

# **Banco Cooperativo Español, S.A. and Subsidiaries**

## **Consolidated Annual Accounts**

31 December 2011

## **Consolidated Directors' Report**

2011

(With Auditors' Report Thereon)

(Free translation from the original in Spanish. In the event of discrepancy, the original Spanish-language version prevails.)

**KPMG Auditores S.L.**  
Edificio Torre Europa  
Paseo de la Castellana, 95  
28046 Madrid

(Translation from the original in Spanish. In the event of discrepancy,  
the original Spanish-language version prevails.)

Auditors' Report on the Consolidated Annual Accounts

To the Shareholders of  
Banco Cooperativo Español, S.A.

We have audited the consolidated annual accounts of Banco Cooperativo Español, S.A. (the "Bank") and subsidiaries (the "Group"), which comprise the consolidated balance sheet at 31 December 2011, the consolidated income statement, the consolidated statement of recognised income and expense, the consolidated statement of total changes in equity, the consolidated statement of cash flows for the year then ended and the notes thereto. The Bank's Directors are responsible for the preparation of the consolidated annual accounts in accordance with International Financial Reporting Standards as adopted by the European Union, and other provisions of the financial information reporting framework applicable to the Group (which are indicated in note 1 (b) to the accompanying consolidated annual accounts). Our responsibility is to express an opinion on the consolidated annual accounts taken as a whole, based on our audit, which was conducted in accordance with prevailing legislation regulating the audit of accounts in Spain, which requires examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated annual accounts and evaluating whether their overall presentation, the accounting principles and criteria used and the accounting estimates made comply with the applicable legislation governing financial information.

In our opinion, the accompanying consolidated annual accounts for 2011 present fairly, in all material respects, the consolidated equity and consolidated financial position of Banco Cooperativo Español, S.A. and subsidiaries at 31 December 2011 and the consolidated results of their operations and consolidated cash flows for the year then ended, in accordance with International Financial Reporting Standards as adopted by the European Union, and other provisions of the applicable financial information reporting framework.

The accompanying consolidated directors' report for 2011 contains such explanations as the Directors of the Bank consider relevant to the situation of the Group, the evolution of its business and other matters, and is not an integral part of the consolidated annual accounts. We have verified that the accounting information contained therein is consistent with that disclosed in the consolidated annual accounts for 2011. Our work as auditors is limited to the verification of the consolidated directors' report within the scope described in this paragraph and does not include a review of information other than that obtained from the accounting records of Banco Cooperativo Español, S.A. and subsidiaries.

KPMG Auditores, S.L.

*(Signed on the original in Spanish)*

Julio Álvaro Esteban

30 March 2012

BANCO COOPERATIVO ESPAÑOL AND SUBSIDIARIES

Notes to the consolidated annual accounts prepared in accordance with the revised Spanish  
Companies Act  
and the Spanish Code of Commerce

Consolidated annual accounts authorised  
by the Board of Directors of ***Banco Cooperativo Español, S.A.***  
at their meeting held on 23 February 2011

(Free translation from the original in Spanish. In the event of discrepancy, the Spanish-  
language version prevails.)

**Consolidated balance sheets at 31 December 2011 and 2010 (Notes 1 to 4)**  
(Free translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

(in thousands of Euros)	NOTE	2011	2010(*)	NOTE	2011	2010(*)
<b>ASSETS</b>				<b>LIABILITIES AND EQUITY</b>		
<b>1. CASH AND BALANCES WITH CENTRAL BANKS</b>	<b>5</b>	1,551,888	387,498	<b>LIABILITIES</b>		
<b>2. FINANCIAL ASSETS HELD FOR TRADING</b>	<b>6</b>	1,316,351	528,131	<b>1. FINANCIAL LIABILITIES HELD FOR TRADING</b>	<b>6</b>	326,898
2.1. Loans and advances to credit institutions		-	-	1.1. Deposits from central banks		-
2.2. Loans and advances to other debtors		-	-	1.2. Deposits from credit institutions		2,044
2.3. Debt securities		993,626	245,553	1.3. Deposits from other creditors		-
2.4. Equity instruments		235	9,653	1.4. Debt certificates including bonds		-
2.5. Trading derivatives		322,490	272,925	1.5. Trading derivatives		324,854
Memorandum item: Loaned or pledged		209,281	152,425	1.6. Short positions		-
				1.7. Other financial liabilities		-
<b>3. OTHER FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS</b>		-	-	<b>2. OTHER FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS</b>	<b>6</b>	107,842
3.1. Loans and advances to credit institutions		-	-	2.1. Deposits from central banks		-
3.2. Loans and advances to other debtors		-	-	2.2. Deposits from credit institutions		107,842
3.3. Debt securities		-	-	2.3. Deposits from other creditors		-
3.4. Equity instruments		-	-	2.4. Debt certificates including bonds		-
Memorandum item: Loaned or pledged		-	-	2.5. Subordinated liabilities		-
				2.6. Other financial liabilities		-
<b>4. AVAILABLE-FOR-SALE FINANCIAL ASSETS</b>	<b>7</b>	1,650,186	2,162,063	<b>3. FINANCIAL LIABILITIES AT AMORTISED COST</b>	<b>13</b>	15,116,064
4.1. Debt securities		1,637,033	2,151,205	3.1. Deposits from central banks		4,202,838
4.2. Equity instruments		13,153	10,858	3.2. Deposits from credit institutions		5,651,043
Memorandum item: Loaned or pledged		356,653	1,099,008	3.3. Deposits from other creditors		1,803,547
				3.4. Debt certificates including bonds		3,427,631
<b>5. LOANS AND RECEIVABLES</b>	<b>8</b>	10,970,061	7,230,058	3.5. Subordinated liabilities		10,902
5.1. Loans and advances to credit institutions		10,559,694	6,872,382	3.6. Other financial liabilities		21,003
5.2. Loans and advances to other debtors		410,367	357,676			15,753
5.3. Debt securities		-	-	<b>4. CHANGES IN THE FAIR VALUE OF HEDGED ITEMS IN PORTFOLIO HEDGES OF INTEREST RATE RISK</b>		-
Memorandum item: Loaned or pledged		-	-	<b>5. HEDGING DERIVATIVES</b>	<b>15</b>	10,474
				<b>6. LIABILITIES ASSOCIATED WITH NON-CURRENT ASSETS HELD FOR SALE</b>		-
<b>6. HELD-TO-MATURITY INVESTMENTS</b>	<b>9</b>	307,635	-	<b>7. LIABILITIES UNDER INSURANCE CONTRACTS</b>		-
Memorandum item: Loaned or pledged		7,000	-	<b>8. PROVISIONS</b>	<b>16</b>	1,092
				8.1. Provisions for pensions and similar obligations		-
<b>7. CHANGES IN THE FAIR VALUE OF HEDGED ITEMS IN PORTFOLIO HEDGES OF INTEREST RATE RISK</b>		-	-	8.2. Provisions for taxes and other legal contingencies		-
<b>8. HEDGING DERIVATIVES</b>	<b>15</b>	-	-	8.3. Provisions for contingent exposures and commitments		1,092
<b>9. NON-CURRENT ASSETS HELD FOR SALE</b>		-	-	8.4. Other provisions		-
<b>10. EQUITY INVESTMENTS</b>	<b>10</b>	12,086	12,489	<b>9. TAX LIABILITIES</b>	<b>20</b>	4,148
10.1. Associates		12,086	12,489	9.1. Current		2,278
10.2. Jointly controlled entities		-	-	9.2. Deferred		1,870
<b>11. INSURANCE CONTRACTS LINKED TO PENSIONS</b>		-	-	<b>10. WELFARE FUNDS</b>		-
<b>12. TANGIBLE ASSETS, REINSURANCE ASSETS</b>		-	-	<b>11. OTHER LIABILITIES</b>	<b>14</b>	30,479
<b>13. TANGIBLE ASSETS</b>	<b>11</b>	16,763	17,148	<b>12. CAPITAL REFUNDABLE ON DEMAND</b>		-
13.1. Tangible assets		16,763	17,148	<b>TOTAL LIABILITIES</b>		<b>15,596,997</b>
13.1.1. For own use		16,763	17,148			<b>10,130,183</b>
13.1.2. Leased out under operating leases		-	-	<b>EQUITY</b>		
13.1.3. Assigned to welfare projects (savings banks and credit cooperatives)		-	-	<b>1. SHAREHOLDERS' EQUITY</b>	<b>18</b>	300,201
13.2. Investment property		-	-	1.1. Share capital or assigned capital		91,009
Memorandum item: Acquired under a finance lease		-	-	1.1.1. Registered		91,009
				1.1.2. Less: Uncalled capital (-)		-
<b>14. INTANGIBLE ASSETS</b>	<b>12</b>	1,450	1,867	1.2. Share premium		85,972
14.1. Goodwill		-	-	1.3. Reserves	<b>19</b>	108,595
14.2. Other intangible assets		1,450	1,867	1.3.1. Accumulated reserves (losses)		106,114
<b>15. TAX ASSETS</b>	<b>20</b>	9,123	12,564	1.3.2. Reserves (losses) of entities accounted for using the equity method		2,481
15.1. Current		866	539	1.4. Other equity instruments		-
15.2. Deferred		8,257	12,025	1.4.1. Equity component of compound financial instruments		-
<b>16. OTHER ASSETS</b>	<b>14</b>	51,263	47,686	1.4.2. Non-voting equity units and associated funds		-
16.1. Inventories		-	-	1.4.3. Other equity instruments		-
16.2. Other		51,263	47,686	1.5. Less: Treasury shares		-
				1.6. Profit for the year attributed to the parent company	<b>19</b>	17,625
				1.7. Less: Dividends and remuneration	<b>3</b>	(3,000)
				<b>2. VALUATION ADJUSTMENTS</b>	<b>17</b>	(10,601)
				2.1. Available-for-sale financial assets		(10,695)
				2.2. Cash flow hedges		-
				2.3. Hedges of net investments in foreign operations		-
				2.4. Exchange differences		-
				2.5. Non-current assets held for sale		-
				2.6. Entities accounted for using the equity method		94
				2.7. Other valuation adjustments		-
				<b>3. MINORITY INTERESTS</b>		209
				3.1. Valuation adjustments		-
				3.2. Other		209
				<b>TOTAL EQUITY</b>		<b>289,809</b>
<b>TOTAL ASSETS</b>		<b>15,886,806</b>	<b>10,399,504</b>	<b>TOTAL LIABILITIES AND EQUITY</b>		<b>15,886,806</b>
				<b>MEMORANDUM ITEM</b>		
				<b>1. CONTINGENT EXPOSURES</b>	<b>21</b>	99,661
				<b>2. CONTINGENT COMMITMENTS</b>	<b>21</b>	379,724
						107,266
						407,292

Notes 1 to 38 and Appendices I to III to the accompanying consolidated annual accounts form an integral part of the consolidated balance sheet at 31 December 2011.  
(\* ) Presented solely and exclusively for comparison purposes

**Consolidated income statements for the years ended 31 December 2011 and 2010 (Notes 1 to 4)**

(Free translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

(in thousands of Euros)	NOTE	2011	2010(*)
<b>1. INTEREST AND SIMILAR INCOME</b>	25	320,566	219,896
<b>2. INTEREST EXPENSE AND SIMILAR CHARGES</b>	26	281,341	190,023
<b>3. EQUITY REFUNDABLE ON DEMAND</b>		-	-
<b>A) INTEREST MARGIN</b>		39,225	29,873
<b>4. DIVIDEND INCOME</b>	27	728	776
<b>5. SHARE OF PROFIT OR LOSS OF ENTITIES ACCOUNTED FOR USING THE EQUITY METHOD</b>	28	128	458
<b>6. FEE AND COMMISSION INCOME</b>	29	27,709	26,222
<b>7. FEE AND COMMISSION EXPENSE</b>	30	16,264	15,548
<b>8. GAINS OR LOSSES ON FINANCIAL ASSETS AND FINANCIAL LIABILITIES (NET)</b>	31	1,495	4,536
8.1. Trading portfolio		1,496	2,551
8.2. Other financial instruments at fair value through profit or loss		(329)	-
8.3. Financial instruments not carried at fair value through profit or loss		328	1,985
8.4. Other		-	-
<b>9. EXCHANGE DIFFERENCES (NET)</b>	31	272	103
<b>10. OTHER OPERATING INCOME</b>		2,424	3,373
10.1. Insurance and reinsurance income		-	-
10.2. Sales and income from the provision of non-financial services		2,307	3,146
10.3. Other operating income		117	227
<b>11. OTHER OPERATING EXPENSES</b>		67	486
11.1. Insurance and reinsurance expenses		-	-
11.2. Changes in inventories		-	-
11.3. Other operating expenses	1(h)	67	486
<b>B) GROSS MARGIN</b>		55,650	49,307
<b>12. ADMINISTRATIVE EXPENSES</b>		22,684	23,264
12.1. Personnel expenses	32	14,744	14,976
12.2. Other administrative expenses	33	7,940	8,288
<b>13. AMORTISATION AND DEPRECIATION</b>	11, 12	1,661	1,733
<b>14. PROVISIONING EXPENSE (NET)</b>	16, 37	301	416
<b>15. IMPAIRMENT LOSSES ON FINANCIAL ASSETS (NET)</b>	37	5,873	3,788
15.1. Loans and receivables		5,873	3,689
15.2. Other financial instruments not carried at fair value through profit or loss		-	99
<b>C) PROFIT ON OPERATING ACTIVITIES</b>		25,131	20,106
<b>16. IMPAIRMENT LOSSES ON OTHER ASSETS (NET)</b>		-	-
16.1. Goodwill and other intangible assets		-	-
16.2. Other assets		-	-
<b>17. GAINS/(LOSSES) ON DISPOSAL OF ASSETS NOT CLASSIFIED AS NON-CURRENT ASSETS HELD FOR SALE</b>		32	(2)
<b>18. NEGATIVE DIFFERENCES ON BUSINESS COMBINATIONS</b>		-	-
<b>19. GAINS/(LOSSES) ON NON-CURRENT ASSETS HELD FOR SALE NOT CLASSIFIED AS DISCONTINUED OPERATIONS</b>		-	-
<b>D) PROFIT BEFORE TAX</b>		25,163	20,104
<b>20. INCOME TAX</b>	20	7,486	5,198
<b>21. MANDATORY TRANSFER TO WELFARE FUNDS</b>		-	-
<b>E) PROFIT FROM CONTINUING OPERATIONS</b>		17,677	14,906
<b>22. PROFIT/(LOSS) FROM DISCONTINUED OPERATIONS (NET)</b>		-	-
<b>F) CONSOLIDATED PROFIT FOR THE YEAR</b>		17,677	14,906
F.1) Profit attributed to the Parent company	19	17,625	14,850
F.2) Profit attributed to minority interests		52	56
<b>Earnings per share (Euros)</b>	3	11.64	9.81

Notes 1 to 38 and Appendices I to III to the accompanying consolidated annual accounts form an integral part of the consolidated income statement for 2011.

(\*) Presented solely and exclusively for comparison purposes

**CONSOLIDATED STATEMENTS OF RECOGNISED INCOME AND EXPENSE for the years ended 31 December 2011 and 2010 (Notes 1 to 4)**

(Free translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

(in thousands of Euros)	NOTE	2011	2010(*)
<b>A) CONSOLIDATED PROFIT FOR THE YEAR</b>	<b>19</b>	17,677	14,906
<b>B) OTHER RECOGNISED INCOME AND EXPENSE</b>		11,867	(25,900)
1. Available-for-sale financial assets	<b>17</b>	16,931	(36,998)
1.1. Revaluation gains/(losses)		17,527	(33,623)
1.2. Amounts transferred to the income statement		(596)	(3,375)
1.3. Other reclassifications		-	-
2. Cash flow hedges		-	-
2.1. Revaluation gains/(losses)		-	-
2.2. Amounts transferred to the income statement		-	-
2.3. Amounts transferred to the initial carrying amount of hedged items		-	-
2.4. Other reclassifications		-	-
3. Hedges of net investments in foreign operations		-	-
3.1. Revaluation gains/(losses)		-	-
3.2. Amounts transferred to the income statement		-	-
3.3. Other reclassifications		-	-
4. Exchange differences		-	-
4.1. Revaluation gains/(losses)		-	-
4.2. Amounts transferred to the income statement		-	-
4.3. Other reclassifications		-	-
5. Non-current assets held for sale		-	-
5.1. Revaluation gains/(losses)		-	-
5.2. Amounts transferred to the income statement		-	-
5.3. Other reclassifications		-	-
6. Actuarial gains/(losses) on pension plans		-	-
7. Entities accounted for using the equity method	<b>17</b>	15	(2)
7.1. Revaluation gains/(losses)		15	(2)
7.2. Amounts transferred to the income statement		-	-
7.3. Other reclassifications		-	-
8. Other recognised income and expense		-	-
9. Income tax	<b>17</b>	(5,079)	11,100
<b>C) TOTAL RECOGNISED INCOME AND EXPENSE (A+B)</b>		29,544	(10,994)
C 1) Attributed to the parent company		29,492	(11,050)
C 2) Attributed to minority interests		52	56

Notes 1 to 38 and Appendices I and III to the accompanying consolidated annual accounts form part of the consolidated statement of recognised income and expense at 31 December 2011.

(\*) Presented solely and exclusively for comparison purposes

**CONSOLIDATED STATEMENTS OF TOTAL CHANGES IN EQUITY for the years ended 31 December 2011 and 2010 (Notes 1 to 4)**  
(Free translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

(In thousands of Euros)	Share capital	Share premium	Accumulated reserves (losses)	Reserves (losses) of entities accounted for using the equity method	Other equity instruments	Less: Treasury shares	Profit attributed to the Parent company	Less: Dividends and remuneration	Total shareholder s' equity	Valuation adjustments	TOTAL	Minority interests	TOTAL EQUITY
1. Closing balance at 31 December 2009	77,455	85,948	92,447	4,766	-	-	14,538	(3,000)	272,154	3,432	275,586	247	275,833
1.1 Adjustments due to changes in accounting policy	-	-	-	-	-	-	-	-	-	-	-	-	-
1.2 Adjustments made to correct errors	-	-	-	-	-	-	-	-	-	-	-	-	-
2. Adjusted opening balance	77,455	85,948	92,447	4,766	-	-	14,538	(3,000)	272,154	3,432	275,586	247	275,833
3. Total recognised income and expense	-	-	-	-	-	-	14,850	-	14,850	(25,900)	(11,050)	56	(10,994)
4. Other changes in equity	13,554	24	6,917	(1,385)	-	-	(14,538)	-	4,572	-	4,572	(90)	4,482
4.1 Increases in share capital/assigned capital (b)	13,554	24	-	-	-	-	-	-	13,578	-	13,578	-	13,578
4.2 Capital decreases	-	-	-	-	-	-	-	-	-	-	-	-	-
4.3 Conversion of financial liabilities into equity	-	-	-	-	-	-	-	-	-	-	-	-	-
4.4 Increases in other equity instruments	-	-	-	-	-	-	-	-	-	-	-	-	-
4.5 Reclassification of financial liabilities to other equity instruments	-	-	-	-	-	-	-	-	-	-	-	-	-
4.6 Reclassification of other equity instruments to financial liabilities	-	-	-	-	-	-	-	-	-	-	-	-	-
4.7 Distribution of dividends/shareholder remuneration (c)	-	-	-	-	-	-	(9,000)	-	(9,000)	-	(9,000)	(90)	(9,090)
4.8 Operations with own equity instruments (net)	-	-	-	-	-	-	-	-	-	-	-	-	-
4.9 Transfers between equity items	-	-	-	-	-	-	-	-	-	-	-	-	-
4.10 Increases (decreases) due to business combinations	-	-	6,917	(1,379)	-	-	(5,538)	-	-	-	-	-	-
4.11 Discretionary contributions to welfare funds (savings banks and credit cooperatives only)	-	-	-	-	-	-	-	-	-	-	-	-	-
4.12 Equity-settled payments	-	-	-	-	-	-	-	-	-	-	-	-	-
4.13 Other equity increases/(decreases)	-	-	-	-	-	-	-	-	-	-	-	-	-
5. Closing balance at 31 December 2010	-	-	-	(6)	-	-	-	-	(6)	-	(6)	-	(6)
	91,009	85,972	99,364	3,381	-	-	14,850	(3,000)	291,576	(22,468)	269,108	213	269,321

Notes 1 to 38 and Appendices I to III to the accompanying consolidated annual accounts form part of the consolidated statement of total changes in equity at 31 December 2011.

(\*) Presented solely and exclusively for comparison purposes

**CONSOLIDATED STATEMENTS OF TOTAL CHANGES IN EQUITY for the years ended 31 December 2011 and 2010 (Notes 1 to 4)**  
(Free translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

	Share capital	Share premium	Accumulated reserves (losses)	Reserves (losses) of entities accounted for using the equity method	Other equity instruments	Less: Treasury shares	Profit attributed to the Parent company	Less: Dividends and remuneration	Total shareholders' equity	Valuation adjustments	TOTAL	Minority interests	TOTAL EQUITY
1. Closing balance at 31 December 2010	91,009	85,972	99,364	3,381	-	-	14,850	(3,000)	291,576	(22,468)	269,108	213	269,321
1.1 Adjustments due to changes in accounting policy	-	-	-	-	-	-	-	-	-	-	-	-	-
1.2 Adjustments made to correct errors	91,009	85,972	99,364	3,381	-	-	14,850	(3,000)	291,576	(22,468)	269,108	213	269,321
2. Adjusted opening balance	-	-	-	-	-	-	17,625	-	17,625	11,867	29,492	52	29,544
3. Total recognised income and expense	-	-	6,750	(900)	-	-	(14,850)	-	(9,000)	-	(9,000)	(56)	(9,056)
4. Other changes in equity	-	-	-	-	-	-	-	-	-	-	-	-	-
4.1 Increases in share capital/assigned capital (b)	-	-	-	-	-	-	-	-	-	-	-	-	-
4.2 Capital decreases	-	-	-	-	-	-	-	-	-	-	-	-	-
4.3 Conversion of financial liabilities into equity	-	-	-	-	-	-	-	-	-	-	-	-	-
4.4 Increases in other equity instruments	-	-	-	-	-	-	-	-	-	-	-	-	-
4.5 Reclassification of financial liabilities to other equity instruments	-	-	-	-	-	-	-	-	-	-	-	-	-
4.6 Reclassification of other equity instruments to financial liabilities	-	-	-	-	-	-	-	-	-	-	-	-	-
4.7 Distribution of dividends/shareholder remuneration (c)	-	-	-	-	-	-	(9,000)	-	(9,000)	-	(9,000)	(56)	(9,056)
4.8 Operations with own equity instruments (net)	-	-	-	-	-	-	-	-	-	-	-	-	-
4.9 Transfers between equity items	-	-	-	-	-	-	-	-	-	-	-	-	-
4.10 Increases (decreases) due to business combinations	-	-	6,750	(900)	-	-	(5,850)	-	-	-	-	-	-
4.11 Discretionary contributions to welfare funds (savings banks and credit cooperatives only)	-	-	-	-	-	-	-	-	-	-	-	-	-
4.12 Equity-settled payments	-	-	-	-	-	-	-	-	-	-	-	-	-
4.13 Other equity increases/(decreases)	-	-	-	-	-	-	-	-	-	-	-	-	-
5. Closing balance at 31 December 2011	-	-	-	-	-	-	-	-	-	-	-	-	-
	91,009	85,972	106,114	2,481	-	-	17,625	(3,000)	300,201	(10,601)	289,600	209	289,809

Notes 1 to 38 and Appendices I to III to the accompanying consolidated annual accounts form part of the consolidated statement of total changes in equity at 31 December 2011.  
(\*) Presented solely and exclusively for comparison purposes



**CONSOLIDATED STATEMENTS OF CASH FLOWS for the years ended 31 December 2011 and 2010 (Notes 1 to 4)**

(Free translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

(in thousands of Euros)	NOTE	2011	2010(*)
<b>A). CASH FLOWS FROM/(USED IN) OPERATING ACTIVITIES</b>		1,161,020	(772,372)
1. Consolidated profit for the year	19	17,677	14,906
2. Adjustments to obtain cash flows from operating activities		15,020	10,719
2.1. Amortisation and depreciation	11,12	1,661	1,733
2.2. Other adjustments		13,359	8,986
3. Net increase/ decrease in operating assets		4,317,987	(467,250)
3.1. Financial assets held for trading	6	788,220	(2,388,228)
3.2. Other financial assets at fair value through profit or loss		-	-
3.3. Available-for-sale financial assets	7	(216,109)	429,327
3.4. Loans and receivables	8	3,745,876	1,491,651
3.5. Other operating assets		-	-
4. Net increase/(decrease) in operating liabilities		5,455,810	(1,259,124)
4.1. Financial liabilities held for trading		(91,703)	45,681
4.2. Other financial liabilities at fair value through profit or loss	6	107,842	-
4.3. Financial liabilities at amortised cost	13	5,439,581	(1,309,176)
4.4. Other operating liabilities		90	4,371
5. Income tax received/paid	20	(9,500)	(6,123)
<b>B) CASH FLOWS FROM/(USED IN) INVESTING ACTIVITIES</b>		(592)	5,137
6. Payments		995	1,364
6.1. Tangible assets	11	209	348
6.2. Intangible assets	12	650	1,016
6.3. Equity investments		-	-
6.4. Other business units		-	-
6.5. Non-current assets and associated liabilities held for sale		-	-
6.6. Held-to-maturity investments	9	-	-
6.7. Other payments relating to investing activities		136	-
7. Collections		403	6,501
7.1. Tangible assets		-	-
7.2. Intangible assets		-	-
7.3. Equity investments	9	403	901
7.4. Other business units		-	-
7.5. Non-current assets and associated liabilities held for sale		-	-
7.6. Held-to-maturity investments		-	-
7.7. Other collections relating to investing activities		-	5,600
<b>C) CASH FLOWS FROM FINANCING ACTIVITIES</b>		3,962	7,662
8. Payments		9,056	9,090
8.1. Dividends	3,18	9,056	9,090
8.2. Subordinated liabilities		-	-
8.3. Redemption of own equity instruments		-	-
8.4. Acquisition of own equity instruments		-	-
8.5. Other payments relating to financing activities		-	-
9. Collections		13,018	16,752
9.1. Subordinated liabilities		-	-
9.2. Issuance of own equity instruments	19	-	13,578
9.3. Disposal of own equity instruments		-	-
9.4. Other collections relating to financing activities	13	13,018	3,174
<b>D) EFFECT OF EXCHANGE RATE FLUCTUATIONS</b>		-	-
<b>E) NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS (A+B+C+D)</b>		1,164,390	(759,573)
<b>F) CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>		387,498	1,147,071
<b>G) CASH AND CASH EQUIVALENTS AT END OF THE YEAR</b>		1,551,888	387,498
<b>MEMORANDUM ITEM</b>			
<b>CASH AND CASH EQUIVALENTS AT END OF THE YEAR</b>	5		
1.1. Cash		540	445
1.2. Cash equivalents at central banks		1,551,348	387,053
1.3. Other financial assets		-	-
1.4. Less: Bank overdrafts repayable on demand		-	-
<b>Total cash and cash equivalents at end of the year</b>		1,551,888	387,498

Notes 1 to 38 and Appendices I to III to the accompanying consolidated annual accounts form part of the consolidated statement of cash flows at 31 December 2011.

(\*) Presented solely and exclusively for comparison purposes

(Free translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

## **1. Introduction, Basis of Presentation, Consolidation Principles and Other Information**

### ***a) Introduction***

Banco Cooperativo Español, S.A. (hereinafter the Bank or the Entity) is a private-law entity subject to the rules and regulations applicable to banks operating in Spain.

The Bank was incorporated on 31 July 1990. The share capital of the Bank is held by sixty-eight Spanish credit cooperatives and a German bank. The Bank operates from two offices in Madrid.

The Bank contributes to the Credit Institution Deposit Guarantee Fund regulated by Royal Decree Law 16/2011 of 14 October 2011). It has also been entered in the Bank of Spain's Special Registry of Banks and Bankers with number 0198.

The Bank is the parent company of a group of financial entities that engage in various business activities, which it controls directly or indirectly and with which it forms the Banco Cooperativo Español Group (hereinafter the Group). After harmonisation of accounting principles, adjustments and consolidation eliminations, the Bank represents 99.85% and 99.77% of the Group's total assets at 31 December 2011 and 2010, respectively. It is therefore obliged to prepare the Group's consolidated annual accounts, in addition to its own individual annual accounts.

The balance sheets of Banco Cooperativo Español S.A at 31 December 2011 and 2010 and the corresponding income statements, statements of recognised income and expense, statements of changes in equity and statements of cash flows for the years then ended are presented in Appendix I.

### ***b) Basis of presentation of the consolidated annual accounts***

The consolidated annual accounts of the Bank and its subsidiaries have been prepared in accordance with the International Financial Reporting Standards adopted by the European Union (EU-IFRS), taking into consideration Bank of Spain Circular 4/2004 of 22 December 2004 and subsequent amendments.

As permitted by IAS 1.81, the Group has opted to present separate statements, one displaying the components of consolidated profit or loss, entitled the "consolidated income statement", and another reflecting the components of other comprehensive income for the year, based on the consolidated profit or loss for the year, entitled the "consolidated statement of recognised income and expense", using the name given by Bank of Spain Circular 4/2004.

The Group's consolidated annual accounts have been prepared by the Bank's directors to present fairly the consolidated equity and consolidated financial position at 31 December 2011 as well as the results of its consolidated operations and consolidated cash flows for the year then ended.

These consolidated annual accounts have been prepared on the basis of the individual accounting records of the Entity and each of the subsidiaries which, together with the Entity, form the Group. The consolidated annual accounts include certain adjustments and reclassifications necessary to harmonise the accounting principles and presentation used by the companies forming the Group with those used by the Entity. The directors of the Entity consider that the consolidated annual accounts for 2011 and the individual accounts of the Bank and the subsidiaries will be approved by the shareholders at their respective annual general meetings with no significant changes.

The consolidated annual accounts for 2010 were approved by the shareholders at the annual general meeting held on 30 June 2011.

*c) Significant accounting principles*

The generally accepted accounting principles and measurement criteria described in the note on significant accounting principles were applied in the preparation of the consolidated annual accounts. There are no mandatory accounting principles which have not been applied that would have a significant effect on preparation of the consolidated annual accounts.

The following standards and interpretations adopted by the European Union and the Group came into force in 2011, with no significant impact on the consolidated annual accounts:

- Amendment to IAS 32 Financial Instruments: Presentation - Classification of Rights Issues. This amendment clarifies how to account for certain rights when the issued instruments are denominated in a currency other than the functional currency of the issuer. If such instruments are issued pro rata to all holders for a fixed amount of cash, they should be classified as equity even if their exercise price is denominated in a currency other than the issuer's functional currency. Mandatory application for annual periods beginning on or after 1 February 2011.
- Revised IAS 24 Related Party Disclosures. This revision amends the definition of a related party and reduces the disclosure requirements for related entities solely if they are under control, joint control or significant influence of the state. Mandatory application for annual periods beginning on or after 1 January 2011.
- Third annual "Improvements to IFRS" project. These improvements are part of the annual improvement process enabling necessary, but non-urgent, amendments to be made to IFRS. This project includes amendments to IFRS 3 and IAS 27, which must be applied in periods beginning on or after 1 July 2010 and amendments to IFRS 1, IFRS 7, IAS 1, IAS 34 and IFRIC 13, which must be applied in periods beginning on or after 1 January 2011.
- Amendment to IFRS 7 Disclosures of Transfers of Financial Assets. This amendment is effective for periods beginning on or after 1 July 2011 and may be applied in advance. Pending adoption by the European Union. This amendment will enable an entity to assess risk exposures arising on transfers of financial assets and the effect of those risks on the entity's financial position, and aims to promote transparency when reporting transfer transactions, particularly the securitisation of financial assets.

The main standards issued by the IASB, application of which was not mandatory when preparing these consolidated annual accounts, either because their effective application date is after 31 December 2011 or because they have not been adopted by the European Union but are significant for the Group, are as follows:

- IFRS 9 Financial Instruments. This standard is effective for periods beginning on or after 1 January 2015 and may be applied in advance. Pending adoption by the European Union. This is the first part of a three-part project to replace the existing IAS 39. This first stage amends the criteria used for the classification and measurement of financial instruments.
- IFRS 10 Consolidated Financial Statements. This standard is effective for periods beginning on or after 1 January 2013 and may be applied in advance. Pending adoption by the European Union. This standard, which replaces SIC 12 Consolidation – Special Purpose Entities and certain sections of IAS 27 Consolidated and Separate Financial Statements, defines the principle of control as a determining factor when assessing whether an entity should be included in the consolidated financial statements of the parent company, and provides guidance in certain complex measurement cases.
- IFRS 11 Joint Arrangements. This standard is effective for periods beginning on or after 1 January 2013 and may be applied in advance. Pending adoption by the European Union. This standard, which replaces IAS 31 Interests in Joint Ventures and SIC 13 Jointly Controlled Entities - Non-monetary Contributions by Venturers, addresses the reporting inconsistencies for joint arrangements and establishes a single method for accounting for investments or interests in jointly-controlled companies.
- IFRS 12 Disclosure of Interests in Other Entities This standard is effective for periods beginning on or after 1 January 2013 and may be applied in advance. Pending adoption by the European Union. This standard determines disclosures of all manner of investments in other entities, including joint arrangements, associates, SPEs (special purpose entities) or SPVs and other off-balance sheet vehicles.
- IFRS 13 Fair Value Measurement. This standard is effective for periods beginning on or after 1 January 2013 and may be applied in advance. Pending adoption by the European Union. IFRS 13, recently issued by the IASB in May 2011, sets out a single regulatory source for fair value measurement, when so required by other international financial reporting standards. Consequently, the new standard will be a reference for calculating the fair value of financial and non-financial assets and liabilities. IFRS 13 also requires consistent disclosures in the annual accounts for all items measured at fair value.
- Amendments to IAS 27 Separate and Individual Financial Statements. This amendment is effective for periods beginning on or after 1 January 2013 and may be applied in advance. Pending adoption by the European Union. This amendment modifies the previous IAS 27 Consolidated and Separate Financial Statements. The aforementioned IFRS 10 Consolidated Financial Statements which led to this amendment is now applicable to consolidated financial statements. The directives of IAS 27 are applicable to individual financial statements.
- Amendment to IAS 28 Investments in Associates and Joint Ventures. This amendment is effective for periods beginning on or after 1 January 2013 and may be applied in advance. Pending adoption by the European Union. This amendment corrects the previous IAS 28 Investments in Associates, in accordance with the changes made following the issue of IFRS 10 and IFRS 11 described above. Specifically, this standard stipulates that, under certain conditions, investments in associates and interests in joint ventures shall be accounted for using the equity method.

All obligatory accounting principles and measurement criteria with a significant effect on the consolidated annual accounts have been applied.

#### *d) Judgments and estimates used*

In the Group's consolidated annual accounts for 2011 senior management of the Group made estimates, which were later ratified by the directors, in order to quantify certain of the assets, liabilities, income, expenses and commitments reported herein. These estimates relate basically to the following:

- The impairment losses on certain assets (notes 7 and 8)
- The assumptions used in the actuarial calculation of post-employment benefit liabilities and commitments (note 2 n).
- The useful lives of tangible and intangible assets (notes 11 and 12)
- The measurement of goodwill arising on consolidation (note 10)
- The fair value of certain financial assets not quoted on official markets (notes 6 and 7)
- Estimates used in the calculation of other provisions (note 16)
- Calculation of income tax and deferred tax assets and liabilities (note 20)

The above-mentioned estimates are based on the best information available at 31 December 2011 regarding the analysed events. However, events arising in the future could require these estimates to be significantly increased or decreased in coming years. Any required updates would be made prospectively in accordance with EU-IFRS, recognising the effect of the change in estimates in the consolidated income statement in the year in which they arise.

#### *e) Consolidation principles*

The following accounting principles and measurement criteria, which reflect those set out in EU-IFRS, have been used in the preparation of the consolidated annual accounts of the Group for 2011:

##### I. Subsidiaries

Subsidiaries are defined as entities over which the Bank has the capacity to exercise management control. This capacity is, in general but not exclusively, presumed to exist when the parent directly or indirectly owns half or more of the voting rights of the investee or, even if this percentage is lower or zero, when, for example, there are agreements with other shareholders of the investee that give the Bank control. Control is the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

The annual accounts of the subsidiaries are fully consolidated with those of the Bank. Accordingly, all material balances and transactions between consolidated entities and between consolidated entities and the Bank are eliminated on consolidation.

On acquisition of a subsidiary, its assets, liabilities and contingent liabilities are recognised at fair value at the date of acquisition. Any positive differences between the acquisition cost and the fair values of the identifiable net assets acquired are recognised as goodwill. Negative differences are charged to the income statement on the date of acquisition.

Third-party interests in the Group's equity are presented under "Minority interests" in the consolidated balance sheet and their share of the profit for the year is presented under "Profit attributed to minority interests" in the consolidated income statement.

The results of subsidiaries acquired during the year are included in the consolidated income statement from the date of acquisition to year end.

## II. Interests in joint ventures

Joint ventures are deemed to be ventures that are not subsidiaries but which are jointly controlled by two or more unrelated entities. This is evidenced by contractual arrangements whereby two or more entities (venturers) undertake a business activity which is subject to joint control so as to share the power to govern the financial and operating policies of an entity, or another business activity, in order to benefit from its operations. Therefore, any strategic financial or operating decision affecting the joint venture requires the unanimous consent of the venturers.

The financial statements of investees classified as joint ventures are proportionately consolidated with those of the Bank and, therefore, the aggregation of balances and subsequent eliminations are carried out only in proportion to the Group's ownership interest in the capital of these entities.

## III. Associates

Associates are entities over which the Bank is in a position to exercise significant influence, but not control or joint control, usually because it holds 20% or more of the voting rights of the investee.

In the consolidated annual accounts, investments in associates are accounted for using the equity method, i.e. reflecting the Group's share of net assets of the investee, after taking into account the dividends received therefrom and other equity eliminations. In the case of transactions with an associate, the related profits or losses are eliminated to the extent of the Group's interest in the associate.

Relevant information on subsidiaries and associates are shown in Appendix II.

### *f) Comparison of information*

In accordance with prevailing Spanish legislation, these consolidated annual accounts for 2011 also include, for each individual caption in the consolidated balance sheet, consolidated income statement, consolidated statement of recognised income and expense, consolidated statement of changes in equity, consolidated statement of cash flows and the notes thereto, comparative figures for the previous year.

### *g) Capital management objectives, policies and processes*

Bank of Spain Circular 3/2008 of 22 May 2008 to credit institutions, on determination and control of minimum capital requirements, and subsequent amendments, regulate the minimum capital requirements of Spanish credit institutions, on an individual and consolidated group basis, the way in which such capital should be determined, the different capital self-assessment processes to be implemented by entities and the public information these entities should submit to the market.

The Circular and subsequent amendments reflect the final adaptation to credit institutions of legislation governing capital and the supervision of consolidated financial institutions, based on Law 36/2007 of 16 November 2007, which amends Law 13/1985 of 25 May 1985 on investment ratios, capital and reporting requirements of financial intermediaries and other financial system regulations, and also encompasses Royal Decree 216/2008 of 15 February 2008, on capital of financial institutions. The Circular also completes the adaptation of Spanish legislation to European Community directives 2006/48/EC of the European Parliament and of the Council, of 14 June 2006, and 2006/49/EC of the European Parliament and of the Council, of 14 June 2006.

Group management has established the following strategic objectives in relation to its capital management:

- Consistently comply with applicable legislation on minimum capital requirements, at both individual and consolidated level.
- Seek maximum capital management efficiency in order for capital consumption to be considered, alongside other return and risk variables, as a fundamental parameter in analyses associated with the Group's investment decision making.
- Reinforce the proportion of tier I capital with respect to Group capital as a whole.

The Group has implemented a number of capital management policies and processes to meet these objectives, with the following main characteristics:

- The Group has a monitoring and control unit that analyses levels of compliance with Bank of Spain capital regulations, to guarantee compliance with applicable legislation and the coherency of decisions made by the different areas and units of the Entity with the objectives set, to ensure that minimum capital requirements are met.
- The impact of this unit on the Group's capital base is considered a key decision-making factor in the Group's strategic and commercial planning and in the analysis and monitoring of Group transactions.

The Entity therefore considers capital and the capital requirements established by the aforementioned legislation as a fundamental management aspect of the Group, affecting Entity investment decisions, analysis of transaction feasibility, the profit distribution strategy of the subsidiaries and the Entity and Group issuance strategy, etc.

Bank of Spain Circular 3/2008 of 22 May 2008 and subsequent amendments stipulate which items should be considered as capital for compliance with the minimum capital requirements set out in the Circular. For the purposes of the aforementioned Circular, capital is classified as tier I capital and tier II capital. This differs from capital calculated in accordance with EU-IFRS, which consider certain items as such and require other items not considered under EU-IFRS to be deducted. The methods for consolidation and measurement of subsidiaries to be applied when calculating the Group's minimum capital requirements differ under prevailing legislation from those applied in the preparation of these consolidated annual accounts. This situation also leads to differences in the calculation of capital under the Circular and under EU-IFRS.

The Group's capital management is in line with Bank of Spain Circular 3/2008 and subsequent amendments, in terms of conceptual definitions. The Group calculates its capital base in accordance with standard 8 of Bank of Spain Circular 3/2008 and subsequent amendments.

The minimum capital requirements established by the aforementioned Circular and subsequent amendments are calculated based on the Group's exposure to credit and dilution risk (based on the assets, commitments and other off-balance sheet items associated with these risks, and in line with their amounts, characteristics, counterparties, guarantees, etc.), counterparty, position and settlement risk relating to items held for trading, exchange rate risk and gold position (based on the global net position in foreign currency and the net position in gold) and operational risk. The Group is also required to comply with the risk concentration limits set out in the Circular and with internal corporate governance, capital self-assessment and interest rate risk measurement obligations, as well as obligations regarding public information to be issued to the market, also specified in the aforementioned Circular. To guarantee that these objectives are met, the Group has implemented an integrated risk management process based on the above-mentioned policies.

Details of Group capital at 31 December 2011 and 2010 classified as tier I capital and tier II capital, calculated in accordance with Bank of Spain Circular 3/2008 of 22 May 2008 and subsequent amendments, which, as mentioned previously, reflects consolidated "capital for management purposes", and minimum capital requirements determined in accordance with the Circular, are as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
Share capital	91,009	91,009
Reserves	198,698	190,334
Deductions	(3,079)	(3,471)
<b>Tier 1 capital</b>	<b>286,628</b>	<b>277,872</b>
Asset revaluation reserves	4,441	4,446
Subordinated financing	2,000	4,000
Other resources	8,689	7,546
Deductions	(1,002)	(977)
<b>Other eligible capital</b>	<b>14,128</b>	<b>15,015</b>
<b>Total eligible capital</b>	<b>300,756</b>	<b>292,887</b>
Contingent assets and liabilities	158,597	139,345
Trading portfolio and currency risk	3,113	3,155
Operating risk and other	11,424	10,606
<b>Total minimum capital requirement</b>	<b>173,134</b>	<b>153,106</b>
<b>Surplus</b>	<b>127,622</b>	<b>139,781</b>
<b>Capital ratio (%)</b>	<b>13.9</b>	<b>15.3</b>
<b>Tier 1 (%)</b>	<b>13.2</b>	<b>14.5</b>

Consequently, at 31 December 2011 and 2010, and during both years, the eligible capital of the Group and the Group entities subject to this requirement, considered on an individual basis, exceeded the requirements of the aforementioned Circular.

#### *h) Deposit Guarantee Fund*

The Entity participates in the Credit Institution Deposit Guarantee Fund (DGF). The contributions made to this fund in 2011 amounted to approximately Euros 57 thousand (Euros 62 thousand in 2010) and have been recognised under "Other operating expenses" in the accompanying consolidated income statement.



*i) Environmental impact*

In view of the business activity carried out by the Group, it does not have any environmental liabilities, expenses, assets, provisions or contingencies that might be material with respect to its equity, financial position or consolidated results. Therefore, no specific disclosures relating to environmental issues are included in these notes to the consolidated annual accounts.

*j) Subsequent events*

Notwithstanding the comments in these notes to the consolidated annual accounts, no significant events which should be included in the consolidated annual accounts in order to present fairly the consolidated equity, consolidated financial position and consolidated results of the Group, occurred subsequent to 31 December 2011 and prior to the date on which the consolidated annual accounts were authorised for issue by the directors of the Bank.

However, on 3 February 2012 Royal Decree Law 2/2012 on financial sector reform was published. This Law stipulates new valuation allowance and additional capital requirements aimed at covering the impairment of property assets.

Royal Decree Law 2/2012 established a new framework to cover all financing and assets that are foreclosed or received as payment of property-related debt. It also stipulates new additional quality capital requirements (core capital) to cover assets classified as doubtful, substandard or foreclosed as payment for financing of land for property development.

These new requirements will become applicable during 2012 and entities must submit their strategies for complying with this reform to the Bank of Spain prior to 31 March 2012. As an exceptional case, entities undergoing integration during 2012 will be granted an additional twelve months.

The Group has estimated the additional provisions necessary to comply with the new requirements at approximately Euros 284 thousand, based on the positions held at 31 December 2011, which were recognised in the income statement during the first quarter of 2012.

As regards the additional capital requirements, since the Group has no material property-related assets classified as doubtful or assets foreclosed as payment for debt at 31 December 2011, no additional capital is required.

## **2. Significant Accounting Principles**

The accounting principles and measurement criteria applied in preparing the Group's consolidated annual accounts are as follows:

*a) Definitions and classification of financial instruments*

I. Definitions

A financial instrument is any contract that gives rise to a financial asset in one entity and to a financial liability or equity instrument in another entity.

An equity instrument is any agreement that evidences a residual interest in the assets of the issuing entity after deducting all of its liabilities.

A financial derivative is a financial instrument the value of which fluctuates in response to changes in an observable market variable (such as an interest rate, foreign exchange rate, financial instrument price or market index), for which the initial investment is very small compared with other financial instruments with a similar response to changes in market factors, and which is generally settled at a future date.

Hybrid financial instruments are contracts that simultaneously include a non-derivative host contract together with a derivative, known as an embedded derivative, that is not separately transferable and has the effect that some of the cash flows of the hybrid contract vary in a way similar to a stand-alone derivative.

Compound financial instruments are contracts that simultaneously create for their issuer a financial liability and an own equity instrument (such as convertible bonds, which entitle their holders to convert them into equity instruments of the issuer).

The following transactions are not treated for accounting purposes as financial instruments:

- Investments in associates (see note 10)
- Rights and obligations under employee benefit plans (see note 2 n)
- Rights and obligations under insurance contracts

## II. Recognition and classification of financial assets for measurement purposes

Financial assets are initially recognised at fair value, which is taken to be the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

Subsequent to initial recognition, financial assets are included for measurement purposes in one of the following categories:

- Financial assets at fair value through profit and loss
  - Financial assets held for trading: this category includes financial assets acquired for the purpose of generating a profit in the short term from fluctuations in their prices, and financial derivatives that are not designated as hedging instruments.
  - Other financial assets at fair value through profit and loss comprise financial assets designated as such on initial recognition for which the fair value can be reliably estimated and which meet at least one of the following conditions:
    - When, in the case of hybrid financial instruments for which the embedded derivative must be separated from the host contract, it is not possible to reliably estimate the fair value of the embedded derivative or derivatives.

- In the case of hybrid financial instruments for which the embedded derivative must be separated, the hybrid financial instrument as a whole has been classified in this category on initial recognition, provided they met the conditions specified in prevailing accounting standards whereby the embedded derivative significantly changes the cash flows that would have been associated with the host financial instrument had it been considered separately from the embedded derivative, and whereby the embedded derivative must be separated from the host financial instrument for accounting purposes.
- When more relevant information is obtained through classification of a financial asset in this category, as such classification eliminates or significantly reduces recognition or measurement inconsistencies (also known as accounting mismatches) that would otherwise arise from using different criteria to measure assets and liabilities or recognise the gains and losses thereon.
- When more relevant information is obtained through classification of a financial asset in this category, as a group of financial assets, financial liabilities or both is managed and its performance is evaluated on a fair value basis, in accordance with a documented risk management or investment strategy, and information about the group is provided on that basis to the Group's key management personnel.

- Held-to-maturity investments.

This category includes debt securities traded on organised markets with fixed maturity and fixed or determinable cash flows, which the Group has the positive intention and ability to hold to maturity.

- Loans and receivables.

This category consists of unquoted debt instruments, financing granted to third parties in connection with ordinary lending activities carried out by the consolidated entities, and receivables from purchasers of goods and users of services. This category also includes finance leases in which the consolidated entities act as lessors.

- Available-for-sale financial assets.

This category includes Group debt instruments not classified as held-to-maturity investments, loans and receivables, or at fair value through profit and loss, as well as Group equity instruments related to entities which are not subsidiaries, joint ventures or associates and which have not been classified at fair value through profit and loss.

### III. Recognition and classification of financial liabilities for measurement purposes

Financial liabilities are initially recognised at fair value.

Subsequent to initial recognition, financial liabilities are classified for measurement purposes into one of the following categories:

- Financial liabilities at fair value through profit and loss
  - Financial liabilities held for trading: includes financial liabilities issued with the intention to repurchase them in the near future or which form part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking; short positions deriving from the sale of assets purchased under obligatory resale agreements or borrowed and derivatives not designated as hedging instruments, including separated hybrid financial instruments, pursuant to IAS 39.
  - Other financial liabilities at fair value through profit and loss: include financial liabilities designated as such on initial recognition, the fair value of which can be reliably estimated, and which meet any of the following conditions:
    - When, in the case of hybrid financial instruments for which the embedded derivative must be separated from the host contract, it is not possible to reliably estimate the fair value of the embedded derivative or derivatives.
    - In the case of hybrid financial instruments for which the embedded derivative must be separated, the hybrid financial instrument as a whole has been classified in this category on initial recognition, provided they met the conditions specified in prevailing accounting standards whereby the embedded derivative significantly changes the cash flows that would have been associated with the host financial instrument had it been considered separately from the embedded derivative, and whereby the embedded derivative must be separated from the host financial instrument for accounting purposes.
    - When more relevant information is obtained through classification of a financial liability in this category, as such classification eliminates or significantly reduces recognition or measurement inconsistencies (also known as accounting mismatches), that would otherwise arise from using different criteria to measure assets or liabilities or recognise gains or losses thereon.
    - When more relevant information is obtained through classification of a financial liability under this category, as a group of financial assets, financial liabilities or both is managed and its performance is evaluated on a fair value basis, in accordance with a documented risk management or investment strategy, and information about the group is provided on that basis to the Group's key management personnel.
- Financial liabilities at amortised cost

Financial liabilities not included in any of the above categories which arise from the ordinary deposit-taking activities carried out by financial institutions, irrespective of their nature and maturity.

#### IV. Reclassifications between financial instrument portfolios

Financial instruments are only reclassified between portfolios in the following cases:

- a) Items classified as financial instruments at fair value through profit or loss can only be reclassified into or out of this financial instrument category after they are acquired, issued or assumed in the event of the exceptional circumstances described in section d) of this note.
- b) If a financial asset ceases to be classified as held to maturity due to a change in intention or financial ability, it is reclassified to available-for-sale financial assets. In this case, all financial assets classified as held to maturity are treated similarly, except where reclassification falls within one of the scenarios permitted by applicable legislation (sales close to maturity or when practically the entire principal of the financial asset has been collected, etc.).

In 2011 and 2010 no items have been reclassified as described in the preceding paragraph.

- c) Financial assets (debt instruments) classified as available-for-sale financial assets can be reclassified to held to maturity due to a change in intention or financial ability of the Group, or upon expiry of the two-year penalty period established under prevailing legislation for the sale of financial assets held to maturity. In this case, the fair value of these instruments at the transfer date is considered as the new amortised cost and the difference between this amount and the recoverable amount is recognised in the consolidated income statement over the residual life of the instrument using the effective interest method.

In 2011 certain items were reclassified as described in the preceding paragraph (see note 24).

- d) As mentioned in preceding sections, financial assets that are not derivative financial instruments can be reclassified from held for trading if they are no longer held for the purpose of being sold or repurchased in the near term, provided that one of the following circumstances arise:
  - o In rare and exceptional circumstances, except in the case of assets eligible for classification as loans and receivables. Rare and exceptional circumstances are those arising from a particular event which is unusual, and which is highly unlikely to reoccur in the foreseeable future.
  - o When the entity has the intention and financial ability to hold the financial asset in the foreseeable future or to maturity, provided that it meets the definition of loans and receivables on initial recognition.

Should these circumstances arise, the asset is reclassified at its fair value at the reclassification date, with no reversal of results, and this value is considered as the asset's amortised cost. Assets reclassified in this way may not be further reclassified as held for trading.

## ***b) Measurement and recognition of financial assets and liabilities***

In general, financial instruments are initially recognised at fair value which, in the absence of evidence to the contrary, is deemed to be their acquisition cost, and are subsequently measured at each year end as follows:

### **I. Measurement of financial assets**

Financial assets are measured at fair value, without deducting any transaction costs that may be incurred on their sale or other form of disposal, except for loans and receivables, held-to-maturity investments, equity instruments for which the fair value cannot be determined in a sufficiently objective manner and financial derivatives that have those equity instruments as their underlying asset and are settled by delivery of those instruments.

The fair value of a financial instrument on a given date is taken to be the amount for which it could be exchanged on that date between two knowledgeable, willing parties in an arm's length transaction. The most objective and common reference for the fair value of a financial instrument is the price that would be paid for it on an organised, transparent and deep market (quoted price or market price).

If there is no market price for a given financial instrument, its fair value is estimated on the basis of the price established in recent transactions involving similar instruments and, in the absence thereof, based on proven valuation techniques used by the international financial community, taking into account the specific features of the instrument to be measured and, particularly, the various types of risk associated with it. However, the inherent limitations of the valuation techniques used and the possible inaccuracies of the assumptions made under these techniques may result in a fair value of a financial instrument which does not exactly reconcile with the price at which the instrument could be bought or sold at the measurement date.

Loans and receivables and held-to-maturity investments are measured at amortised cost using the effective interest method. Amortised cost is understood to be the acquisition cost of a financial asset or liability plus or minus, as appropriate, the principal repayments and the cumulative amortisation (as reflected in the consolidated income statement) of the difference between the initial cost and the maturity amount. In the case of financial assets, amortised cost also includes any reductions for impairment. In the case of loans and receivables hedged in fair value hedges, the changes in the fair value of these assets related to the risk or risks being hedged are recognised.

The effective interest rate is the discount rate that exactly matches the initial amount of a financial instrument to its estimated cash flows during its estimated life, based on the contractual terms, without taking into account future losses on credit exposure. For fixed rate financial instruments, the effective interest rate coincides with the contractual interest rate established on the acquisition date plus, where applicable, the fees that can be equated with a rate of interest, in light of their nature. In the case of floating rate financial instruments, the effective interest rate coincides with the rate of return prevailing until the date on which the reference interest rate will be revised.

Equity instruments of other entities whose fair value cannot be determined in a sufficiently objective manner and financial derivatives that have those instruments as their underlying asset and are settled by delivery of those instruments are measured at acquisition cost adjusted, where appropriate, for any related impairment loss.

## II. Measurement of financial liabilities

In general, financial liabilities are measured at amortised cost, as defined above, except for those included under financial liabilities at fair value through profit or loss, which are measured at fair value.

## III. Valuation techniques

A summary of the various valuation techniques used by the Group to measure the financial instruments included in the financial assets held for trading, available-for-sale financial assets, and financial liabilities held for trading categories at 31 December 2011 and 2010 is as follows:

	2011		2010	
	Assets	Liabilities	Assets	Liabilities
Quoted price in active markets	82.1%	--	82.5%	--
Internal valuation models	17.9%	100.0%	17.5%	100.0%
	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

The main techniques used in the internal measurement models are as follows:

- The present value method is used to measure financial instruments which enable static hedging (mainly forwards and swaps).
- The Black-Scholes model is applied to certain plain vanilla derivative products (calls, puts, caps/floors).
- The Monte Carlo simulation method is used for the remaining derivative financial instruments.
- The effect of credit risk on fair value is calculated based on the credit curves for issuers with different credit ratings and economic sectors.

The Bank's directors consider that financial assets and financial liabilities in the balance sheet and gains and losses on these financial instruments are reasonable and reflect their market value.

## IV. Recognition of changes in fair value

As a general rule, changes in the fair value of financial instruments are recognised in the consolidated income statement, distinguishing those arising from the accrual of interest or dividends, which are recognised under "Interest and similar income", "Interest expense and similar charges" and "Dividend income", as appropriate, from those arising on impairment of an asset's credit rating or for other reasons, which are recognised at their net amount under "Gains/losses on financial assets and liabilities" in the accompanying consolidated income statement.

Adjustments due to changes in fair value arising from available-for-sale financial assets are recognised temporarily under “Valuation adjustments” in consolidated equity, unless they relate to exchange differences on monetary financial assets, in which case they are recognised in the consolidated income statement. Items debited or credited to “Valuation adjustments” remain in the Group’s consolidated equity until the asset giving rise to them is removed from the consolidated balance sheet, or when it is considered that the asset is impaired, at which time they are recognised in the consolidated income statement.

#### V. Hedging transactions

The Group measures and recognises individual hedges (which are designated to hedge a specifically identified risk) depending on their classification, based on the following criteria:

- Fair value hedges: hedge of the exposure to changes in fair value. The gains or losses attributable to both the hedging instrument and the hedged item are recognised directly in the consolidated income statement.
- Cash flow hedges: hedge of the exposure to variations in cash flows that is attributable to a particular risk associated with an asset or liability or a forecast transaction. The gain or loss attributable to the portion of the hedging instrument that qualifies as an effective hedge is recognised temporarily under "Valuation adjustments" in consolidated equity at the lower of the cumulative gain or loss on the hedging instrument from the inception of the hedge and the cumulative change in the present value of expected future cash flows of the hedged item from the inception of the hedge.

The cumulative gains or losses on each hedge are taken to the consolidated income statement in the periods in which the hedged items affect the income statement, unless the hedge relates to a forecast transaction that results in the recognition of a non-financial asset or liability, in which case the gains or losses are included in the cost of that asset or liability.

- Hedge of a net investment in a foreign operation: hedge of the foreign currency risk on an investment in subsidiaries, associates, joint ventures and branches of the Entity whose activities are based or conducted in a country or functional currency other than that of the reporting Entity. Gains or losses attributable to the portion of the hedging instrument that qualifies as an effective hedge is recognised directly in “Valuation adjustments” under consolidated equity until the instruments are disposed of or derecognised, at which time they are recognised in the consolidated income statement. The rest of the gain or loss is recognised directly in the consolidated income statement.

Derivatives embedded in other financial instruments or in other host contracts are accounted for separately as derivatives if their risks and characteristics are not closely related to those of the host contracts, provided that the host contracts are not classified as other financial assets/liabilities at fair value through profit or loss or as financial assets/liabilities held for trading.

Financial derivatives that do not qualify for hedge accounting are treated for accounting purposes as trading derivatives.



### *c) Derecognition of financial assets and liabilities*

The accounting treatment of transfers of financial assets depends on the extent to which the risks and rewards associated with the transferred assets are transferred to third parties:

- I. When substantially all the risks and rewards are transferred to third parties, the transferred financial asset is derecognised and any right or obligation retained or created in the transfer is recognised separately.
- II. When substantially all the rights and rewards associated with the transferred financial asset are retained, the transferred financial asset is not derecognised and continues to be measured by the same criteria used before the transfer. However:
  - An associated financial liability is recognised for an amount equal to the consideration received. This liability is subsequently measured at amortised cost.
  - The income from the transferred financial asset not derecognised and any expense incurred on the new financial liability are recognised in the consolidated income statement.
- III. When substantially all the risks and rewards associated with the transferred financial asset are neither transferred nor retained, the following distinction must be made:
  - If the transferor does not retain control, the transferred financial asset is derecognised and any right or obligation retained or created in the transfer is recognised separately.
  - If the transferor retains control, it continues to recognise the transferred financial asset for an amount equal to its exposure to changes in value and recognises a financial liability associated with the transferred financial asset. The net carrying amount of the transferred asset and the associated liability is the amortised cost of the rights and obligations retained, if the transferred asset is measured at amortised cost, or the fair value of the rights and obligations retained, if the transferred asset is measured at fair value.

### *d) Impairment of financial assets*

#### I. Definition

A financial asset is considered to be impaired, and therefore its carrying amount is adjusted to reflect the effect of impairment, when there is objective evidence that events have occurred which:

- In the case of debt instruments (loans and debt securities), give rise to a negative impact on the future cash flows that were estimated at the transaction date.
- In the case of equity instruments, mean that their carrying amount cannot be fully recovered.

As a general rule, the carrying amount of impaired financial instruments is adjusted with a charge to the consolidated income statement for the period in which the impairment becomes evident, and the reversal of any previously recognised impairment losses is recognised in the consolidated income statement for the year in which the impairment is reversed or reduced.

Balances are considered impaired if there is reasonable doubt as to the recovery of the full amount and/or the collection of corresponding interest in the amounts and at the dates initially agreed, after considering the guarantees received by the Bank to (fully or partially) ensure that the operations materialise. Collections relating to non-performing loans and credit facilities are applied in the recognition of accrued interest and any excess is applied to reduce the outstanding amount of the principal. The amount of financial assets that would have been impaired had their terms not been renegotiated is not significant to the financial statements of the Bank taken as a whole.

When the recovery of any recognised impairment is considered unlikely, the amount of the impairment is derecognised, without prejudice to any initiatives that the consolidated entities may undertake to seek collection of the amount receivable until their contractual rights are extinguished by expiry of the statute-of-limitations period, pardoning of debt or any other cause.

## II. Debt instruments measured at amortised cost

Allowances and provisions for credit risk have been based on the Group's best estimate of impairment of the portfolio of debt instruments and other assets and commitments due to the credit risk to which the Bank is exposed, considering the methods contained in Appendix IX of the Bank of Spain's Circular 4/2004 and subsequent amendments, based on past experience and information on the financial sector.

Valuation adjustments for instruments classified as doubtful due to customer arrears not carried at fair value through profit or loss have been calculated specifically based on their age, guarantees or collateral provided and the expected recovery of these balances.

A general provision has been made to cover impairment of the remaining debt instruments not measured at fair value through profit or loss and contingent exposures classified as performing.

## III. Debt or equity instruments classified as available for sale

Impairment losses on these instruments are the difference between the acquisition cost of the instruments (net of any principal repayment or amortisation, in the case of debt instruments) and their fair value less any impairment loss previously recognised in the consolidated income statement.

When there is objective evidence that the losses arising on measurement of these instruments are due to impairment, they are no longer recognised in equity under "Valuation adjustments – Available-for-sale financial assets" and are recorded in the consolidated income statement. If all or part of the impairment losses are subsequently reversed, the reversed amount would be recognised in the consolidated income statement for the year in which the reversal occurred (under "Valuation adjustments – Available-for-sale financial assets" in the consolidated balance sheet in the case of equity instruments).

## IV. Equity instruments measured at cost

The impairment loss on equity instruments measured at cost is the difference between the carrying amount and the present value of the expected future cash flows discounted at the market rate of return for similar securities.

Impairment losses are recognised in the consolidated income statement for the period in which they arise as a direct reduction in the cost of the instrument. These losses can only be reversed subsequently if the assets are sold.

#### *e) Repurchase and resale agreements*

Purchases of financial instruments with an obligatory resale commitment at a determined price are recognised as financing granted under "Loans and advances to credit institutions" or "Loans and advances to other debtors", as applicable. Sales of financial instruments with an obligatory repurchase commitment at a determined price are recognised as financing received under "Deposits from credit institutions" or "Deposits from other creditors", as applicable.

The difference between the purchase and sales price is recognised as interest over the life of the contract.

#### *f) Tangible assets*

Tangible assets for own use are measured at cost, revalued as permitted by specific legislation and the new accounting standards, less accumulated depreciation and any impairment losses.

Depreciation of tangible assets is provided on a straight-line basis over their estimated useful lives. The land on which the buildings and other structures stand is deemed to have an indefinite life and, therefore, is not depreciated.

Depreciation is recognised in the consolidated income statement and is calculated using the following rates (based on the average years of estimated useful life of the various assets):

	<b>Annual rate</b>	<b>Estimated useful life (years)</b>
Real estate	2%	50
Furniture and fixtures	6-10%	16.7-10
IT equipment	16-33%	6.3-3

Depreciation methods and useful lives of each tangible asset are reviewed at least at the end of each financial year.

The cost of maintenance and repairs of tangible assets which do not improve the related assets or lengthen their useful lives are charged to the consolidated income statement when incurred.

#### *g) Intangible assets*

##### Goodwill

Goodwill represents the payment made by the Group in anticipation of the future economic benefits from assets of acquired entities that cannot be individually identified and separately recognised. Goodwill is only recognised if acquired in a business combination. Any negative goodwill is assigned to specific assets or liabilities and remaining amounts are recognised in the consolidated income statement in the year of acquisition.

Goodwill acquired after 1 January 2004 is measured at cost while goodwill acquired prior to that date is measured at the carrying amount at 31 December 2003. In both cases, at each year end the Group tests goodwill for impairment reducing its recoverable value to an amount below the carrying amount. In this event, the carrying amount is restated and the impairment loss is recognised with a balancing entry under “Impairment of assets – Goodwill” in the consolidated income statement.

Impairment losses on goodwill are not reversed.

## II. Other intangible assets

Intangible assets are identifiable non-monetary assets without physical substance which arise as a result of a legal transaction or which are developed internally by the consolidated entities. Only assets whose cost can be estimated reliably and from which the consolidated entities consider it probable that future economic benefits will be generated are recognised.

Intangible assets are recognised initially at acquisition or production cost and are subsequently measured at cost less any accumulated amortisation and any accumulated impairment losses.

### *h) Leases*

#### I. Finance leases

Finance leases are leases that transfer to the lessee substantially all the risks and rewards incidental to ownership of the leased asset.

When the consolidated entities act as lessors of an asset, the sum of the present value of the lease payments receivable from the lessee plus the guaranteed residual value, which is generally the exercise price of the purchase option available to the lessee at the end of the lease term, is recognised as financing to third parties and is therefore included under “Loans and receivables” in the consolidated balance sheet.

When the consolidated entities act as lessees, they recognise the cost of the leased assets in the consolidated balance sheet according to the nature of the asset that is the subject matter of the contract, and simultaneously recognise a liability for the same amount (which is the lower of the fair value of the leased asset and the sum of the present value of the lease payments to be made to the lessor, plus the exercise price of the purchase option, where applicable). The depreciation policy for these assets is consistent with that for tangible assets for own use.

In both cases, the finance income and finance expense arising from these contracts is credited or debited, respectively, to the consolidated income statement so as to achieve a constant rate of return over the life of the lease contracts.

#### II. Operating leases

In operating leases ownership of the leased asset and substantially all the risks and rewards incidental to it remain with the lessor.

When the consolidated entities act as lessors, they recognise the acquisition cost of the leased assets under “Tangible assets” in the consolidated balance sheet. The depreciation policy for these assets is consistent with that for similar tangible assets for own use and income from operating leases is recognised in the consolidated income statement on a straight-line basis.

When the consolidated entities act as lessees, lease expenses, including any incentives granted by the lessor, are charged to the consolidated income statement on a straight-line basis.

*i) Financial guarantees and related provisions made*

A contract is considered a financial guarantee if it requires an entity to pay specific amounts on behalf of a third party in the event that the latter is unable to do so, irrespective of the manner in which the obligation is instrumented: guarantee deposits, financial guarantee deposit, irrevocable documentary credit issued or confirmed by the entity, etc.

In accordance with EU-IFRS and as a general rule, the Group considers contracts for financial guarantees extended to third parties as financial instruments within the scope of IAS 39.

On initial recognition, the Group records financial guarantees extended as a liability at fair value plus directly attributable transaction costs, which is generally equivalent to the premium received plus the present value of any fees and commissions and returns to be received throughout the term of these contracts, with a balancing entry under assets equivalent to the amount of fees and commissions and similar income collected at the outset of operations and the present value of fees and commissions and similar income receivable. Subsequently, these contracts are recognised under liabilities at the higher of the following amounts:

- The amount determined in accordance with IAS 37, whereby financial guarantees, irrespective of the holder, arrangement or any other circumstances, are analysed periodically to determine the credit risk to which they are exposed and, where applicable, to estimate the provisions required. This amount is calculated applying criteria similar to those used to quantify impairment losses arising on debt instruments measured at amortised cost.
- The amount at which these instruments are initially recognised, less amortisation which, as established by IAS 18, is calculated on a straight-line basis over the term of these contracts.

Provisions made for these instruments, are recorded under “Provisions – Provisions for contingent exposures and commitments” in the consolidated balance sheet. Allowances and reversals of these provisions are recognised with a balancing entry under the income statement caption “Provisioning expense (net)”.

In the event that provisions are required for these financial guarantees, based on the above, unaccrued commissions on these operations, which are recognised under “Financial liabilities at amortised cost – Other financial liabilities”, are reclassified to the corresponding provision.

*j) Foreign currency transactions*

I. Functional currency

The Group’s functional currency is the Euro. Therefore, all balances and transactions denominated in currencies other than the Euro are deemed to be denominated in foreign currency.

## II. Translation of foreign currency balances

Foreign currency balances are translated as follows:

- Monetary assets and liabilities, at the average exchange rate prevailing on the Spanish spot foreign exchange market at year-end.
- Income and expenses, at the exchange rate on the transaction date.

## III. Recognition of exchange differences

Exchange differences arising on the translation of foreign currency balances are recognised in the consolidated income statement (see notes 31 and 37).

### *k) Equity instruments*

Instruments issued by the Bank are only considered as own equity when the following conditions are met:

- They do not include any type of obligation that requires the issuing entity to:
  - deliver cash or any other financial asset to a third party; or
  - exchange financial assets or financial liabilities with a third party under conditions that are potentially unfavourable to the Entity.
- If they may or will be settled in the issuing entity's own equity instruments:
  - in the case of a non-derivative financial instrument, the Entity is not obliged to deliver a variable number of its own equity instruments; or
  - in the case of a derivative, it must be settled by the exchange of a fixed amount of cash or another financial asset for a fixed number of the Entity's own equity instruments.

A financial instrument that will or may result in the future receipt or delivery of the issuer's own equity instruments, but does not meet the conditions described in the two preceding paragraphs, is not an equity instrument.

Business carried out with own equity instruments, including issuance and redemption, is recognised directly in equity of the Entity. No profit or loss on own equity instruments can be recognised. Costs of transactions with own equity instruments are deducted directly from equity, after deduction of any associated tax effect.

Changes in value of instruments classified as own equity are not recognised in the financial statements. Consideration received or conveyed in exchange for these instruments is added to or deducted directly from equity of the Entity.

### ***l) Recognition of income and expense***

The most significant criteria used by the Group to recognise income and expenses are summarised as follows:

#### **I. Interest income, interest expenses and similar items**

As a general rule, interest income, interest expenses and similar items are recognised on the basis of their period of accrual using the effective interest method. Dividends received from other companies are recognised as income when the consolidated entities' right to receive them arises.

#### **II. Commissions, fees and similar items**

Fee and commission income and expenses are recognised in the consolidated income statement using criteria that vary according to their nature. The most significant fee and commission items are as follows:

- Those relating to financial assets and financial liabilities at fair value through profit or loss, which are recognised when collected.
- Those arising from transactions or services that are provided over a period of time, which are deferred over the life of these transactions or services.
- Those relating to the provision of a service in a single act, which are recognised when the single act is carried out.

#### **III. Non-finance income and expenses**

These items are recognised for accounting purposes on an accruals basis.

### ***m) Assets under management***

Assets owned by third parties and managed by the consolidated entities are not disclosed in the consolidated balance sheet. Management fees are included in "Fee and commission income" in the consolidated income statement (see note 29). The details of third-party assets managed by the Group at 31 December 2011 and 2010 are disclosed in note 22.

### ***n) Post-employment benefits***

The Group recognises the present value of defined benefit pension commitments, net of the fair value of the plan assets and the cost of past services, the recognition of which is deferred, in "Provisions - Provisions for pensions and similar obligations" under liabilities (or in "Other assets - Others" under assets, depending on whether the difference is positive or negative and provided that the recognition conditions set out in Bank of Spain Circular 4/2004 of 22 December 2004 and subsequent amendments are met), as explained below.

Plan assets are assets linked to a specific defined benefit commitment that will be used to directly settle these obligations. They have the following characteristics: they are not owned by the Group, but rather by a legally separate third party not related to the Group; they are only available to settle or finance post-employment benefits payable to employees; they can only be returned to the Group when the remaining assets in the plan are sufficient to meet all obligations of the plan or the Entity relating to current or former employee benefits or to reimburse employee benefits already settled by the Group.

If the Group is able to demand payment from an insurer of part or all of the disbursement required to settle the defined benefit obligation, and it is practically certain that the insurer will reimburse some or all of the disbursements required to settle the obligation, but the insurance policy does not meet the conditions to be considered a plan asset, the Group recognises this reimbursement right in “Insurance contracts linked to pensions”, under assets in the balance sheet. This right is treated as a plan asset in all other respects.

Actuarial gains and losses are deemed to be those arising from differences between previous actuarial assumptions and what has actually occurred in the plan and from changes in the actuarial assumptions used.

The Group recognises any actuarial gains and losses arising on post-employment commitments with employees in the year in which they are generated or incurred, with a debit or credit to the income statement.

The cost of past services, incurred due to modifications to existing post-employment benefits or on the introduction of new benefits, is recognised in the income statement on a straight-line basis over the period between the date the new commitments arise and the date these benefits are vested.

Post-employment benefits are recognised in the income statement as follows:

- Current service cost, defined as the increase in the present value of the obligations resulting from employee service in the current period, are recorded under “Administrative expenses - Personnel expenses”.
- Interest cost, defined as the increase during the year in the present value of the obligations as a result of the passage of time, are recognised under “Interest expense and similar charges”. When the obligations are presented in liabilities net of the plan assets, the cost of the liabilities recognised in the income statement relates solely to the obligations recognised under liabilities.
- The expected return on plan assets and gains or losses on the value of the plan assets, less any plan administration costs and less any applicable taxes, are recorded under “Interest and similar income”.

Under the collective labour agreement currently in force, the Bank has undertaken to supplement the public social security system benefits accruing to certain employees, and to their beneficiary right holders, for retirement, permanent disability, death of spouse or death of parent, and other benefits.

In accordance with Royal Decree 1588/1999, in 2000 the Bank externalised its pension commitments through an insurance contract with Seguros Generales Rural, S.A. de Seguros y Reaseguros.

Actuarial gains and losses are deemed to be those arising from differences between previous actuarial assumptions and what has actually occurred in the plan and from changes in the actuarial assumptions used.



Details of the present value of the Group's post-employment benefit obligations at 31 December 2011 and 2010 are as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
Present value of obligations	639	408
Fair value of plan assets	657	443
<b>Positive difference</b>	<b>18</b>	<b>35</b>

The amount of the obligations was determined by independent actuaries using the following actuarial techniques:

1. *Valuation method:* Projected unit credit method, which considers each year of service as giving rise to an additional unit of benefit entitlement and measures each unit separately.

2. *Actuarial assumptions used:* unbiased and mutually compatible. Specifically, the most significant actuarial assumptions used in the calculations were as follows:

	<b>2011</b>	<b>2010</b>
Technical interest rate	4.60%	4.10%
Mortality tables	PERM/F 2000P	PERM/F 2000P
Cumulative annual CPI growth	2%	2%
Annual salary increase rate	3%	3%
Annual Social Security pension increase rate	2%	2%

***o) Termination benefits***

In accordance with prevailing legislation, the Group pays compensation to those employees whose services are discontinued without just cause. Indemnities are accounted for as a provision for pensions and similar obligations and as personnel expenses when the Entity has clearly undertaken a commitment to dismiss an employee or group of employees before their retirement date or to compensate an employee or group of employees to encourage their departure from the company.

***p) Income tax***

The current income tax expense is recognised in the consolidated income statement, except when it results from a transaction recognised directly in consolidated equity, in which case the related income tax charge is also recognised in consolidated equity.

The current income tax expense is calculated as the tax payable with respect to the taxable profit for the year, adjusted for the amount of the changes in the year arising from temporary and permanent differences and from tax credits and tax loss carryforwards.

Deferred tax assets and liabilities include the temporary differences, identified as the amounts expected to be paid or recovered for the differences between the carrying amount of the assets and liabilities and their related tax bases (tax value).

Deferred tax assets, tax credits and tax loss carryforwards are only recognised when it is probable that the consolidated entities will obtain sufficient future taxable profit against which they can be utilised.

Deferred tax assets and liabilities are quantified by applying the expected recovery or settlement tax rate to temporary differences or credits.

Deferred tax liabilities are always recognised, except when goodwill is recognised or when they arise in accounting for investments in subsidiaries, associates or joint ventures where the investor is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the future. Nevertheless, deferred tax assets and liabilities are not recognised if they arise from the initial recognition of an asset or liability other than a business combination that at the time of recognition affects neither accounting profit nor taxable profit.

The deferred tax assets and liabilities recognised are reassessed at year end in order to ascertain whether they still exist, and the appropriate adjustments are made on the basis of the findings of the analyses performed.

Income and expenses recognised directly in consolidated equity are accounted for as temporary differences.

#### *g) Consolidated statement of cash flows*

The Group reports its consolidated cash flows using the indirect method, using the following expressions and classification criteria:

- Cash flows: inflows and outflows of cash and cash equivalents, the latter being short-term, highly liquid investments subject to a low risk of changes in value.
- Operating activities: typical activities of credit institutions and other activities that cannot be classified as investing or financing.
- Investing activities: the acquisition, sale or other disposal of non-current assets and other investments not included in cash and cash equivalents.
- Financing activities: activities that result in changes in the size and composition of consolidated equity and of liabilities that do not form part of operating activities.

For the preparation of the consolidated statement of cash flows, “Cash and balances with central banks” have been considered as cash and cash equivalents.

*r) Consolidated statement of recognised income and expense*

This statement includes income and expenses generated or incurred by the Group during the year in the ordinary course of business, distinguishing between amounts recognised in the consolidated income statement for the year and those recognised directly in consolidated equity, in accordance with prevailing legislation.

This statement therefore comprises the following:

- a) Consolidated profit for the year
- b) Net income and expenses recognised temporarily as valuation adjustments in consolidated equity.
- c) Net income and expenses recognised permanently in consolidated equity.
- d) Accrued income tax payable in respect of the items mentioned in points b) and c) above, except on valuation adjustments arising from interests in associates or jointly controlled entities accounted for using the equity method, which are disclosed as net balances.
- e) Total consolidated recognised income and expense calculated as the sum of the preceding points, presenting the amounts attributable to the parent and to minority interests separately.

Any type of income and expenses attributable to entities accounted for using the equity method recognised directly in equity is disclosed in this statement under “Entities accounted for using the equity method”.

Changes in income and expenses recognised in consolidated equity during the year, such as valuation adjustments, are disclosed as follows:

- a) Revaluation gains/(losses) reflect income, net of expenses incurred during the year, recognised directly in consolidated equity. Amounts recognised in this caption during the year continue to be carried at the initial value of other assets or liabilities, even when they are transferred to the consolidated income statement in the same year, or they are reclassified to another caption.
- b) Amounts transferred to the income statement reflect revaluation gains or losses previously recognised in consolidated equity, even in the same year, which are accounted for in the consolidated income statement.
- c) Amounts transferred to the initial carrying amount of hedged items comprise valuation gains or losses previously recognised in consolidated equity, even in the same year, which are accounted for in the initial value of assets or liabilities as a result of cash flow hedges.
- d) Other reclassifications reflect transfers between valuation adjustments during the year in accordance with criteria established under prevailing legislation.

Amounts disclosed in these captions are gross and the associated tax effect is recognised in “Income tax”, except in the case of valuation adjustments of entities accounted for using the equity method, as mentioned previously.

s) **Consolidated statement of total changes in equity**

This consolidated statement of total changes in equity presents all changes, including those arising from changes in accounting principles and corrections of errors. This statement therefore shows a reconciliation of the opening and closing carrying amounts of all items comprising consolidated equity, grouping movements according to their nature, as follows:

- a) Adjustments for changes in accounting principles and corrections of errors reflect changes in consolidated equity due to the retrospective restatement of balances in the financial statements as a result of changes in accounting principles or corrections of errors.
- b) Consolidated income and expenses recognised during the year comprise the aggregate amount of the aforementioned items recognised in the consolidated statement of recognised income and expense.
- c) Other changes in equity comprise the remaining items recognised in consolidated equity, such as increases or decreases in share capital, distribution of profit or application of losses, transactions with own equity instruments, equity-settled payments, transfers between consolidated equity items and any other increases or decreases in consolidated equity.

**3. Distribution of Profit and Earnings per Share**

***Distribution of profit***

The distribution of the Bank's net profit for 2011 that the board of directors will propose for approval by the shareholders at the annual general meeting is as follows:

	<u>Thousands of Euros</u>
Net profit for 2011	17,329
Distribution:	
Dividends	9,000
Reserves	8,329
Legal reserves	1,733
Voluntary reserves	6,596

***Interim dividends***

At their meeting held on 30 November 2011, the Bank's board of directors agreed to distribute an interim dividend of Euros 3,000 thousand for 2011. The provisional accounting statement prepared by the directors on that date in accordance with article 277 of the revised Spanish Companies Act, which shows sufficient cash flow to cover the payment of this dividend, is as follows:

	<u>Thousands of Euros</u>
Profit before income tax at 31 October 2011	19,034
Corporate income tax	(5,487)
Provisional profit for the year	13,547
Legal reserve	1,355
Liquidity	2,690,788
Interim dividend	3,000
Payment date	2-12-2011

### *Earnings per share*

Earnings per share are calculated by dividing the net profit or loss attributable to the Group by the number of ordinary shares of the Bank outstanding during the year.

	<b>2011</b>	<b>2010</b>
Net profit for the year attributed to the Group (thousands of Euros)	17,625	14,850
Number of ordinary shares outstanding (note 18)	1,514,297	1,514,297
Earnings per share (Euros)	11.64	9.81

## **4. Information on Directors and Senior Management**

### *Remuneration of directors*

Details of gross remuneration received by members of the Bank's board of directors for allowances in 2011 and 2010 are as follows:

#### Thousands of Euros

<b>Director</b>	<b>2011</b>	<b>2010</b>	
Mr. José Luis García Palacios (Chairman)	26	30	
Mr. Román Suárez Blanco (Vice-chairman)	7	13	Director until 01/09/2011
Mr. José Luis García-Lomas Hernández (First Vice-chairman)	8	9	
Mr. Bruno Catalán Sebastián (Second Vice-chairman)	6	8	
Mr. Wolfgang Kirsch	--	1	Director until 30/06/2011
Mr. Ignacio Arrieta del Valle (1)	9	10	
Mr. Nicanor Bascuñana Sánchez	8	9	
Mr. Luis Esteban Chalmovsky	8	10	
Mr. Luis Díaz Zarco	7	8	
Mr. Andrés Gómez Mora	9	9	
Mr. Carlos Martínez Izquierdo	9	9	
Mr. Carlos de la Sierra Torrijos	9	9	
Mr. José Antonio Alayeto Aguarón	9	8	
Mr. Dimas Rodríguez Rute (2)	9	9	
Mr. Fernando Palacios González	9	9	
Mr. Eduardo Ferrer Perales	8	8	
Mr. Juan Antonio Gisbert García	11	12	
Mr. Antonio Abelló Dalmases	--	9	
Mr. Pedro García Romera	8	10	
Mr. Cipriano García Rodríguez (3)	9	9	
Ms. Dagmar Werner	2	--	Director since 30/06/2011
<b>Total</b>	<b>171</b>	<b>199</b>	

(1) Amount received by Caja Rural de Navarra

(2) Amount received by Caja Rural de Granada

(3) Amount received by Caja Rural de Zamora

## ***Loans***

The Group has extended no loans to the Bank's directors at 31 December 2011 or 2010.

## ***Details of the directors' investments in companies with similar business activities***

In compliance with article 229 (iii) of the revised Spanish Companies Act, introduced by Law 26/2003 of 17 July 2003 which amends Law 24/1988 of 28 July 1988 governing the securities market, in order to increase the transparency of listed companies details of the direct or indirect shareholdings held by the directors in companies with identical, similar or complementary statutory activities to that of Banco Cooperativo Español, S.A., as well as any positions held or duties performed in such companies, are provided in Appendix III.

We also confirm that the members of the board have not had any conflicts of interest with the Bank in 2011.

## ***Remuneration of senior management***

For the purposes of preparing the accompanying consolidated annual accounts, senior management comprises the 11 members of the Bank's steering committee in 2011 and 2010, considered to be key management personnel within the Group.

Details are as follows:

	<b><u>Short-term remuneration</u></b>					
	<b><u>Thousands of Euros</u></b>					
	<b>Fixed</b>		<b>Variable</b>		<b>Total</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
<b>Senior management</b>	1,519	1,514	469	578	1,988	2,092

In 2011 senior management personnel received an extraordinary one-off variable remuneration payment amounting to Euros 686 thousand for 2007 to 2010.

## ***Gender distribution of the board of directors***

At 31 December 2011 the board of directors was formed by 18 male and 1 female members. At 31 December 2010 all the members of the board of directors were male.

## 5. Cash and Balances with Central Banks

Details are as follows:

	Thousands of Euros	
	2011	2010
Cash	540	445
Bank of Spain	1,550,795	386,235
Current account	1,550,795	386,235
Valuation adjustments	553	818
<b>Total</b>	<b>1,551,888</b>	<b>387,498</b>

Amounts deposited in central banks at 31 December 2011 and 2010 earned interest at an average rate of 1.29% and 1.01%, respectively.

Details of residual maturity and the interest rate repricing matrix for the items recorded in this caption of the consolidated balance sheet are provided under Risk Management (see note 37).

## 6. Financial Assets and Financial Liabilities at Fair Value through Profit or Loss

### *6.1 Financial assets and financial liabilities held for trading*

Details of financial assets and financial liabilities held for trading by counterparty and type of instrument are as follows:

	Thousands of Euros			
	Assets		Liabilities	
	2011	2010	2011	2010
<b>Counterparty</b>				
Credit institutions	522,029	202,435	299,545	395,826
Resident general government	617,083	153,555	--	--
Other resident sectors	176,952	165,361	27,353	22,775
Other non-resident sectors	287	6,780	--	--
<b>Total</b>	<b>1,316,351</b>	<b>528,131</b>	<b>326,898</b>	<b>418,601</b>
<b>Instrument</b>				
Deposits from credit institutions	--	--	2,044	145,091
Debt securities	993,626	245,553	--	--
Other equity instruments	235	9,653	--	--
Trading derivatives	322,490	272,925	324,854	273,510
<b>Total</b>	<b>1,316,351</b>	<b>528,131</b>	<b>326,898</b>	<b>418,601</b>

Loaned or pledged securities amount to Euros 209,281 thousand at 31 December 2011 (Euros 152,425 thousand at 31 December 2010).

### ***Trading portfolio. Debt securities***

Details are as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
Spanish government debt securities	617,083	153,555
Issued by credit institutions	373,329	84,437
Other Spanish fixed-income securities	3,161	3,466
Other non-resident fixed-income securities	53	4,095
<b>Total</b>	<b>993,626</b>	<b>245,553</b>

Debt securities held for trading earned interest at an average annual rate of 2.94% in 2011 (1.59% in 2010).

### ***Trading portfolio. Deposits from credit institutions***

Deposits from credit institutions accrued interest at an average annual rate of 2.68% in 2011 (2.28% in 2010).

### ***Trading portfolio. Other equity instruments***

Details are as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
Shares in credit institutions	--	1,845
Shares in Spanish companies	1	5,123
Shares in foreign companies	234	2,685
<b>Total</b>	<b>235</b>	<b>9,653</b>



### **Trading portfolio. Trading derivatives**

Details of the fair value of trading derivatives at 31 December 2011 and 2010, by type of instrument, are as follows:

	Thousands of Euros			
	Assets		Liabilities	
	2011	2010	2011	2010
Purchase of foreign currencies	9,556	3,067	8,050	2,086
Interest rate derivatives	251,049	198,352	263,554	207,594
Equity price risk derivatives	61,711	69,975	49,274	63,830
Other risk derivatives	174	1,531	3,976	--
<b>Total</b>	<b>322,490</b>	<b>272,925</b>	<b>324,854</b>	<b>273,510</b>

The notional values of derivatives held for trading at 31 December 2011 and 2010, by maturity date, are as follows:

	2011			
	Thousands of Euros			
	Up to 1 year	1 to 5 years	Over 5 years	Total
Purchase of foreign currencies	356,903	3,950	--	360,853
Interest rate derivatives	2,642,755	2,791,433	14,891,271	20,325,459
Equity price risk derivatives	1,145,891	2,697,319	89,286	3,932,496
Other risk derivatives	--	240,000	--	240,000
<b>Total</b>	<b>4,145,549</b>	<b>5,732,702</b>	<b>14,980,557</b>	<b>24,858,808</b>

	2010			
	Thousands of Euros			
	Up to 1 year	1 to 5 years	Over 5 years	Total
Purchase of foreign currencies	162,779	--	--	162,779
Interest rate derivatives	2,844,181	2,396,065	16,470,202	21,710,448
Equity price risk derivatives	494,402	2,954,521	78,397	3,527,320
Other risk derivatives	--	239,000	1,000	240,000
<b>Total</b>	<b>3,501,362</b>	<b>5,589,586</b>	<b>16,549,599</b>	<b>25,640,547</b>

Information on credit, liquidity and market risks assumed by the Bank in relation to financial assets included in this category is provided under Risk Management (see note 37).

## 6.2 Other financial liabilities at fair value through profit or loss

Details are as follows:

	Thousands of Euros	
	2011	2010
<b>Counterparty</b>		
Credit institutions	107,842	--
<b>Total</b>	<b>107,842</b>	<b>--</b>
<b>Instrument</b>		
Deposits from credit institutions	107,842	--
<b>Total</b>	<b>107,842</b>	<b>--</b>

## 7. Available-for-sale financial assets

Details of available-for-sale financial assets, based on the nature of the operations, are as follows:

	Thousands of Euros	
	2011	2010
<b>Counterparty</b>		
Credit institutions	933,756	1,028,863
Resident general government	679,114	1,088,755
Other resident sectors	25,964	39,285
Other non-resident sectors	11,550	5,319
Impairment losses	(198)	(159)
<b>Total</b>	<b>1,650,186</b>	<b>2,162,063</b>
<b>Instrument</b>		
Debt securities	1,637,033	2,151,205
Spanish government debt securities	931,869	1,088,755
Issued by credit institutions	674,785	1,026,913
Other Spanish fixed-income securities	25,886	30,877
Other non-resident fixed-income securities	4,691	4,819
Impairment losses	(198)	(159)
Other equity instruments	13,153	10,858
Shares in credit institutions	1,887	1,950
Shares in Spanish companies	4,329	1,511
Shares in foreign companies	78	78
Mutual fund units	6,859	7,319
<b>Total</b>	<b>1,650,186</b>	<b>2,162,063</b>

Available-for-sale debt securities earned interest at an average rate of 2.94% in 2011 (1.64% in 2010).

In 2011 the Entity reclassified financial assets to held-to-maturity investments (see notes 9 and 24).

Loaned or pledged debt securities amounted to Euros 356,653 thousand at 31 December 2011 (Euros 1,099,008 thousand at 31 December 2010).

Information on credit, liquidity and market risks assumed by the Bank in relation to financial assets included in this category is provided under Risk Management in note 37, whereas certain information on the fair value of these assets is provided in note 23.

***Available-for-sale financial assets. Past-due impaired assets***

At 31 December 2011 and 2010 there were no individual available-for-sale financial assets which could have been considered impaired due to credit risk.

**8. Loans and receivables**

Details of loans and receivables by type of instrument are as follows:

	Thousands of Euros	
	2011	2010
Loans and advances to credit institutions	10,456,414	6,783,656
Loans and advances to other debtors	424,609	367,217
<b>Subtotal</b>	<b>10,881,023</b>	<b>7,150,873</b>
Valuation adjustments		
Impairment losses	(14,627)	(9,152)
Other valuation adjustments	103,665	88,337
<b>Total</b>	<b>10,970,061</b>	<b>7,230,058</b>

Information on credit, liquidity and market risks assumed by the Group in relation to financial assets included in this category is provided under Risk Management in note 37, whereas certain information on the fair value of these assets is provided in note 23.

***Loans and receivables. Loans and advances to credit institutions***

Details by instrument are as follows:

	Thousands of Euros	
	2011	2010
<b>Instrument</b>		
Time deposits	8,077,892	4,975,559
Resale agreements	2,018,315	1,025,393
Other accounts	360,207	782,704
<b>Subtotal</b>	<b>10,456,414</b>	<b>6,783,656</b>
Valuation adjustments	103,280	88,726
<b>Total</b>	<b>10,559,694</b>	<b>6,872,382</b>

Loans and advances to credit institutions earned interest at an average annual rate of 2.60% in 2011 (2.36% in 2010).

***Loans and receivables. Loans and advances to other debtors***

Details by instrument, status and borrower sector are as follows:

	Thousands of Euros	
	2011	2010
<b>Instrument and status</b>		
Commercial credit	52,899	55,898
Secured loans	100,902	91,079
Other term loans	201,204	163,182
Finance leases	12,892	19,388
Receivable on demand and others	5,594	10,406
Other accounts	50,062	26,838
Doubtful assets	1,056	426
<b>Subtotal</b>	<b>424,609</b>	<b>367,217</b>
Impairment losses	(14,627)	(9,152)
Other valuation adjustments	385	(389)
<b>Total</b>	<b>410,367</b>	<b>357,676</b>
<b>Counterparty</b>		
Spanish general government	2,069	41
Other resident sectors	408,965	364,439
Other non-resident sectors	13,575	2,737
<b>Subtotal</b>	<b>424,609</b>	<b>367,217</b>
Impairment losses	(14,627)	(9,152)
Other valuation adjustments	385	(389)
<b>Total</b>	<b>410,367</b>	<b>357,676</b>

Loans and advances to other debtors earned interest at an average annual rate of 2.87% in 2011 (2.33% in 2010).

**9. Held-to-maturity investments**

Details of held-to-maturity investments, based on the nature of the operations, are as follows:

	Thousands of Euros	
	2011	2010
<b>Instrument</b>		
Debt securities:		
Spanish government debt securities	207,007	--
Issued by credit institutions	100,628	--
Impairment losses	--	--
<b>Total</b>	<b>307,635</b>	<b>--</b>

At 31 December 2011 there were no individual assets in this portfolio which could have been considered impaired due to credit risk.

Loaned or pledged securities amount to Euros 7,000 thousand at 31 December 2011.

Held-to-maturity investments earned interest at an average annual rate of 3.59% in 2011.

In 2011 the Entity reclassified financial assets from available-for-sale financial assets to this portfolio (see notes 9 and 24).

Information on credit, liquidity and market risks assumed by the Bank in relation to financial assets included in this category is provided under Risk Management in note 37, whereas certain information on the fair value of these assets is provided in note 23.

## **10. Equity Investments: Associates**

Details of this caption are as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
Espiga Capital Inversión, S.C.R. de R.S., S.A.	8,403	8,856
Espiga Capital Inversión II, S.C.R. de R.S., S.A.	1,052	1,052
Mercavalor, S.V., S.A.	2,631	2,581
<b>Total</b>	<b>12,086</b>	<b>12,489</b>

Equity investments in Mercavalor S.V. S.A. include goodwill of Euros 626 thousand at 31 December 2011 and 2010.

There have been no additions or disposals in associates in 2011 and 2010.

Movement in 2011 and 2010 is as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
<b>Opening balance</b>	<b>12,489</b>	<b>13,390</b>
Dividends received	(546)	(1,357)
Effect of equity accounting	143	456
<b>Closing balance</b>	<b>12,086</b>	<b>12,489</b>

## 11. Tangible assets

Movement in 2011 and 2010 is as follows:

	Thousands of Euros			
	Real estate	Furniture and fixtures	IT equipment	Total
<b>Cost</b>				
Balance at 31 December 2009	17,749	3,603	2,181	23,533
Additions	--	196	158	354
Disposals	--	--	--	--
Balance at 31 December 2010	17,749	3,799	2,339	23,887
Additions	--	40	173	213
Disposals	--	(9)	--	(9)
Balance at 31 December 2011	17,749	3,830	2,512	24,091
<b>Accumulated depreciation</b>				
Balance at 31 December 2009	(2,286)	(2,063)	(1,745)	(6,094)
Additions	(168)	(234)	(243)	(645)
Disposals	--	--	--	--
Balance at 31 December 2010	(2,454)	(2,297)	(1,988)	(6,739)
Additions	(170)	(231)	(193)	(594)
Disposals	--	5	--	5
Balance at 31 December 2011	(2,624)	(2,523)	(2,181)	(7,328)
<b>Net tangible assets</b>				
<b>Balance at 31 December 2010</b>	<b>15,295</b>	<b>1,502</b>	<b>351</b>	<b>17,148</b>
<b>Balance at 31 December 2011</b>	<b>15,125</b>	<b>1,307</b>	<b>331</b>	<b>16,763</b>

In accordance with EU-IFRS, the Group revalued its real estate in an amount of Euros 6,638 thousand. An appraisal at 1 January 2004, prepared by an independent surveyor, was used as the fair value for this revaluation. The resulting adjustments were recognised under “Accumulated reserves” (Euros 4,466 thousand) and “Tax liabilities” (Euros 2,172 thousand) (see note 19).

At 31 December 2011 and 2010 the cost of fully-depreciated tangible assets for own use in service amounts to Euros 3,141 thousand and Euros 2,625 thousand, respectively.

## 12. Intangible Assets

Movement in 2011 and 2010 is as follows:

<b>Cost</b>	<b>Thousands of Euros</b>	
	<b>Other intangible assets</b>	
Balance at 31 December 2009	6,541	
Additions	1,008	
Disposals	(121)	
Balance at 31 December 2010	7,428	
Additions	659	
Disposals	(40)	
Balance at 31 December 2011	8,048	
<b>Accumulated amortisation</b>		
Balance at 31 December 2009	(4,595)	
Additions	(1,087)	
Disposals	121	
Balance at 31 December 2010	(5,561)	
Additions	(1,068)	
Disposals	32	
Balance at 31 December 2011	(6,598)	
<b>Net intangible assets</b>		
<b>Balance at 31 December 2010</b>	<b>1,867</b>	
<b>Balance at 31 December 2011</b>	<b>1,450</b>	

At 31 December 2011 and 2010 the cost of fully-amortised intangible assets for own use in service amounts to Euros 4,496 thousand and Euros 3,566 thousand, respectively.

## 13. Financial liabilities at amortised cost

Details by type of counterparty are as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
Deposits from central banks	4,202,838	1,218,562
Deposits from credit institutions	5,651,043	4,388,480
Deposits from other creditors	1,803,547	1,571,481
Debt certificates including bonds	3,427,631	2,461,596
Subordinated liabilities	10,002	20,611
Other financial liabilities	21,003	15,753
<b>Total</b>	<b>15,116,064</b>	<b>9,676,483</b>

Details of residual maturity and the interest rate repricing matrix for the items recorded in this caption of the consolidated balance sheet are provided under Risk Management (see note 37).

Note 23 includes information on the fair value of financial instruments included in this caption.

***Deposits from central banks and from credit institutions***

Details by nature are as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
<b>Nature</b>		
Time deposits	6,335,778	3,070,269
Repurchase agreements	575,324	506,709
Other accounts	2,905,810	2,010,761
Valuation adjustments	36,969	19,303
<b>Total</b>	<b>9,853,881</b>	<b>5,607,042</b>

At 31 December 2011 time deposits include Euros 310,089 thousand (Euros 454,750 thousand in 2010) for intermediary loans received from the Spanish Official Credit Institute. These loans have been secured by pledging state debt securities amounting to Euros 40,000 thousand (Euros 127,000 thousand in 2010).

These instruments accrued interest at an average rate of 1.92% in 2011 (1.08% in 2010).

***Deposits from other creditors***

Details by nature and currency are as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
<b>Nature</b>		
Demand deposits	938,288	1,078,183
Time deposits	14,697	37,693
Repurchase agreements	849,021	454,330
Valuation adjustments	1,541	1,275
<b>Total</b>	<b>1,803,547</b>	<b>1,571,481</b>

These instruments accrued interest at an average rate of 0.93% in 2011 (0.49% in 2010).



### *Debt certificates including bonds*

Details are as follows:

	Thousands of Euros	
	2011	2010
Promissory notes and bills	32,150	--
Other non-convertible securities	3,391,600	2,461,000
Valuation adjustments	3,881	596
<b>Total</b>	<b>3,427,631</b>	<b>2,461,596</b>

At 31 December 2011 promissory notes and bills reflected the balance in circulation of the second promissory notes issue programme, for a nominal amount totalling Euros 800 million, which was recorded at the Spanish National Securities Market Commission on 22 November 2011. These securities are listed on the AIAF (Spanish association of securities dealers) organised market. The nominal amount of issued promissory notes that had yet to mature at 31 December 2011 stood at Euros 32,950 thousand and accrued average interest of 3.33%.

Pursuant to Ministry of Economy and Finance Order EHA/3364/2008, of 21 November 2008, which enacts article 1 of Royal Decree 7/2008 of 13 October 2008 on urgent economic-financial measures regarding the agreed action plan for eurozone countries, on 2 December 2008 Banco Cooperativo Español, S.A., as the managing entity of a group of entities comprising the Bank and its shareholder rural savings banks, filed an application with the Spanish Public Treasury for a state guarantee for fixed-income issues amounting to Euros 2,797 million, relating to the total market share of the Bank and its shareholder rural savings banks.

As authorised by the shareholders at their general meeting held on 27 June 2007, the Bank's board of directors, at its meeting held on 17 December 2008, approved the fixed-income security issue programme encompassing the issues guaranteed by the Spanish State under aforementioned Royal Decree 7/2008.

The State guarantee was approved by Ministry of Economy and Finance Orders dated 29 December 2008 and 30 September 2009 and extended to the Bank for the issue of private fixed-income securities for Euros 2,797 million and Euros 1,795 million, respectively. The following issues were carried out under these programmes:

	Currency	Issue date	Maturity date	Interest rate	Thousands of Euros	
					2011	2010
Ordinary bonds. First issue in 2008 under State guarantee	Eur	02/04/2009	02/04/2012	3.125%	1,400,000	1,400,000
Ordinary bonds. Second issue in 2008 under State guarantee	Eur	15/10/2009	17/10/2012	2.420%	161,000	161,000
Ordinary bonds. Third issue in 2009 under State guarantee	Eur	22/01/2010	22/01/2015	3.125%	900,000	900,000
Ordinary bonds. Fourth issue in 2008 under State guarantee	Eur	02/12/2011	02/06/2014	4.878%	930,600	--
<b>Total</b>					<b>3,391,600</b>	<b>2,461,000</b>

These bonds are listed on the AIAF (Spanish association of securities dealers) organised market.

Interest accrued on debt certificates including bonds totalled Euros 106,419 thousand in 2011 (Euros 98,236 thousand in 2010) (see note 26).

### ***Subordinated liabilities***

Details are as follows:

	<b>Date of grant</b>	<b>Final maturity date</b>	<b>Interest rate</b>	<b>Thousands of Euros</b>	
				<b>2011</b>	<b>2010</b>
Subordinated loan	20/04/2001	29/03/2011	EUR 3m +0.75%	--	10,575
Subordinated loan	23/12/2008	30/12/2013	EUR 12m +2.50%	10,000	10,000
Valuation adjustments				2	36
<b>Total</b>				<b>10,002</b>	<b>20,611</b>

Subordinated loans rank behind ordinary creditors for the purposes of payment priority.

Interest accrued on subordinated liabilities during 2011 amounts to Euros 453 thousand (Euros 542 thousand in 2010) (see note 26).

### ***Other financial liabilities***

Details are as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
Obligations payable	3,406	2,501
Guarantee deposits received	14	7,415
Clearing houses	10,053	--
Tax collection accounts	1,491	1,568
Special accounts	5,785	4,210
Financial guarantees	211	59
Other	43	--
<b>Total</b>	<b>21,003</b>	<b>15,753</b>

### ***Information on deferred payments to suppliers. Third Additional Provision of Law 15/2010 of 5 July 2010: "Reporting Obligation"***

In accordance with Law 15/2010 of 5 July 2010, amending Law 3/2004 of 29 December 2004, which sets forth measures to combat late payment on commercial transactions and which is implemented through the ruling issued by the Spanish Institute of Accountants and Auditors (ICAC) on 29 December 2010, the following should be noted:

- In light of the activities in which the Entity is engaged (financial activities), it does not conduct direct trade operations that would have a relevant effect on individual figures. For the purposes of this note, therefore, debt deferrals have been considered to reflect primarily payments to service providers and sundry suppliers, rather than payments to depositors and holders of securities issued by the Group, which have been settled in strict compliance with the legal and contractual terms established in each case, for both on-demand and deferred payments.
- Pursuant to the reporting obligation stipulated in Law 15/2010 of 5 July 2010 in relation to the Bank's trade suppliers and service providers, and taking into account the second transitional provision of the ICAC ruling of 29 December 2010, at 31 December 2011 and 2010 no payables exceed the maximum legal payment term. Payments made by the Entity to suppliers and service providers amounted to Euros 11,683 thousand in 2011.

#### 14. Other Assets and Liabilities

Details are as follows:

	<u>Thousands of Euros</u>	
	<u>Other assets</u>	
	<u>2011</u>	<u>2010</u>
Prepayments and accrued income	1,449	1,761
Amounts received and other settled documents pending application	32,372	40,795
Other	17,442	5,130
<b>Total</b>	<b>51,263</b>	<b>47,686</b>

  

	<u>Other liabilities</u>	
	<u>2011</u>	<u>2010</u>
Accrued expenses and deferred income: Accrued expenses	13,150	10,976
Operations in transit	--	22
Other	17,329	8,330
<b>Total</b>	<b>30,479</b>	<b>19,328</b>

#### 15. Hedging derivatives

The fair value of hedging derivatives is as follows:

	<u>2011</u>		<u>2010</u>	
	<u>Assets</u>	<u>Liabilities</u>	<u>Assets</u>	<u>Liabilities</u>
Fair value hedges:				
Hedging derivatives	--	10,474	--	10,384

The Bank hedges interest rate risk deriving from fixed-rate financial instruments. The purpose of this hedge is to maintain the fair value of hedged operations, which comprise fixed-income securities. At 31 December 2011 and 2010 the nominal amount of derivatives contracted to hedge interest rates amounted to Euros 318,300 thousand.

Gains or losses on hedging instruments and the hedged item attributable to the hedged risk are not significant in 2011 and 2010 and are recognised under “Gains or losses on financial assets and liabilities (net) – Hedge accounting not included in interest” (see note 31).

## 16. Provisions

This item comprises provisions for contingent exposures and commitments. Movement during 2011 and 2010 is as follows:

	Thousands of Euros	
	2011	2010
<b>Opening balance</b>	<b>858</b>	<b>493</b>
Net allowances charged to the income statement	301	416
Applications	(67)	(51)
<b>Closing balance</b>	<b>1,092</b>	<b>858</b>

## 17. Valuation Adjustments (Equity)

Valuation adjustments in the consolidated balance sheets include the amounts, net of the related tax effect, of adjustments to the assets and liabilities recorded temporarily in equity through the statement of total changes in equity until they are realised or extinguished, at which point they are transferred to shareholders' equity in the income statement. Amounts deriving from subsidiaries and associates are disclosed on a line-by-line basis according to their nature.

Movement during 2011 and 2010 is as follows:

	Thousands of Euros	
	2011	2010
<b>Opening balance</b>	<b>(22,468)</b>	<b>3,432</b>
Net revaluation gains/(losses)	17,542	(33,625)
Amounts transferred to the income statement	(596)	(3,375)
Income tax	(5,079)	11,100
<b>Closing balance</b>	<b>(10,601)</b>	<b>(22,468)</b>

## 18. Share Capital

At 31 December 2011 and 2010, the share capital of the Bank was represented by 1,514,297 registered shares of Euros 60.10 par value each, subscribed and fully paid.

Shareholders holding more than 10% of share capital at 31 December 2011 and 2010 are as follows:

<b>Entity</b>	<b>% ownership</b>	
	<b>2011</b>	<b>2010</b>
DZ Bank AG	12.02	12.02

The Group held no treasury shares at 31 December 2011 and 2010.

## **19. Reserves and Profit and Loss Attributed to the Group**

### *Definition*

"Equity – Reserves – Accumulated reserves" in the consolidated balance sheets include the net amount of the accumulated profit and loss recognised in the consolidated income statement in previous years that was assigned to consolidated equity in the distribution of the profit. "Equity – Reserves of entities accounted for using the equity method" in the consolidated balance sheets include the net amount of the accumulated profit and loss generated in previous years by entities accounted for using the equity method and recognised in the consolidated income statement.

### *Breakdown*

Details of these items at 31 December 2011 and 2010 are as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
<b>Accumulated reserves</b>		
Legal reserves	13,817	12,283
Other reserves	73,011	68,192
Revaluation reserves (note 11)	4,441	4,446
Consolidation reserves attributed to the Bank	1	1
Reserves in subsidiaries	14,844	14,442
<b>Total</b>	<b>106,114</b>	<b>99,364</b>
<b>Reserves of entities accounted for using the equity method</b>		
Associates	2,481	3,381
<b>Total</b>	<b>2,481</b>	<b>3,381</b>

### *Movement*

Details of changes in this caption of consolidated equity in 2011 and 2010 are shown in the consolidated statement of total changes in equity.

### *Legal reserve*

Under the Revised Spanish Companies Act, entities must transfer 10% of profit for each year to their legal reserve until such reserve reaches an amount equal to 20% of the share capital of the entity. The legal reserve can be used to increase share capital provided that the remaining reserve balance is at least equal to 10% of the nominal value of the total share capital after the increase.

Except for the aforementioned purpose, unless the legal reserve exceeds 20% of the share capital it may only be used to offset losses if no other reserves are available.

***Reserves (losses) of fully-consolidated entities***

Details are as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
Rural Informática, S.A.	5,003	4,616
Gescooperativo, S.A., S.G.I.I.C.	7,600	7,716
Espiga Capital Gestión, S.G.C.R., S.A.	369	506
Rural Inmobiliario, S.L.	891	731
BCE Formación, S.A.	603	591
Rural Renting, S.A.	378	282
<b>Total</b>	<b>14,844</b>	<b>14,442</b>

***Reserves of entities accounted for using the equity method***

Details are as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
Espiga Capital Inversión, S.C.R. de R.S., S.A and subsidiaries	1,427	2,427
Mercavalor, S.V., S.A.	1,054	954
<b>Total</b>	<b>2,481</b>	<b>3,381</b>

***Profit and loss attributed to the Group***

Details of profit and loss attributed to the Group, taking into account consolidation adjustments, are as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
Banco Cooperativo Español, S.A.	15,365	12,339
Rural Informática, S.A.	329	501
Rural Inmobiliario, S.L.	219	137
Gescooperativo, S.A., S.G.I.I.C.	1,174	784
BCE Formación, S.A.	178	312
Espiga Capital Gestión, S.G.C.R., S.A.	207	223
Rural Renting, S.A.	25	96
Espiga Capital Inversión, S.C.R. de R.S., S.A and subsidiaries (note 28)	93	358
Mercavalor, S.V., S.A. (note 28)	35	100
<b>Total</b>	<b>17,625</b>	<b>14,850</b>

## 20. Taxation

### Tax assets and liabilities

Details at 31 December 2011 and 2010 are as follows:

	Thousands of Euros			
	Current		Deferred	
	2011	2010	2011	2010
Tax assets				
Temporary differences	--	--	8,257	12,025
VAT	116	207	--	--
Other	750	332	--	--
<b>Total</b>	<b>866</b>	<b>539</b>	<b>8,257</b>	<b>12,025</b>
Tax liabilities				
Temporary differences	--	--	1,870	1,922
Income tax	1,433	1,529	--	--
VAT	548	679	--	--
Other	297	399	--	--
<b>Total</b>	<b>2,278</b>	<b>2,607</b>	<b>1,870</b>	<b>1,922</b>

Movement in deferred tax assets and liabilities in 2011 and 2010 is as follows:

	Thousands of Euros	
	Assets	Liabilities
<b>Balance at 31 December 2009</b>	<b>1,502</b>	<b>3,286</b>
Additions	10,524	368
Disposals	(1)	(1,732)
<b>Balance at 31 December 2010</b>	<b>12,025</b>	<b>1,922</b>
Additions	1,734	37
Disposals	(5,502)	(89)
<b>Balance at 31 December 2011</b>	<b>8,257</b>	<b>1,870</b>

Additions to deferred tax assets are mainly non-deductible provisions for bad debts, pension obligations and the tax effect of decreases in the value of assets at fair value through equity. Disposals are tax recovered by applying non-deductible provisions for income that is not eligible for tax purposes, deriving from prepaid fees and commissions (see note 2-o).

Additions to deferred tax liabilities mainly reflect the tax effect of increases in the value of liabilities at fair value through equity. Disposals are essentially the tax effect of decreases in the value of liabilities at fair value through equity (see note 2-o).

Independently of income tax recognised in the consolidated income statement, the Group has recognised taxes relating to valuation adjustments to available-for-sale financial assets directly in equity, until these assets are sold, amounting to Euros 4,584 thousand and Euros 9,663 thousand at 31 December 2011 and 2010, respectively.

## Taxation

Profits, determined in accordance with tax legislation, are subject to tax at a rate of 30%, which may be reduced by certain credits.

A reconciliation of accounting profit for 2011 and 2010 with the taxable income that the Group expects to declare after approval of the consolidated annual accounts is as follows:

	Thousands of Euros	
	2011	2010
Accounting profit for the year before income tax	25,163	20,104
Increase/(decrease) for permanent differences	65	(1,015)
Taxable accounting income	25,228	19,089
Temporary differences		
Increases (net)	4,542	2,617
Taxable income	29,770	21,706
Tax at 30%	8,931	6,512
Withholdings and payments on account	(7,320)	(4,567)
Credits and deductions	(145)	(276)
Effect of the Group's share in net profit of associates	(33)	(140)
<b>Income tax payable</b>	<b>1,433</b>	<b>1,529</b>

Permanent differences reflect certain non-deductible expenses for donations, as well as the net effect of investments in an economic interest group.

Temporary differences primarily include tax adjustments to the general provision for credit risk for the year, the reversal of deferred commissions on the first-time application of Circular 4/2004, non-deductible provisions for bad debts and for pension commitments. The reductions in income tax payable are due to deductions for double taxation, donations, R&D&I expenses, training expenses and nursery school services.

The income tax expense for the year is calculated as follows:

	Thousands of Euros	
	2011	2010
Income tax expense for the year:		
Taxable accounting income at 30%	7,568	5,727
Credits and deductions	(145)	(276)
Effect of the Group's share in net profit of associates	(33)	(140)
Prior years' tax adjustments	77	(132)
<b>Income tax expense</b>	<b>7,467</b>	<b>5,179</b>
Foreign tax expense	19	19
<b>Total</b>	<b>7,486</b>	<b>5,198</b>



Prior years' tax adjustments reflect differences owing to adjustments between accounting balances recorded at 31 December of each year and the tax returns filed.

In accordance with current legislation, taxes cannot be considered definitive until they have been inspected and agreed by the taxation authorities or before the inspection period of four years has elapsed. At 31 December 2011 the Group has open to inspection by the taxation authorities all main applicable taxes since 2007.

The different tax benefits applied in the calculation of income tax payable for 2011 and 2010 are as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
Income tax payable:		
Deductions for double taxation	108	113
Deduction for training expenses	--	1
Deduction for R&D&I expenses	12	135
Deduction for donations and nursery school service	21	--
Reinvestment deduction	4	27
<b>Total</b>	<b>145</b>	<b>276</b>

The Group made an extraordinary gain of Euros 32 thousand on the disposal of computer software on 26 December 2011 and availed itself of tax relief for reinvestment amounting to Euros 4 thousand, in accordance with article 42 of Royal Decree 4/2004, of 5 March 2004, which approved the Revised Income Tax Law. The total obtained on the sale amounted to Euros 73 thousand. In 2011 the Group reinvested Euros 502 thousand in new computer software which was recognised under intangible assets.

At 31 December 2011 and 2010 the Group's balance sheet includes tangible assets for own use which were revalued in 2005 by Euros 6,638 thousand (see note 11) in accordance with the first transitional provision of Bank of Spain Circular 4/2004. Pursuant to article 135 of the Revised Spanish Income Tax Law, this amount has not been included in taxable income for 2011 and 2010.

## **21. Off-Balance Sheet Items**

Off-balance sheet items comprise rights, obligations and other legal situations that in the future may have an impact on net assets, as well as any other balances necessary to reflect all transactions entered into by the consolidated entities, even where these do not impinge on their net assets.

### ***a) Contingent liabilities***

Contingent liabilities include all transactions under which the consolidated entities guarantee the obligations of a third party and which result from financial guarantees granted by the entities or from other types of contract. Contingent liabilities comprise the following items:

- Financial guarantees

Financial guarantees are the amounts that would be payable by the consolidated entities on behalf of third parties as a result of the commitments assumed by those entities in the course of their ordinary business, if the parties who are originally liable to pay fail to do so.

Details of contingent commitments at 31 December 2011 and 2010 are as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
Financial guarantees	30,183	29,336
Irrevocable documentary credits	15,067	17,785
Other bank guarantees and indemnities provided	54,411	60,145
<b>Total</b>	<b>99,661</b>	<b>107,266</b>

A significant part of these amounts will expire without generating any obligations for the consolidated companies, and therefore the total balance of these commitments cannot be considered a requirement for future financing or cash to be extended to third parties.

Income from guarantee instruments is recognised under fee and commission income in the consolidated income statements and is calculated by applying the rate established in the related contract to the nominal amount of the guarantee (see note 29).

***b) Contingent commitments***

Contingent commitments include those irrevocable commitments that could give rise to the recognition of financial assets.

Details of contingent commitments at 31 December 2011 and 2010 are as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
Drawable by third parties	377,613	365,092
Financial asset forward purchase commitments	--	16,502
Regular way financial asset purchase contracts	436	10,530
Unpaid subscribed capital	1,675	2,070
Other contingent commitments	--	13,098
<b>Total</b>	<b>379,724</b>	<b>407,292</b>

## **22. Off-Balance Sheet Funds Under Management**

Details of off-balance sheet funds managed by the Group at 31 December 2011 and 2010 are as follows:

	Thousands of Euros	
	2011	2010
Investment companies and mutual funds	2,036,189	1,818,807
Customer portfolios managed on a discretionary basis	619,357	653,004
Marketed but not managed by the Group	96,494	114,331
<b>Total</b>	<b>2,752,040</b>	<b>2,586,142</b>

## **23. Financial and Non-financial Assets and Liabilities Not Carried at Fair Value**

### *a) Fair value of financial assets and financial liabilities*

At 31 December 2011 and 2010 the fair value of the Group's financial instruments, by type of financial asset and financial liability and level, is as follows:

- Level 1: financial instruments with fair value based on their quoted price in active markets, without making any modifications to these assets.
- Level 2: Financial instruments with fair value estimated on the basis of their quoted price in organised markets for similar instruments or through other valuation techniques in which all significant inputs are based on directly or indirectly observable market data.
- Level 3: Instruments with fair value estimated through valuation techniques in which certain significant input is not based on observable market data.

Input is considered significant if it is important in determining the fair value as a whole.

2011

Thousands of Euros										
Financial assets	Financial assets held for trading		Available-for-sale financial assets		Held-to-maturity investments		Loans and receivables		Total	
	Carrying amount	Fair value	Carrying amount	Fair value	Carrying amount	Fair value	Carrying amount	Fair value	Carrying amount	Fair value
<b>Level 1:</b>										
Debt securities	848,754	848,754	1,436,693	1,436,693	307,635	312,232	--	--	2,593,082	2,597,679
Equity instruments	235	235	9,268	9,268	--	--	--	--	9,503	9,503
<b>Level 2:</b>										
Debt securities	144,872	144,872	200,340	200,340	--	--	--	--	345,212	345,212
Deposits with credit institutions and central banks	--	--	--	--	--	--	10,559,694	10,804,423	10,559,694	10,804,423
Loans and advances to other debtors	--	--	--	--	--	--	410,367	436,861	410,367	436,861
Derivatives	322,490	322,490	--	--	--	--	--	--	322,490	322,490
<b>Level 3:</b>										
Equity instruments	--	--	3,885	3,885	--	--	--	--	3,885	3,885
<b>Total</b>	<b>1,316,351</b>	<b>1,316,351</b>	<b>1,650,186</b>	<b>1,650,186</b>	<b>307,635</b>	<b>312,232</b>	<b>10,970,061</b>	<b>11,241,284</b>	<b>14,244,233</b>	<b>14,520,053</b>

Thousands of Euros

Financial liabilities	Financial assets held for trading		Other liabilities at fair value through profit or loss		Financial liabilities at amortised cost		Total		
	Carrying amount	Fair value	Carrying amount	Fair value	Carrying amount	Fair value	Carrying amount	Fair value	
<b>Level 2:</b>									
Deposits from central banks and credit institutions		2,044	2,044	107,842	107,842	9,853,881	9,874,826	9,963,767	9,984,712
Deposits from other creditors		--	--	--	--	1,803,547	2,088,078	1,803,547	2,088,078
Debt certificates including bonds		--	--	--	--	3,427,631	3,686,369	3,427,631	3,686,369
Subordinated liabilities		--	--	--	--	10,002	10,492	10,002	10,492
Derivatives		324,854	324,854	--	--	--	--	324,854	324,854
Other financial liabilities		--	--	--	--	21,003	21,003	21,003	21,003
<b>Total</b>		<b>326,898</b>	<b>326,898</b>	<b>107,842</b>	<b>107,842</b>	<b>15,116,064</b>	<b>15,680,768</b>	<b>15,550,804</b>	<b>16,115,508</b>

**2010**

Thousands of Euros								
Financial assets	Financial assets held for trading		Available-for-sale financial assets		Loans and receivables		Total	
	Carrying amount	Fair value	Carrying amount	Fair value	Carrying amount	Fair value	Carrying amount	Fair value
<b>Level 1:</b>								
Debt securities	179,255	179,255	1,586,650	1,586,650	--	--	1,765,905	1,765,905
Equity instruments	9,653	9,653	7,319	7,319	--	--	16,972	16,972
<b>Level 2:</b>								
Deposits with credit institutions and central banks	--	--	--	--	6,872,382	6,940,468	6,872,382	6,940,468
Loans and advances to other debtors	--	--	--	--	357,676	380,794	357,676	380,794
Debt securities	66,298	66,298	564,555	564,555	--	--	630,853	630,853
Derivatives	272,925	272,925	--	--	--	--	272,925	272,925
<b>Level 3:</b>								
Equity instruments	--	--	3,539	3,539	--	--	3,539	3,539
<b>Total</b>	<b>528,131</b>	<b>528,131</b>	<b>2,162,063</b>	<b>2,162,063</b>	<b>7,230,058</b>	<b>7,321,262</b>	<b>9,920,252</b>	<b>10,011,456</b>

**2010**

Thousands of Euros						
Financial liabilities	Financial assets held for trading		Financial liabilities at amortised cost		Total	
	Carrying amount	Fair value	Carrying amount	Fair value	Carrying amount	Fair value
<b>Level 2:</b>						
Deposits from central banks and credit institutions	145,091	145,091	5,607,042	5,462,341	5,752,133	5,607,432
Deposits from other creditors	--	--	1,571,481	1,567,133	1,571,481	1,567,133
Debt certificates including bonds	--	--	2,461,596	2,582,061	2,461,596	2,582,061
Subordinated liabilities	--	--	20,611	21,355	20,611	21,355
Derivatives	273,510	273,510	--	--	273,510	273,510
Other financial liabilities	--	--	15,753	15,753	15,753	15,753
Hedging derivatives	--	--	10,384	10,384	10,384	10,384
<b>Total</b>	<b>418,601</b>	<b>418,601</b>	<b>9,686,867</b>	<b>9,659,027</b>	<b>10,105,468</b>	<b>10,077,628</b>

**b) Fair value of tangible assets**

Tangible assets are carried at their appraisal value at 1 January 2004 (see note 11). The fair value has been estimated on the basis of external valuations (appraisals) and internal valuations compared to market.

## **24. Reclassifications of Financial Instruments**

The Group reclassified available-for-sale financial assets amounting to Euros 305,938 thousand to held-to-maturity investments in 2011, as described in note 2 a IV (see note 9), specifically due to a change in intention in holding the investment.

The totals recognised under "Valuation adjustments" in Group equity were negative in an amount of Euros 8,224 thousand and Euros 7,767 thousand at the date of reclassification and 31 December 2011, respectively. Consequently, in 2011 the Bank took a negative amount of Euros 456 thousand from "Valuation adjustments" to profit and loss. The effect of applying the fair value that would have been recognised in the "Equity - Valuation adjustments" for 2011 had the financial assets not been reclassified to held-to-maturity investments is negative to the amount of Euros 1,930 thousand.

The effective interest rate for the reclassified assets is 3.59% at 31 December 2011.

## **25. Interest and Similar Income**

Interest and similar income comprises the interest accrued in the year on all financial assets with an implicit or explicit return, calculated by applying the effective interest method, irrespective of measurement at fair value. Interest is recognised gross, without deducting any tax withheld at source.

Details of the main interest and similar income earned by the Group in 2011 and 2010 are as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
Balances with central banks	10,600	9,073
Loans and advances to credit institutions	228,554	149,916
Loans and advances to other debtors	9,901	7,248
Debt securities	71,102	53,592
Doubtful assets	256	5
Other interest	153	62
<b>Total</b>	<b>320,566</b>	<b>219,896</b>

## **26. Interest Expense and Similar Charges**

Interest expense and similar charges include the interest accrued during the year on all financial liabilities with an implicit or explicit return, calculated by applying the effective interest method, irrespective of measurement at fair value.

Details of the main items of interest expense and similar charges accrued by the Group in 2011 and 2010 are as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
Deposits from central banks	20,656	19,615
Deposits from credit institutions	120,107	52,891
Deposits from other creditors	28,266	9,991
Debt certificates including bonds (note 13)	106,419	98,236
Subordinated liabilities (note 13)	453	542
Rectifications as a result of hedging transactions	5,436	8,743
Other interest	4	5
<b>Total</b>	<b>281,341</b>	<b>190,023</b>

## **27. Dividend Income**

Dividend income includes the dividends and remuneration from equity instruments deriving from profits generated by investees after the acquisition of the equity interest.

Details of dividend income are as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
Financial assets held for trading	363	416
Available-for-sale financial assets	365	360
<b>Total</b>	<b>728</b>	<b>776</b>

## **28. Share of Profit and Loss of Entities Accounted for Using the Equity Method**

This caption comprises the amount of profit or loss attributable to the Group generated during the year by associates and jointly controlled entities accounted for using the equity method.

Details are as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
Mercavalor, S.V., S.A. (note 19)	35	100
Espiga Capital Inversión, S.C.R. de R.S., S.A. and subsidiaries (note 19)	93	358
<b>Total</b>	<b>128</b>	<b>458</b>

## **29. Fee and Commission Income**

Fee and commission income comprises the amount of all fees and commissions accrued by the Group during the year, except those forming an integral part of the effective interest rate on financial instruments.

Details are as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
Contingent exposures (note 21)	534	498
Contingent commitments (note 21)	25	45
Foreign currency exchange	638	594
Collection and payment service	1,762	2,005
Transfers, giros and other payment orders	19,559	18,379
Asset management	1,430	1,322
Other fees and commissions	3,761	3,379
<b>Total</b>	<b>27,709</b>	<b>26,222</b>

## **30. Fee and Commission Expense**

Fee and commission expense comprises all fees and commissions paid or payable by the Group in the year, except those forming an integral part of the effective interest rate on financial instruments.

Details are as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
Fees and commissions assigned to other entities and correspondents	4,398	4,450
Fee and commission expenses on securities transactions	11,851	11,075
Other fees and commissions	15	23
<b>Total</b>	<b>16,264</b>	<b>15,548</b>



### 31. Gains or Losses on Financial Assets and Financial Liabilities and Exchange Differences (Net)

#### Gains or losses on financial assets and financial liabilities

Gains or losses on financial assets and financial liabilities include valuation adjustments to financial instruments, except those attributable to interest accrued as a result of applying the effective interest method and to impairment of assets recorded in the consolidated income statement, as well as gains or losses on the sale and purchase of financial instruments.

Details by type of instrument are as follows:

	Thousands of Euros	
	2011	2010
Financial assets held for trading	1,496	2,551
Other financial instruments at fair value through profit or loss	(329)	--
Available-for-sale financial assets	306	1,947
Loans and receivables	22	38
<b>Total</b>	<b>1,495</b>	<b>4,536</b>

#### Exchange differences (net)

Exchange differences include gains and losses on the purchase and sale of foreign currencies and differences arising from the conversion of the different monetary items in the consolidated balance sheet from foreign currency to Euros.

Total net exchange differences amount to Euros 272 thousand at 31 December 2011 (Euros 103 thousand at 31 December 2010) (see note 37-5).

### 32. Personnel Expenses

Personnel expenses comprise all remuneration of permanent and temporary personnel on the payroll, irrespective of their duties or activity, accrued during the year for all items, including the current service cost for pension plans.

Details are as follows:

	Thousands of Euros	
	2011	2010
Wages and salaries	12,164	12,354
Social Security	2,278	2,315
Charges to pension plans	12	11
Other personnel expenses	290	296
<b>Total</b>	<b>14,744</b>	<b>14,976</b>

The average number of employees in the Group, by professional category, is as follows:

	2011		2010	
	Male	Female	Male	Female
Management team	13	1	13	1
Directors	21	7	19	7
Department managers	15	9	16	9
Other line personnel	20	35	17	28
Administrative personnel	33	67	39	77
<b>Total</b>	<b>102</b>	<b>119</b>	<b>104</b>	<b>122</b>
By type of contract				
Indefinite	102	118	104	122
Temporary	--	1	--	--
<b>Total</b>	<b>102</b>	<b>119</b>	<b>104</b>	<b>122</b>

At 31 December 2011, three Bank employees were disabled.

### 33. Other Administrative Expenses

Other administrative expenses are as follows:

	Thousands of Euros	
	2011	2010
Property, fixtures and materials	882	857
Information technology	2,149	2,232
Communications	1,131	1,140
Advertising and publicity	189	190
Legal and lawyer expenses	86	99
Technical reports	572	523
Security and armoured cash transport services	216	210
Insurance premiums	234	237
Governing and control bodies	221	212
Entertainment and staff travel expenses	271	287
Association membership fees	211	178
Outsourced administrative services	803	873
Contributions and taxes	391	500
Other	584	750
<b>Total</b>	<b>7,940</b>	<b>8,288</b>

KPMG Auditores S.L., the auditors of the Group's consolidated annual accounts, have invoiced fees and expenses for professional services during the years ended 31 December 2011 and 2010, as follows:

	Thousands of Euros			
	Bank		Group	
	2011	2010	2011	2010
Audit services	23	24	51	58
Other services	24	141	24	141
<b>Total</b>	<b>47</b>	<b>165</b>	<b>75</b>	<b>199</b>

This amount includes the total fees for audit services rendered in 2011 and 2010, irrespective of the invoice date.

### 34. Segment Reporting

#### Segmentation criteria

Segment reporting is based on the Group's different lines of business. Geographical distribution is not significant as almost all revenue is obtained in Spain. The following lines of business have been defined based on the Group's organisational structure, taking into account the nature of the products and services, as well as the clients.

The Group focused its activities on the following segments in 2011 and 2010:

- Commercial banking
- Asset management
- Markets
- Corporate activities

#### Bases and method of business segment reporting

Segment information is based on internal systems for calculating profitability by business area.

Interest income and revenue from lines of business are calculated by applying transfer prices in line with prevailing market rates to the corresponding assets and liabilities. Administrative expenses include direct expenses and certain allocated expenses of support service units.

**Thousands of Euros**

	<b>Commercial banking</b>		<b>Asset management</b>		<b>Markets</b>		<b>Corporate activities</b>		<b>Total Group</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
Gross margin	11,413	9,482	8,098	7,470	25,956	21,513	10,183	10,842	55,650	49,307
Administrative expenses, amortisation and depreciation	4,869	4,999	4,379	4,496	4,990	5,124	10,107	10,378	24,345	24,997
Provisions and impairment losses on financial assets	6,174	3,904	--	--	--	--	--	300	6,174	4,204
Profit on operating activities	370	579	3,719	2,974	20,966	16,389	76	164	25,131	20,106
Other profit/(losses)	--	--	--	--	--	--	32	(2)	32	(2)
Profit before income tax	370	579	3,719	2,974	20,966	16,389	108	162	25,163	20,104
Corporate income tax	110	149	1,107	768	6,237	4,240	32	41	7,486	5,198
Consolidated profit for the year	260	430	2,612	2,206	14,729	12,149	76	121	17,677	14,906

### **35. Related Parties**

In addition to the information provided in note 4 on remuneration paid, details of balances and transactions with related parties during 2011 and 2010 are as follows:

	<b>Thousands of Euros</b>					
	<b>Associates</b>		<b>Senior management</b>		<b>Other related parties</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
<b>Assets</b>						
Loans and advances to other debtors	--	--	1,363	1,405	--	--
Allowances and provisions for credit risk	--	--	(22)	(23)	--	--
<b>Liabilities</b>						
Deposits from other customers	11,614	9,084	533	661	2	1
Debt certificates including bonds	25,000	25,000	--	--	--	--
<b>Other</b>						
Contingent liabilities	614	948	25	--	--	--
Commitments	--	--	112	--	--	--
<b>Profit and loss</b>						
Interest and similar income	--	--	28	29	--	--
Interest expense and similar charges	899	899	4	4	--	--
Share of profit or loss of entities accounted for using the equity method	128	458	--	--	--	--

### **36. Customer Service Department**

In accordance with Article 17 of Ministry of Economy Order ECO/734/2004 of 11 March 2004 on customer service departments and the financial institution ombudsman, the 2011 Annual Report presented by the head of the service to the board of directors at their meeting held on 25 January 2012 is summarised below:

In 2011, customer service received 17 claims and/or complaints, all of which have been resolved (11 relating to individual customers and four to corporate customers). In accordance with customer service regulations, one complaint was not accepted.

<b>Issue</b>	<b>Number</b>	
	<b>2011</b>	<b>2010</b>
Loans	1	--
Deposits	1	--
Other banking products	15	17
Other	--	2
<b>Total</b>	<b>17</b>	<b>19</b>

The number of complaints resolved, by autonomous region, is as follows:

	<b>2011</b>	<b>2010</b>
Aragon	3	3
Andalusia	6	3
Balearic Islands	3	1
La Rioja	--	2
Madrid	2	2
Navarre	--	6
Basque Country	3	2

### **37. Risk Management**

The Banco Cooperativo Español Group's risk exposure mainly relates to the assets and liabilities of the Entity, whose total assets account for 99.85% and 99.77% of the Group's total assets at 31 December 2011 and 2010, respectively (see note 1).

### 37.1 Credit risk

Credit risk is the risk of one party to a contract that meets the definition of a financial instrument ceasing to comply with its obligations, resulting in a financial loss for the other party.

Credit risk therefore represents the risk of loss assumed by the Group in the event that a customer or any counterparty fails to comply with its contractual payment obligations. This risk is inherent in traditional products of banking entities (loans, credit facilities, financial guarantees extended, etc.), as well as in other types of financial assets (fixed-income securities of the Group, derivatives, etc.).

Credit risk affects financial assets carried at amortised cost and assets recognised at fair value in the consolidated financial statements. The Group applies the same credit risk control policies and procedures to these financial assets irrespective of the recognition criteria used.

The Group's credit risk control policies and objectives have been approved by the Bank's board of directors. The Risk Committee, together with the Assets and Liabilities Committee, is in charge of implementing the Group's risk policies that enable compliance with the objectives set by the board. The risk control unit (under the General Audit and Risks Department and, therefore, independent of the business units in charge of implementing policies defined by the Entity) is responsible for establishing the control procedures required to continuously monitor the levels of risk assumed by the Group as well as strict compliance with the objectives set by the Group with respect to credit risks. Together with the Internal Audit Department (under the Internal Audit Committee), the risk control unit also monitors compliance with the Group's risk control policies, methods and procedures, ensuring that these are sufficient, implemented effectively and reviewed regularly, and providing the information required by higher-level governing bodies to implement the necessary corrective measures, where applicable.

The control unit monitors, on an ongoing basis, risk concentration levels, the default rate and the different warning systems in place that enable it to keep an eye on credit risk trends at all times. Any deviations from the forecast performance of any of these parameters are analysed to determine the causes. Once the causes of these deviations are known, they are analysed by the control unit which submits the corresponding reports to the Group's management bodies so that the necessary corrective measures may be taken; for example, defining or correcting established control mechanisms which may not have functioned satisfactorily, or amending policies and limits agreed by the Group. In particular, a more exhaustive analysis will be performed of operations which, for different reasons, have resulted in payment delays or defaults, to determine the effectiveness of the hedges contracted by the entity, in order to take any necessary measures to improve the Group's acceptance policies and credit risk analysis mechanisms.

### 37.1.1 Maximum credit risk exposure level

The following table shows the maximum credit risk exposure level assumed by the Group at 31 December 2011 and 2010 for each type of financial instrument, without deducting collateral or any other guarantees received to ensure repayment by borrowers:

Type of instruments	2011				
	Thousands of Euros				
	Trading portfolio	Available-for-sale financial assets	Loans and receivables	Held-to-maturity investments	Total
<b>Debt instruments</b>					
Loans and advances to credit institutions	--	--	--	10,456,414	10,456,414
Marketable securities	993,626	1,637,231	307,635	--	2,938,492
Loans and advances to other debtors	--	--	--	424,609	424,609
<b>Total debt instruments</b>	<b>993,626</b>	<b>1,637,231</b>	<b>307,635</b>	<b>10,881,023</b>	<b>13,819,515</b>
<b>Equity instruments</b>	<b>235</b>	<b>13,153</b>	<b>--</b>	<b>--</b>	<b>13,388</b>
<b>Contingent exposures</b>					
Guarantee deposits	--	--	--	30,183	30,183
Other contingent exposures	--	--	--	69,478	69,478
<b>Total contingent exposures</b>	<b>--</b>	<b>--</b>	<b>--</b>	<b>99,661</b>	<b>99,661</b>
<b>Other exposures</b>					
Derivatives	322,490	--	--	--	322,490
Contingent commitments	--	--	--	379,724	379,724
<b>Total other exposures</b>	<b>322,490</b>	<b>--</b>	<b>--</b>	<b>379,724</b>	<b>702,214</b>
<b>Maximum credit risk exposure level</b>	<b>1,316,351</b>	<b>1,650,384</b>	<b>307,635</b>	<b>11,360,408</b>	<b>14,634,778</b>

Type of instruments	2010				
	Thousands of Euros				
	Trading portfolio	Available-for-sale financial assets	Loans and receivables	Total	
<b>Debt instruments</b>					
Loans and advances to credit institutions	--	--	6,783,656	6,783,656	
Marketable securities	245,553	2,151,364	--	2,396,917	
Loans and advances to other debtors	--	--	367,217	367,217	
<b>Total debt instruments</b>	<b>245,553</b>	<b>2,151,364</b>	<b>7,150,873</b>	<b>9,547,790</b>	
<b>Equity instruments</b>	<b>9,653</b>	<b>10,858</b>	<b>--</b>	<b>20,511</b>	
<b>Contingent exposures</b>					
Guarantee deposits	--	--	29,336	29,336	
Other contingent exposures	--	--	77,930	77,930	
<b>Total contingent exposures</b>	<b>--</b>	<b>--</b>	<b>107,266</b>	<b>107,266</b>	
<b>Other exposures</b>					
Derivatives	272,925	--	--	272,925	
Contingent commitments	--	--	407,292	407,292	
<b>Total other exposures</b>	<b>272,925</b>	<b>--</b>	<b>407,292</b>	<b>680,217</b>	
<b>Maximum credit risk exposure level</b>	<b>528,131</b>	<b>2,162,222</b>	<b>7,665,431</b>	<b>10,355,784</b>	

The following should be taken into consideration in relation to the information shown in the above tables:

- "Debt instruments" recognised under assets in the consolidated balance sheet are reflected at their carrying amount, excluding valuation adjustments (impairment losses, deferred interest, arrangement costs and similar commissions pending deferral, etc.).
- "Contingent commitments" comprise available balances bearing no conditions for debtors.
- Contingent exposures are stated at the maximum amount guaranteed by the Group. In general, most of these balances are estimated to reach maturity without requiring any actual financing by the Entity (see note 21).
- Information on other credit risk exposures, such as counterparty risk related to the contracting of derivative financial instruments, is stated at the carrying amount.

### 37.1.2 Classification of credit risk exposure by counterparty

The maximum credit risk exposure level at 31 December 2011 and 2010, classified by counterparty, is as follows:

	2011							Total
	Thousands of Euros							
	Spanish general government	Financial institutions	Resident companies	Other resident sectors	Non-resident companies	Other non-resident sectors	Other operations	
<b>Debt instruments</b>								
Loans and advances to credit institutions	--	10,456,414	--	--	--	--	--	10,456,414
Marketable securities	1,755,960	1,148,743	29,046	--	4,743	--	--	2,938,492
Loans and advances to other debtors	2,069	--	284,873	79,552	8,050	3	50,062	424,609
<b>Total debt instruments</b>	<b>1,758,029</b>	<b>11,605,157</b>	<b>313,919</b>	<b>79,552</b>	<b>12,793</b>	<b>3</b>	<b>50,062</b>	<b>13,819,515</b>
<b>Equity instruments</b>	<b>--</b>	<b>1,893</b>	<b>10,900</b>	<b>--</b>	<b>595</b>	<b>--</b>	<b>--</b>	<b>13,388</b>
<b>Contingent exposures</b>								
Guarantee deposits	--	28,437	1,746	--	--	--	--	30,183
Other contingent exposures	--	11,950	54,815	1,059	1,654	--	--	69,478
<b>Total contingent exposures</b>	<b>--</b>	<b>40,387</b>	<b>56,561</b>	<b>1,059</b>	<b>1,654</b>	<b>--</b>	<b>--</b>	<b>99,661</b>
<b>Other exposures</b>								
Derivatives	--	148,700	164,380	9,410	--	--	--	322,490
Contingent commitments	200,000	5,480	169,313	4,909	--	22	--	379,724
<b>Total other exposures</b>	<b>200,000</b>	<b>154,180</b>	<b>333,693</b>	<b>14,319</b>	<b>--</b>	<b>22</b>	<b>--</b>	<b>702,214</b>
<b>Total</b>	<b>1,958,029</b>	<b>11,801,617</b>	<b>715,073</b>	<b>94,930</b>	<b>15,042</b>	<b>25</b>	<b>50,062</b>	<b>14,634,778</b>



## 2010

	Thousands of Euros							Total
	Spanish general government	Financial institutions	Resident companies	Other resident sectors	Non-resident companies	Other non-resident sectors	Other operations	
<b>Debt instruments</b>								
Loans and advances to credit institutions	--	6,783,656	--	--	--	--	--	6,783,656
Marketable securities	1,242,311	1,111,349	34,343	--	8,914	--	--	2,396,917
Loans and advances to other debtors	41	--	254,896	82,757	2,685	--	26,838	367,217
<b>Total debt instruments</b>	<b>1,242,352</b>	<b>7,895,005</b>	<b>289,239</b>	<b>82,757</b>	<b>11,599</b>	<b>--</b>	<b>26,838</b>	<b>9,547,790</b>
<b>Equity instruments</b>	<b>--</b>	<b>3,801</b>	<b>13,525</b>	<b>--</b>	<b>3,185</b>	<b>--</b>	<b>--</b>	<b>20,511</b>
<b>Contingent exposures</b>								
Guarantee deposits	--	28,437	886	13	--	--	--	29,336
Other contingent exposures	--	4,552	62,007	9,593	1,778	--	--	77,930
<b>Total contingent exposures</b>	<b>--</b>	<b>32,989</b>	<b>62,893</b>	<b>9,606</b>	<b>1,778</b>	<b>--</b>	<b>--</b>	<b>107,266</b>
<b>Other exposures</b>								
Derivatives	--	116,154	143,555	13,216	--	--	--	272,925
Contingent commitments	200,000	43,684	158,562	4,807	239	--	--	407,292
<b>Total other exposures</b>	<b>200,000</b>	<b>159,838</b>	<b>302,117</b>	<b>18,023</b>	<b>239</b>	<b>--</b>	<b>--</b>	<b>680,217</b>
<b>Total</b>	<b>1,442,352</b>	<b>8,091,633</b>	<b>667,774</b>	<b>110,386</b>	<b>16,801</b>	<b>--</b>	<b>26,838</b>	<b>10,355,784</b>

### 37.1.3 Credit rating of credit risk exposures

The Group uses advanced models to measure credit risk. The credit rating of public entities, financial institutions and corporate customers is measured through rating systems, while the credit rating of the retail banking portfolio (individual customers, small companies and freelance professionals) is measured using scoring systems.

The distribution of risk at 31 December 2011 and 2010, based on ratings (external or internal, in line with the credit rating models developed by the Group) is as follows:

Credit rating	2011		2010	
	Thousands of Euros	%	Thousands of Euros	%
AAA	39,496	0.3	159,201	1.5
AA+	--	--	3,323,156	31.2
AA	4,248	0.0	325,937	3.1
AA-	9,699,860	62.2	851,372	8.0
A+	183,375	1.2	2,028,683	19.0
A	1,086,458	7.0	1,351,323	12.6
A-	549,336	3.5	916,148	8.6
BBB+	652,952	4.2	123,640	1.2
Below BBB+	639,037	4.1	375,090	3.5
Not rated	2,725,437	17.5	1,200,829	11.3
<b>Total</b>	<b>15,580,199</b>	<b>100.0</b>	<b>10,655,379</b>	<b>100.0</b>

#### 37.1.4 Credit risk on real estate development and construction

At 31 December 2011 financing provided for real estate development and construction amounted to Euros 10,720 thousand (Euros 9,251 thousand in 2010), of which Euros 109 thousand were classified as "Doubtful assets" (Euros 108 thousand in 2010) (consolidated Group data). Total specific provisions at that date amounted to Euros 5,407 thousand (Euros 1,750 thousand in 2010).

The figures above reflect financing extended for real estate development and construction. Consequently, following Bank of Spain instructions, the purpose of the transaction has been taken into account, rather than the debtor's activity. Loans in this table are classified in line with their purpose and not in accordance with the National Classification of Economic Activities (CNAE). As a result, if the debtor is: (a) a real estate company but uses the financing for a purpose other than real estate development or construction, the loan will not be included in these tables, and (b) if the company's principal activity is not real estate development or construction but it uses the loan to finance property development, it will be included in the tables.

Quantitative information on real estate credit risk at 31 December 2011 and 2010 is as follows:

	Thousands of Euros					
	Gross amount		Excess over guaranteed amount		Specific coverage	
	2011	2010	2011	2010	2011	2010
Loans recognised by Group credit institutions	10,720	9,251	7,005	3,251	5,407	1,750
Of which: Doubtful	109	108	109	--	61	61
Of which: Sub-prime	6,896	6,750	3,365	3,083	5,346	1,689
Memorandum item:						
- Total general coverage (total transactions)	8,685	7,516	--	--	--	--
- Defaulted assets	--	--	--	--	--	--

Details of loans and advances to other debtors excluding Spanish general government at 31 December 2011 and 2010 are as follows

	Thousands of Euros	
	2011	2010
Total loans and advances to other debtors excluding Spanish general government	422,540	357,635
Total consolidated assets	15,886,806	10,399,504

Details of credit risk on real estate development and construction by type of related guarantee are as follows:

	Thousands of Euros	
	Loans: Gross amount	
	2011	2010
1. Not secured by collateral	3,946	108
2. Secured by collateral	6,774	9,143
2.1. Finished buildings	--	670
2.1.1. Homes	--	670
2.1.2. Other	--	--
2.2. Buildings under construction	6,774	1,722
2.2.1. Homes	6,663	1,722
2.2.2. Other	111	--
2.3. Land	--	6,750
2.3.1. Developed land	--	6,750
2.3.2. Other land	--	--
<b>Total</b>	<b>10,720</b>	<b>9,251</b>

Details of home purchase loans extended to individuals are as follows:

	Thousands of Euros			
	2011		2010	
	Gross amount	Of which: Doubtful	Gross amount	Of which: Doubtful
Home purchase loans	55,300	--	57,558	--
Not secured by collateral	1,516	--	5,326	--
Secured by collateral	53,784	--	52,232	--

The following table shows a breakdown of mortgage loans extended to acquire homes at 31 December 2011 by percentage of total risk on the latest available appraisal value (LTV):

	LTV bracket				
	LTV < 40%	40% < LTV < 60%	60% < LTV < 80%	80% < LTV < 100%	LTV > 100%
Gross amount	12,679	13,333	17,759	5,873	4,140
Of which: Doubtful	--	--	--	--	--

The Group has not recognised any foreclosed assets at 31 December 2011.

### 37.1.5 Assets impaired due to credit risk

Details at 31 December 2011 and 2010 are as follows:

	Thousands of Euros	
	2011	2010
Doubtful assets:		
Loans and receivables	1,056	426

### 37.1.6. Movement in impairment losses

Movement in impairment losses recognised by the Group in 2011 and 2010 by type of financial asset is as follows:

	Thousands of Euros								
	Balance at 31 December 2009	Net allowances charged to the income statement	Amounts used	Adjustments for exchange differences and other	Balance at 31 December 2010	Net allowances charged to the income statement	Amounts used	Adjustments for exchange differences and other	Balance at 31 December 2011
Available-for-sale financial assets	707	(212)	(336)	--	159	39	--	--	198
Specific	336	--	(336)	--	--	--	--	--	--
General	371	(212)	--	--	159	39	--	--	198
Loans and receivables	7,094	3,689	(1,633)	2	9,152	6,164	(691)	2	14,627
Specific	1,253	2,993	(1,633)	--	2,613	4,911	(691)	--	6,833
General	5,841	696	--	2	6,539	1,253	--	2	7,794
Contingent exposures and commitments	493	416	(51)	--	858	234	--	--	1,092
Specific	--	40	--	--	40	359	--	--	399
General	493	376	(51)	--	818	(125)	--	--	693
<b>Total</b>	<b>8,294</b>	<b>3,893</b>	<b>(2,020)</b>	<b>2</b>	<b>10,169</b>	<b>6,437</b>	<b>(691)</b>	<b>2</b>	<b>15,917</b>

Details of specific and general provisions for credit risk, by counterparty and geographical location of risk, are as follows:

	Thousands of Euros			
	Specific		General	
	2011	2010	2011	2010
<u>Counterparty</u>				
Other resident private sectors	7,232	2,653	8,629	7,418
Other non-resident private sectors	--	--	56	98
<b>Total</b>	<b>7,232</b>	<b>2,653</b>	<b>8,685</b>	<b>7,516</b>
<u>Geographical location of risk</u>				
Spain	7,232	2,653	8,629	7,418
Europe	--	--	51	91
United States	--	--	5	7
Rest of world	--	--	--	--
<b>Total</b>	<b>7,232</b>	<b>2,653</b>	<b>8,685</b>	<b>7,516</b>

### 37.1.7. Impaired and derecognised financial assets

Movement in impaired financial assets not recognised in the consolidated balance sheet as their recovery is considered unlikely, although the Group continues its efforts to collect the amounts receivable, is as follows:

	Thousands of Euros	
	2011	2010
<b>Opening balance</b>	<b>2,022</b>	<b>414</b>
<b>Additions</b>		
Impairment	691	1,916
Other	4	89
<b>Disposals</b>		
Cash recovery of principal	(334)	--
Pardoning of debt	(214)	(397)
<b>Closing balance</b>	<b>2,169</b>	<b>2,022</b>

### 37.2 Liquidity risk

The Assets and Liabilities Committee of the Bank is directly responsible for managing and controlling liquidity risks in order to guarantee an optimal level of liquid assets and avoid imbalances when complying with the Group's commitments.

The Assets and Liabilities Committee uses the following measures to monitor liquidity:

- The liquidity gap, which reflects the maturity structure of financial assets and financial liabilities, considering the period between the analysis date and the contractual maturity date. The liquidity gap at 31 December 2011 and 2010 is as follows:

2011

Thousands of Euros								
Demand	Less than 1 month	1 to 3 months	3 months to 1 year	1 to 5 years	Over 5 years	Undetermined maturity	Total	
<b>Assets</b>								
Cash and balances with central banks	1,551,888	--	--	--	--	--	1,551,888	
Loans and advances to credit institutions	307,527	2,115,462	1,259,328	2,532,421	4,304,610	40,346	10,559,694	
Loans and advances to other debtors	8,353	16,684	55,746	74,775	85,435	119,345	410,367	
Fixed income portfolio	--	340,803	587,409	1,365,346	519,638	125,098	2,938,294	
Other assets	--	10,756	16,134	26,890	74,370	194,341	426,563	
<b>Total assets</b>	<b>1,867,768</b>	<b>2,483,705</b>	<b>1,918,617</b>	<b>3,999,432</b>	<b>4,984,053</b>	<b>479,130</b>	<b>15,886,806</b>	
<b>Liabilities</b>								
Deposits from central banks and credit institutions	2,916,628	2,469,045	943,401	166,017	3,429,921	38,756	9,963,768	
Subordinated financing	--	--	--	--	10,002	--	10,002	
Debt certificates including bonds	--	--	11,384	1,582,444	1,833,803	--	3,427,631	
Deposits from other creditors	937,876	652,114	147,209	64,706	1,557	85	1,803,547	
Other liabilities	--	10,835	16,252	27,087	74,915	195,765	681,858	
<b>Total liabilities</b>	<b>3,854,504</b>	<b>3,131,994</b>	<b>1,118,246</b>	<b>1,840,254</b>	<b>5,350,198</b>	<b>234,606</b>	<b>15,886,806</b>	
Simple gap	(1,986,736)	(648,289)	800,371	2,159,178	(366,145)	244,524	(202,902)	--
Accumulated gap	(1,986,736)	(2,635,025)	(1,834,654)	324,523	(41,622)	202,902	--	--

2010

Thousands of Euros								
Demand	Less than 1 month	1 to 3 months	3 months to 1 year	1 to 5 years	Over 5 years	Undetermined maturity	Total	
<b>Assets</b>								
Cash and balances with central banks	387,498	--	--	--	--	--	387,498	
Loans and advances to credit institutions	791,200	2,045,875	954,768	251,798	2,705,920	37,661	6,787,222	
Loans and advances to other debtors	--	41,834	99,847	132,942	78,312	107,064	489,151	
Fixed income portfolio	--	324,555	219,603	896,160	775,602	118,768	2,334,688	
Other assets	--	3,266	6,532	29,394	59,413	174,320	377,289	
<b>Total assets</b>	<b>1,178,698</b>	<b>2,415,530</b>	<b>1,280,750</b>	<b>1,310,294</b>	<b>3,619,247</b>	<b>437,813</b>	<b>10,375,848</b>	
<b>Liabilities</b>								
Deposits from central banks and credit institutions	--	3,638,520	1,090,352	507,018	433,717	81,665	5,751,271	
Subordinated financing	--	--	10,576	--	10,035	--	20,611	
Debt certificates including bonds	--	--	--	--	2,461,596	--	2,461,596	
Deposits from other creditors	1,107,796	347,115	23,530	94,034	2,472	85	1,575,032	
Other liabilities	--	3,273	6,546	29,457	59,540	174,693	567,338	
<b>Total liabilities</b>	<b>1,107,796</b>	<b>3,988,908</b>	<b>1,131,004</b>	<b>630,509</b>	<b>2,967,360</b>	<b>256,443</b>	<b>10,375,848</b>	
Simple gap	70,902	(1,573,378)	149,746	679,785	651,887	181,370	(160,312)	--
Accumulated gap	70,902	(1,502,476)	(1,352,730)	(672,945)	(21,058)	160,312	--	--

- The short-term liquidity ratio analyses the availability of liquid assets in the short term to meet commitments maturing within 30 days.
- The liquidity ratio measures the structural availability of liquid assets as a percentage of callable liabilities.

The Group's financing structure at 31 December 2011 is as follows:

	Thousands of Euros		Thousands of Euros
Loans and advances to other debtors	360,305	Deposits fully covered by the Deposit Guarantee Fund	24,125
Loans to group companies and related parties	3,477,004	Deposits not fully covered by the Deposit Guarantee Fund	376,346
Securitised loans	--	<b>Total deposits from other creditors</b>	<b>400,471</b>
Specific funds	--	Mortgage bonds	--
Foreclosed assets	--	Public sector bonds	--
<b>Total loans and advances to other debtors and other</b>	<b>3,837,309</b>	State-guaranteed issues	3,391,600
<b>Equity investments</b>	<b>12,086</b>	Subordinated, preference and convertible bonds	10,002
		Other medium and long-term financial instruments	4,052,061
		Securitisations sold to third parties	--
		Other financing with residual maturity exceeding one year	--
		<b>Long-term wholesale financing</b>	<b>7,453,663</b>
		<b>Equity</b>	<b>289,809</b>
<b>Stable financing requirements</b>	<b>3,849,395</b>	<b>Stable financing sources</b>	<b>8,143,943</b>

Details of maturities of wholesale debt are as follows:

	2012	2013	2014	>2014
Mortgage bonds	--	--	--	--
Public sector bonds	--	--	--	--
Senior debt	--	--	--	--
State-guaranteed issues	1,561,000	--	930,600	900,000
Subordinated, preference and convertible bonds	--	10,000	--	--
Other medium and long-term financial instruments	--	--	--	--
Securitisations sold to third parties	--	--	--	--
Commercial paper	--	--	--	--
<b>Total maturities of wholesale issues</b>	<b>1,561,000</b>	<b>10,000</b>	<b>930,600</b>	<b>900,000</b>

Liquid assets and issue capacity available at 31 December 2011 are as follows:

	<b>Thousands of Euros</b>
<b>Liquid assets</b>	
Eligible assets (nominal amount)	3,637,367
Eligible assets (market value and ECB cuts)	3,504,585
Of which: Receivables from central governments	2,832,029
<b>Issue capacity</b>	
Mortgage bonds	56,205
Public sector bonds	--
Available state-guaranteed issues	1,200,400
<b>Total</b>	<b>1,256,605</b>

The Bank's activity in the wholesale markets relates mainly to its role as the banking headquarters for the shareholder rural savings banks. The amounts and maturities of state-guaranteed issues are matched with financing extended to the savings banks by the Entity in its capacity as managing entity of a group comprising the Bank and the shareholder rural savings banks (see note 13).

### 37.3 Interest rate exposure

To support management of interest rate risk, the Bank's Assets and Liabilities Committee uses the repricing gap to analyse the overall time difference between maturity and repricing of assets and liabilities. The repricing gap is calculated by grouping assets and liabilities by their carrying amount based on interest rate repricing dates or by maturity considering the outstanding principal. In the case of callable liabilities for which there is no contractual maturity date, the repricing structure is in line with the historical stability of the balances. The maximum period for demand balances with returns under 0.5% is 2.5 years.



The repricing gaps at 31 December 2011 and 2010 are as follows:

<b>2011</b>							
Thousands of Euros							
	Less than 1 month	1 to 3 months	3 months to 1 year	1 to 5 years	Over 5 years	Undetermined maturity	Total
<b>Assets</b>							
Cash and balances with central banks	1,551,888	--	--	--	--	--	1,551,888
Loans and advances to credit institutions	2,422,989	1,259,328	2,532,421	4,304,610	40,346	--	10,559,694
Loans and advances to other debtors	72,695	151,716	88,728	27,705	19,494	50,029	410,367
Fixed income portfolio	391,334	922,762	1,073,328	425,197	125,673	--	2,938,294
Other assets	10,756	16,134	26,890	74,370	194,341	104,073	426,563
<b>Total assets</b>	<b>4,449,662</b>	<b>2,349,939</b>	<b>3,721,366</b>	<b>4,831,882</b>	<b>379,854</b>	<b>154,102</b>	<b>15,886,806</b>
<b>Liabilities</b>							
Deposits from central banks and credit institutions	3,533,757	1,757,702	1,099,617	3,519,353	53,340	--	9,963,768
Subordinated financing	--	--	--	10,002	--	--	10,002
Debt certificates including bonds	32,150	1,400,000	--	1,995,481	--	--	3,427,631
Deposits from other creditors	1,319,767	389,737	83,565	10,478	--	--	1,803,547
Other liabilities	10,835	16,252	27,087	74,915	195,765	357,004	681,858
<b>Total liabilities</b>	<b>4,896,509</b>	<b>3,563,691</b>	<b>1,210,269</b>	<b>5,610,228</b>	<b>249,105</b>	<b>357,004</b>	<b>15,886,806</b>
Off-balance sheet operations	435,602	(44,907)	(279,364)	(75,000)	(36,331)	--	--
Simple gap	(11,244)	(1,258,659)	2,231,733	(853,346)	94,418	(202,902)	--
Accumulated gap	(11,244)	(1,269,903)	961,830	108,484	202,902	--	--
<b>2010</b>							
Thousands of Euros							
	Less than 1 month	1 to 3 months	3 months to 1 year	1 to 5 years	Over 5 years	Undetermined maturity	Total
<b>Assets</b>							
Cash and balances with central banks	387,498	--	--	--	--	--	387,498
Loans and advances to credit institutions	2,871,366	1,004,232	345,798	2,555,167	10,659	--	6,787,222
Loans and advances to other debtors	120,357	167,513	162,467	6,942	2,720	29,152	489,151
Fixed income portfolio	346,309	234,499	905,969	735,214	112,697	--	2,334,688
Other assets	--	--	--	--	--	377,289	377,289
<b>Total assets</b>	<b>3,725,530</b>	<b>1,406,244</b>	<b>1,414,234</b>	<b>3,297,323</b>	<b>126,076</b>	<b>406,441</b>	<b>10,375,848</b>
<b>Liabilities</b>							
Deposits from central banks and credit institutions	3,678,784	1,140,258	580,664	296,904	54,660	--	5,751,270
Subordinated financing	10,576	--	10,000	--	--	--	20,576
Debt certificates including bonds	--	--	--	2,461,596	--	--	2,461,596
Deposits from other creditors	1,125,730	340,148	97,657	11,498	--	--	1,575,033
Other liabilities	--	--	--	--	--	567,373	567,373
<b>Total liabilities</b>	<b>4,815,090</b>	<b>1,480,406</b>	<b>688,321</b>	<b>2,769,998</b>	<b>54,660</b>	<b>567,373</b>	<b>10,375,848</b>
Off-balance sheet operations	585,350	95,350	(291,850)	(358,850)	(30,000)	--	--
Simple gap	(504,210)	21,188	434,063	168,475	41,416	(160,932)	--
Accumulated gap	(504,210)	(483,022)	(48,959)	119,516	160,932	--	--

To measure interest rate risk, the risk control unit simulates the financial margin over a 12-month period under different interest rate scenarios, assuming certain historical conditions relating to growth, spreads, repricing periods, stability of receivables on demand, etc. At 31 December 2011 and 2010, the sensitivity of the financial margin to a 100-basis point parallel displacement of the interest rate curve over a 12-month period is as follows:

	<b>2011</b>	<b>2010</b>
Sensitivity of the financial margin	8.62%	5.55%

The interest rate risk is also analysed considering the economic value of equity measured as the effect of changes in the interest rate on the net present value of future expected flows from balance sheet items. The sensitivity of the Bank's economic value to a 100-basis point parallel displacement of the interest rate curve at 31 December 2011 and 2010 is as follows:

	<b>2011</b>	<b>2010</b>
Sensitivity of equity	3.61%	2.70%

#### 37.4 Market risk

Market risk is managed through the value at risk methodology (VaR), which limits losses incurred as a result of adverse changes in market prices. Value at risk is calculated on a daily basis for the treasury and capital market area as a whole, irrespective of the nature of the portfolios.

The maximum and average VaR are as follows:

	<b>Thousands of Euros</b>	
	<b>2011</b>	<b>2010</b>
Average VaR	1,641	1,459
Maximum VaR	2,121	2,039

Interest rate variations are the Bank's primary risk factor. The distribution by risk factor at 31 December 2011 and 2010 is as follows:

	<b>Distribution</b>	
	<b>2011</b>	<b>2010</b>
Interest rate	71.4	83.2
Variable income	28.6	16.8

### 37.5 Currency risk

Details of the assets and liabilities recognised in the Bank's balance sheet in the most significant currencies at 31 December 2011 and 2010 are as follows:

	Thousands of Euros			
	2011		2010	
	Assets	Liabilities	Assets	Liabilities
US Dollar	31,083	54,240	45,561	51,792
Pound Sterling	1,372	4,450	4,992	4,850
Swiss Franc	393	360	303	235
Norwegian Krone	908	904	612	587
Swedish Krona	14	14	18	13
Canadian Dollar	400	368	207	182
Danish Krone	48	31	25	15
Japanese Yen	1,188	220	1,279	1,289
Other	297	1,441	386	274
<b>Total</b>	<b>35,703</b>	<b>62,028</b>	<b>53,383</b>	<b>59,237</b>

A breakdown of the main foreign currency balances, based on the nature of the items, is as follows:

	Thousands of Euros	
	2011	2010
<b>Assets</b>		
Loans and advances to credit institutions	14,920	34,100
Loans and advances to other debtors	20,730	18,158
Other assets	53	1,125
<b>Total</b>	<b>35,703</b>	<b>53,383</b>
<b>Liabilities</b>		
Loans and advances to credit institutions	58,041	54,718
Deposits from other creditors	3,987	4,519
<b>Total</b>	<b>62,028</b>	<b>59,237</b>

### 37.6 Risk concentration

Risk concentration is defined as a risk that could affect the Group's consolidated income statement and its consolidated equity as a result of holding financial instruments of similar characteristics, which could therefore be similarly affected by economic or other types of changes.

The Group has established policies to limit the Group's exposure to certain risks. These policies are defined in coordination with other risk management policies and as part of the Entity's strategic plan. Risk concentration is measured and limits established considering the different risks to which the Group is exposed, taking into account the nature and rating of the different financial instruments of the Group, analysed at different levels (Entity, Group, sector, country, etc.).

The carrying amount of the different financial instruments is used to measure risk concentration.

In addition to information provided in preceding notes to the accompanying annual accounts regarding concentration by foreign currency, type of counterparty and credit rating of financial assets exposed to credit risks (see section 1.3 of this note), details of risk concentration by geographical area at 31 December 2011 and 2010 are as follows:

<b>2011</b>					
<b>Thousands of Euros</b>					
	<b>Spain</b>	<b>Rest of EU</b>	<b>United States</b>	<b>Rest of world</b>	<b>Total</b>
<b>By type of financial instrument</b>					
Loans and advances to credit institutions	10,409,142	35,827	9,485	1,960	10,456,414
Loans and advances to other debtors	411,034	7,391	6,184	--	424,609
Debt securities	2,913,717	22,900	1,875	--	2,938,492
Equity instruments	10,934	2,240	8	206	13,388
Trading derivatives	296,498	25,992	--	--	322,490
<b>Total</b>	<b>14,041,325</b>	<b>94,350</b>	<b>17,552</b>	<b>2,166</b>	<b>14,155,393</b>
<b>By category of financial instrument</b>					
Financial assets held for trading	1,290,159	26,184	8	--	1,316,351
Available-for-sale financial assets	1,623,355	24,948	1,875	206	1,650,384
Held-to-maturity investments	307,635	--	-	--	307,635
Loans and receivables	10,820,176	43,218	15,669	1,960	10,881,023
<b>Total</b>	<b>14,041,325</b>	<b>94,350</b>	<b>17,552</b>	<b>2,166</b>	<b>14,155,393</b>

<b>2010</b>					
<b>Thousands of Euros</b>					
	<b>Spain</b>	<b>Rest of EU</b>	<b>United States</b>	<b>Rest of world</b>	<b>Total</b>
<b>By type of financial instrument</b>					
Loans and advances to credit institutions	6,732,375	47,340	2,327	1,614	6,783,656
Loans and advances to other debtors	364,480	2,475	--	262	367,217
Debt securities	2,367,885	23,687	5,114	231	2,396,917
Equity instruments	15,378	3,929	942	262	20,511
Trading derivatives	239,994	32,778	--	153	272,925
<b>Total</b>	<b>9,720,112</b>	<b>110,209</b>	<b>8,383</b>	<b>2,522</b>	<b>9,841,226</b>
<b>By category of financial instrument</b>					
Financial assets held for trading	488,233	35,402	4,112	384	528,131
Available-for-sale financial assets	2,135,024	24,992	1,944	262	2,162,222
Loans and receivables	7,096,855	49,815	2,327	1,876	7,150,873
<b>Total</b>	<b>9,720,112</b>	<b>110,209</b>	<b>8,383</b>	<b>2,522</b>	<b>9,841,226</b>

### **Sovereign debt risk**

At 31 December 2011 and 2010 the Group's only sovereign debt risk related to the Spanish government (see note 37.1.2).

### **38. Reporting Transparency Requirements**

The reporting requirements in Bank of Spain Circular 5/2011 include:

- Quantitative information on financing extended for real estate development and construction and on home purchase loans
- Quantitative information on foreclosed assets
- Asset management strategies with respect to this sector

This information is provided in note 37.

(Free translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

**Appendix I.a.**

**BANCO COOPERATIVO ESPAÑOL, S.A. – Balance sheets at 31 December 2011 and 2010**

(in thousands of Euros)					
ASSETS	2011	2010	LIABILITIES AND EQUITY	2011	2010
<b>1. CASH AND BALANCES WITH CENTRAL BANKS</b>	1,551,888	387,498	<b>LIABILITIES</b>		
<b>2. FINANCIAL ASSETS HELD FOR TRADING</b>	1,316,651	528,131	<b>1. FINANCIAL LIABILITIES HELD FOR TRADING</b>	326,898	418,601
2.1. Loans and advances to credit institutions	-	-	1.1. Deposits from central banks	-	-
2.2. Loans and advances to other debtors	-	-	1.2. Deposits from credit institutions	2,044	145,091
2.3. Debt securities	993,626	245,553	1.3. Deposits from other creditors	-	-
2.4. Equity instruments	235	9,653	1.4. Debt certificates including bonds	-	-
2.5. Trading derivatives	322,490	272,925	1.5. Trading derivatives	324,854	273,510
<i>Memorandum item: Loaned or pledged</i>	209,281	152,425	1.6. Short positions	-	-
			1.7. Other financial liabilities	-	-
<b>3. OTHER FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS</b>	-	-	<b>2. OTHER FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS</b>	107,842	-
3.1. Loans and advances to credit institutions	-	-	2.1. Deposits from central banks	-	-
3.2. Loans and advances to other debtors	-	-	2.2. Deposits from credit institutions	-	-
3.3. Debt securities	-	-	2.3. Deposits from other creditors	107,842	-
3.4. Equity instruments	-	-	2.4. Debt certificates including bonds	-	-
<i>Memorandum item: Loaned or pledged</i>	-	-	2.5. Subordinated liabilities	-	-
			2.6. Other financial liabilities	-	-
<b>4. AVAILABLE-FOR-SALE FINANCIAL ASSETS</b>	1,636,454	2,099,973	<b>3. FINANCIAL LIABILITIES AT AMORTISED COST</b>	15,118,517	9,678,686
4.1. Debt securities	1,623,321	2,089,135	3.1. Deposits from central banks	4,202,838	1,218,562
4.2. Equity instruments	13,133	10,838	3.2. Deposits from credit institutions	5,650,081	4,387,618
<i>Memorandum item: Loaned or pledged</i>	356,653	1,099,008	3.3. Deposits from other creditors	1,807,260	1,575,032
			3.4. Debt certificates including bonds	3,427,631	2,461,596
<b>5. LOANS AND RECEIVABLES</b>	10,968,345	7,276,373	3.5. Subordinated liabilities	10,002	20,611
5.1. Loans and advances to credit institutions	10,523,643	6,787,222	3.6. Other financial liabilities	20,705	15,267
5.2. Loans and advances to other debtors	444,702	489,151			
5.3. Debt securities	-	-	<b>4. CHANGES IN THE FAIR VALUE OF HEDGED ITEMS IN PORTFOLIO HEDGES OF INTEREST RATE RISK</b>	-	-
<i>Memorandum item: Loaned or pledged</i>	-	-			
			<b>5. HEDGING DERIVATIVES</b>	10,474	10,384
<b>6. HELD-TO-MATURITY INVESTMENTS</b>	307,635	-	<b>6. LIABILITIES ASSOCIATED WITH NON-CURRENT ASSETS HELD FOR SALE</b>	-	-
<i>Memorandum item: Loaned or pledged</i>	7,000	-			
			<b>8. PROVISIONS</b>	1,391	858
<b>7. CHANGES IN THE FAIR VALUE OF HEDGED ITEMS IN PORTFOLIO HEDGES OF INTEREST RATE RISK</b>	-	-	8.1. Provisions for pensions and similar obligations	-	-
			8.2. Provisions for taxes and other legal contingencies	-	-
<b>8. HEDGING DERIVATIVES</b>	-	-	8.3. Provisions for contingent exposures and commitments	1,391	858
			8.4. Other provisions	-	-
<b>9. NON-CURRENT ASSETS HELD FOR SALE</b>	-	-	<b>9. TAX LIABILITIES</b>	1,742	1,958
			9.1. Current	1,699	1,894
<b>10. EQUITY INVESTMENTS</b>	20,883	20,883	9.2. Deferred	43	64
10.1. Associates	9,434	9,434			
10.2. Jointly controlled entities	-	-	<b>10. WELFARE FUNDS</b>	-	-
10.3. Group entities	11,449	11,449	<b>11. OTHER LIABILITIES</b>	29,202	17,994
<b>11. INSURANCE CONTRACTS LINKED TO PENSIONS</b>	-	-	<b>12. CAPITAL REFUNDABLE ON DEMAND</b>	-	-
<b>13. TANGIBLE ASSETS</b>	1,772	1,887	<b>TOTAL LIABILITIES</b>	<b>15,596,066</b>	<b>10,128,481</b>
13.1. Tangible assets	1,772	1,887			
13.1.1. For own use	1,772	1,887	<b>EQUITY</b>		
13.1.2. Leased out under operating leases	-	-	<b>1. SHAREHOLDERS' EQUITY</b>	278,284	269,955
13.1.3. Assigned to welfare projects (savings banks and credit cooperatives)	-	-	1.1. Share capital or assigned capital	91,009	91,009
13.2. Investment property	-	-	1.1.1. Registered	91,009	91,009
<i>Memorandum item: Acquired under a finance lease</i>	-	-	1.1.2. Less: Uncalled capital (-)	-	-
			1.2. Share premium	85,972	85,972
<b>14. INTANGIBLE ASSETS</b>	1,410	1,823	1.3. Reserves	86,974	80,640
14.1. Goodwill	-	-	1.4. Other equity instruments	-	-
14.2. Other intangible assets	1,410	1,823	1.4.1. Equity component of compound financial instruments	-	-
			1.4.2. Non-voting equity units and associated funds (savings banks only)	-	-
<b>15. TAX ASSETS</b>	8,323	12,241	1.4.3. Other equity instruments	-	-
15.1. Current	94	253	1.5. Less: Treasury shares	-	-
15.2. Deferred	8,229	11,988	1.6. Profit for the year	17,329	15,334
			1.7. Less: Dividends and remuneration	(3,000)	(3,000)
<b>16. OTHER ASSETS</b>	50,601	47,039	<b>2. VALUATION ADJUSTMENTS</b>	(10,688)	(22,588)
			2.1. Available-for-sale financial assets	(10,688)	(22,588)
			2.2. Cash flow hedges	-	-
			2.3. Hedges of net investments in foreign operations	-	-
			2.4. Exchange differences	-	-
			2.5. Non-current assets held for sale	-	-
			2.7. Other valuation adjustments	-	-
			<b>TOTAL EQUITY</b>	<b>267,596</b>	<b>247,367</b>
<b>TOTAL ASSETS</b>	<b>15,863,662</b>	<b>10,375,848</b>	<b>TOTAL LIABILITIES AND EQUITY</b>	<b>15,863,622</b>	<b>10,375,848</b>
			<b>MEMORANDUM ITEM</b>		
			<b>1. CONTINGENT EXPOSURES</b>	<b>100,233</b>	<b>107,796</b>
			<b>2. CONTINGENT COMMITMENTS</b>	<b>381,449</b>	<b>412,343</b>

(Free translation from the original in Spanish. In the event of discrepancy,  
the Spanish-language version prevails.)

**Appendix I.b.**

**Banco Cooperativo Español, S.A.**

**Income statements for the years ended  
31 December 2011 and 2010**

(in thousands of Euros)	2011	2010
<b>1. INTEREST AND SIMILAR INCOME</b>	319,786	219,119
<b>2. INTEREST EXPENSE AND SIMILAR CHARGES</b>	281,357	190,045
<b>3. EQUITY REFUNDABLE ON DEMAND</b>	-	-
<b>A) INTEREST MARGIN</b>	38,429	29,074
<b>4. DIVIDEND INCOME</b>	2,650	3,679
<b>6. FEE AND COMMISSION INCOME</b>	11,615	11,378
<b>7. FEE AND COMMISSION EXPENSE</b>	4,777	4,915
<b>8. GAINS OR LOSSES ON FINANCIAL ASSETS AND FINANCIAL LIABILITIES (NET)</b>	1,494	4,536
8.1. Financial assets held for trading	1,496	2,551
8.2. Other financial instruments at fair value through profit or loss	(329)	-
8.3. Financial instruments not carried at fair value through profit or loss	327	1,985
8.4. Other	-	-
<b>9. EXCHANGE DIFFERENCES (NET)</b>	272	103
<b>10. OTHER OPERATING INCOME</b>	994	1,429
<b>11. OTHER OPERATING EXPENSES</b>	64	483
<b>B) GROSS MARGIN</b>	50,613	44,801
<b>12. ADMINISTRATIVE EXPENSES</b>	19,227	19,489
12.1. Personnel expenses	12,661	12,808
12.2. Other administrative expenses	6,566	6,681
<b>13. DEPRECIATION AND AMORTISATION</b>	1,354	1,418
<b>14. PROVISIONING EXPENSE (NET)</b>	600	416
<b>15. IMPAIRMENT LOSSES ON FINANCIAL ASSETS (NET)</b>	5,576	3,807
15.1. Loans and receivables	5,537	3,708
15.2. Other financial instruments not carried at fair value through profit or loss	39	99
<b>C) PROFIT ON OPERATING ACTIVITIES</b>	23,856	19,671
<b>16. IMPAIRMENT LOSSES ON OTHER ASSETS (NET)</b>	-	-
16.1. Goodwill and other intangible assets	-	-
16.2. Other assets	-	-
<b>17. GAINS/(LOSSES) ON DISPOSAL OF ASSETS NOT CLASSIFIED AS NON-CURRENT ASSETS HELD FOR SALE</b>	32	-
<b>18. NEGATIVE DIFFERENCES ON BUSINESS COMBINATIONS</b>	-	-
<b>19. GAINS/(LOSSES) ON NON-CURRENT ASSETS HELD FOR SALE NOT CLASSIFIED AS DISCONTINUED OPERATIONS</b>	-	-
<b>D) PROFIT BEFORE TAX</b>	23,888	19,671
<b>20. INCOME TAX</b>	6,559	4,337
<b>21. MANDATORY TRANSFER TO WELFARE FUNDS</b>	-	-
<b>E) PROFIT FROM CONTINUING OPERATIONS</b>	17,329	15,334
<b>22. PROFIT/(LOSS) FROM DISCONTINUED OPERATIONS (NET)</b>	-	-
<b>F) PROFIT FOR THE YEAR</b>	17,329	15,334
<b>EARNINGS PER SHARE (Euros)</b>	11.44	10.10

(Free translation from the original in Spanish. In the event of discrepancy,  
the Spanish-language version prevails.)

**Appendix I.c.**

STATEMENT OF RECOGNISED INCOME AND EXPENSE for the years ended 31 December 2011  
and 2010

(in thousands of Euros)	2011	2010
<b>A) PROFIT FOR THE YEAR</b>	17,329	15,334
<b>B) OTHER RECOGNISED INCOME AND EXPENSE</b>	11,900	(25,882)
1. Available-for-sale financial assets	17,000	(36,975)
1.1. Revaluation gains/(losses)	17,596	(33,600)
1.2. Amounts transferred to the income statement	(596)	(3,375)
1.3. Other reclassifications	-	-
2. Cash flow hedges	-	-
2.1. Revaluation gains/(losses)	-	-
2.2. Amounts transferred to the income statement	-	-
2.3. Amounts transferred to the initial carrying amount of hedged items	-	-
2.4. Other reclassifications	-	-
3. Hedges of net investments in foreign operations	-	-
3.1. Revaluation gains/(losses)	-	-
3.2. Amounts transferred to the income statement	-	-
3.3. Other reclassifications	-	-
4. Exchange differences	-	-
4.1. Revaluation gains/(losses)	-	-
4.2. Amounts transferred to the income statement	-	-
4.3. Other reclassifications	-	-
5. Non-current assets held for sale	-	-
5.1. Revaluation gains/(losses)	-	-
5.2. Amounts transferred to the income statement	-	-
5.3. Other reclassifications	-	-
6. Actuarial gains/(losses) on pension plans	-	-
8. Other recognised income and expense	-	-
9. Income tax	(5,100)	11,093
<b>C) TOTAL RECOGNISED INCOME AND EXPENSE (A+B)</b>	29,229	(10,548)



(Free translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

**Appendix I.c.**

STATEMENT OF TOTAL CHANGES IN EQUITY for the years ended 31 December 2011 and 2010

(In thousands of Euros)	SHAREHOLDERS' EQUITY								VALUATION ADJUSTMENTS		TOTAL EQUITY
	RESERVES								Available-for-sale financial assets	Other valuation adjustments	
	Share capital or assigned capital	Share premium	Revaluation reserves	Other reserves/(losses)	Total reserves	Profit for the year	Less: dividends and remuneration	Total shareholders' equity			
1. Closing balance at 31 December 2009	77,455	85,948	167	73,696	73,863	15,783	(3,000)	250,049	3,294	3,294	253,343
1.1 Adjustments due to changes in accounting policy	-	-	-	-	-	-	-	-	-	-	-
1.2 Adjustments made to correct errors	-	-	-	-	-	-	-	-	-	-	-
2. Adjusted opening balance	77,455	85,948	167	73,696	73,863	15,783	(3,000)	250,049	3,294	3,294	253,343
3. Total recognised income and expense	-	-	-	-	-	15,334	-	15,334	(25,882)	(25,882)	(10,548)
4. Other changes in equity	13,554	24	(2)	6,779	6,777	(15,783)	-	4,572	-	-	4,572
4.1 Increases in share capital/assigned capital	13,554	24	-	-	-	-	-	13,578	-	-	13,578
4.2 Capital decreases	-	-	-	-	-	-	-	-	-	-	-
4.3 Conversion of financial liabilities into equity	-	-	-	-	-	-	-	-	-	-	-
4.4 Increases in other equity instruments	-	-	-	-	-	-	-	-	-	-	-
4.5 Reclassification of financial liabilities to other equity instruments	-	-	-	-	-	-	-	-	-	-	-
4.6 Reclassification of other equity instruments to financial liabilities	-	-	-	-	-	-	-	-	-	-	-
4.7 Distribution of dividends/shareholder remuneration	-	-	-	-	-	(9,000)	-	(9,000)	-	-	(9,000)
4.8 Operations with own equity instruments (net)	-	-	-	-	-	-	-	-	-	-	-
4.9 Transfers between equity items	-	-	(2)	6,785	6,783	(6,783)	-	-	-	-	-
4.10 Increases (decreases) due to business combinations	-	-	-	-	-	-	-	-	-	-	-
4.11 Discretionary contributions to welfare funds (savings banks and credit cooperatives only)	-	-	-	-	-	-	-	-	-	-	-
4.12 Equity-settled payments	-	-	-	-	-	-	-	-	-	-	-
4.13 Other equity increases/(decreases)	-	-	-	(6)	(6)	-	-	(6)	-	-	(6)
5. Closing balance at 31 December 2010	91,009	85,972	165	80,475	80,640	15,334	(3,000)	269,955	(22,588)	(22,588)	247,367

(Free translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

**Appendix I.c.**

STATEMENT OF TOTAL CHANGES IN EQUITY for the years ended 31 December 2011 and 2010

(in thousands of Euros)	SHAREHOLDERS' EQUITY								VALUATION ADJUSTMENTS		TOTAL EQUITY
	RESERVES								Available-for-sale financial assets	Other valuation adjustments	
	Share capital or assigned capital	Share premium	Revaluation reserves	Other reserves /(losses)	Total reserves	Profit for the year	Less: dividends and remuneration	Total shareholders' equity			
1. Closing balance at 31 December 2010	91,009	85,972	165	80,475	80,640	15,334	(3,000)	269,955	(22,588)	(22,588)	247,367
1.1 Adjustments due to changes in accounting policy	-	-	-	-	-	-	-	-	-	-	-
1.2 Adjustments made to correct errors	-	-	-	-	-	-	-	-	-	-	-
	91,009	85,972	165	80,475	80,640	15,334	(3,000)	269,955	(22,588)	(22,588)	247,367
2. Adjusted opening balance	-	-	-	-	-	17,329	-	17,329	11,900	11,900	29,229
3. Total recognised income and expense	-	-	(1)	6,335	6,334	(15,334)	-	(9,000)	-	-	(9,000)
4. Other changes in equity	-	-	-	-	-	-	-	13,578	-	-	-
4.1 Increases in share capital/assigned capital	-	-	-	-	-	-	-	-	-	-	-
4.2 Capital decreases	-	-	-	-	-	-	-	-	-	-	-
4.3 Conversion of financial liabilities into equity	-	-	-	-	-	-	-	-	-	-	-
4.4 Increases in other equity instruments	-	-	-	-	-	-	-	-	-	-	-
4.5 Reclassification of financial liabilities to other equity instruments	-	-	-	-	-	-	-	-	-	-	-
4.6 Reclassification of other equity instruments to financial liabilities	-	-	-	-	-	-	-	-	-	-	-
4.7 Distribution of dividends/shareholder remuneration	-	-	-	-	-	(9,000)	-	(9,000)	-	-	(9,000)
4.8 Operations with own equity instruments (net)	-	-	-	-	-	-	-	-	-	-	-
4.9 Transfers between equity items	-	-	(1)	6,335	6,334	(6,334)	-	-	-	-	-
4.10 Increases (decreases) due to business combinations	-	-	-	-	-	-	-	-	-	-	-
4.11 Discretionary contributions to welfare funds (savings banks and credit cooperatives only)	-	-	-	-	-	-	-	-	-	-	-
4.12 Equity-settled payments	-	-	-	-	-	-	-	-	-	-	-
4.13 Other equity increases/(decreases)	-	-	-	-	-	-	-	-	-	-	-
5. Closing balance at 31 December 2011	91,009	85,972	164	86,810	86,974	17,329	(3,000)	278,284	(10,688)	(10,688)	267,596

(Free translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

**Appendix I.d.**

**STATEMENTS OF CASH FLOWS for the years ended  
31 December 2011 and 2010**

(in thousands of Euros)	2011	2010
<b>A) CASH FLOWS FROM OPERATING ACTIVITIES</b>	1,160,890	(770,934)
1. Profit for the year	17,329	15,334
2. Adjustments to obtain cash flows from operating activities	13,489	9,562
2.1. Depreciation and amortisation	1,354	1,418
2.2. Other adjustments	12,135	8,144
3. Net increase/ decrease in operating assets	4,317,984	(471,806)
3.1. Financial assets held for trading	788,220	(2,388,228)
3.2. Other financial assets at fair value through profit or loss	-	-
3.3. Available-for-sale financial assets	(167,784)	372,408
3.4. Loans and receivables	3,697,548	1,544,014
3.5. Other operating assets	-	-
4. Net increase/(decrease) in operating liabilities	5,456,060	(1,262,736)
4.1. Financial assets held for trading	(91,703)	45,681
4.2. Other financial liabilities at fair value through profit or loss	107,842	-
4.3. Financial liabilities at amortised cost	5,439,831	(1,312,788)
4.4. Other operating liabilities	90	4,371
5. Income tax received/paid	(8,004)	(4,900)
<b>B) CASH FLOWS FROM INVESTING ACTIVITIES</b>	(470)	4,213
6. Payments	826	1,271
6.1. Tangible assets	207	289
6.2. Intangible assets	619	982
6.3. Equity investments	-	-
6.4. Other business units	-	-
6.5. Non-current assets and associated liabilities held for sale	-	-
6.6. Held-to-maturity investments	-	-
6.7. Other payments relating to investing activities	-	-
7. Collections	356	5,484
7.1. Tangible assets	-	-
7.2. Intangible assets	-	-
7.3. Equity investments	-	-
7.4. Other business units	-	-
7.5. Non-current assets and associated liabilities held for sale	-	-
7.6. Held-to-maturity investments	-	-
7.7. Other payments relating to investing activities	356	5,484
<b>C) CASH FLOWS FROM FINANCING ACTIVITIES</b>	3,970	7,149
8. Payments	9,000	9,000
8.1. Dividends	9,000	9,000
8.2. Subordinated liabilities	-	-
8.3. Redemption of own equity instruments	-	-
8.4. Acquisition of own equity instruments	-	-
8.5. Other payments relating to financing activities	-	-
9. Collections	12,970	16,149
9.1. Subordinated liabilities	-	-
9.2. Issuance of own equity instruments	-	13,578
9.3. Disposal of own equity instruments	-	-
9.4. Other collections relating to financing activities	12,970	2,571
<b>D) EFFECT OF EXCHANGE RATE FLUCTUATIONS</b>	-	-
<b>E) NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS (A+B+C+D)</b>	1,164,390	(759,572)
<b>F) CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	387,498	1,147,070
<b>G) CASH AND CASH EQUIVALENTS AT END OF THE YEAR</b>	1,551,888	387,498
<b>MEMORANDUM ITEM</b>		
<b>CASH AND CASH EQUIVALENTS AT END OF THE YEAR</b>		
1.5. Cash	540	445
1.6. Cash equivalents at central banks	1,551,348	387,053
1.7. Other financial assets	-	-
1.8. Less: Bank overdrafts repayable on demand	-	-
<b>Total cash and cash equivalents at end of the year</b>	1,551,888	387,498

This Appendix forms an integral part of Note 1 to the consolidated annual accounts for 2011, in conjunction with which it should be read.

(Free translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

## **Appendix II**

### Fully consolidated subsidiaries

2011	Company	Registered offices	Activity	% ownership		Amount of interest	Thousands of Euros			Revenues
				Direct	Indirect		Capital and reserves	Total assets	Profit/(loss)	
	Rural Informática, S.A.	Madrid	IT services	99.8	0.2	6,822	11,829	42,026	1,018	3,880
	Gescooperativo, S.A., S.G.I.I.C.	Madrid	Collective investment management	--	100	1,893	8,793	12,283	1,174	3,362
	Rural Inmobiliario, S.L.	Madrid	Real-estate holding	100	--	3,486	8,654	17,915	233	709
	BCE Formación, S.A.	Madrid	Training services	100	--	60	463	673	178	459
	Espiga Capital Gestión, S.G.E.C.R., SA.	Madrid	Venture capital management	80	--	481	784	1,316	259	1,578
	Rural Renting, S.A.	Madrid	Financing services	100	--	600	979	3,301	25	183
2010	Company	Registered offices	Activity	% ownership		Amount of interest	Thousands of Euros			Revenues
				Direct	Indirect		Capital and reserves	Total assets	Profit/(loss)	
	Rural Informática, S.A.	Madrid	IT services	99.8	0.2	6,822	11,442	110,765	1,386	1,438
	Gescooperativo, S.A., S.G.I.I.C.	Madrid	Collective investment management	--	100	1,893	8,709	11,517	784	2,831
	Rural Inmobiliario, S.L.	Madrid	Real-estate holding	100	--	3,486	8,498	46,654	155	702
	BCE Formación, S.A.	Madrid	Training services	100	--	60	351	774	311	851
	Espiga Capital Gestión, S.G.E.C.R., SA.	Madrid	Venture capital management	80	--	481	784	1,288	279	1,573
	Rural Renting, S.A.	Madrid	Financing services	100	--	600	882	4,277	97	222

## **Appendix II (cont.)**

### Associates

<b>2011</b>			<b>% ownership</b>		<b>Thousands of Euros</b>				
<b>Company</b>	<b>Registered offices</b>	<b>Activity</b>	<b>Direct</b>	<b>Indirect</b>	<b>Amount of interest</b>	<b>Capital and reserves</b>	<b>Total assets</b>	<b>Profit/(loss)</b>	<b>Revenues</b>
Mercavalor, S.V., S.A.	Madrid	Securities company	20.00	--	1,558	10,824	13,660	185	4,045
Espiga Capital Inversión, S.C.R. de R.S., S.A.	Madrid	Venture capital	8.40	0.75	6,824	82,062	86,620	5,187	4,670
Espiga Capital Inversión II, S.C.R. de R.S. S.A.	Madrid	Venture capital	6.37	--	1,052	4,265	4,120	(148)	114

  

<b>2010</b>			<b>% ownership</b>		<b>Thousands of Euros</b>				
<b>Company</b>	<b>Registered offices</b>	<b>Activity</b>	<b>Direct</b>	<b>Indirect</b>	<b>Amount of interest</b>	<b>Capital and reserves</b>	<b>Total assets</b>	<b>Profit/(loss)</b>	<b>Revenues</b>
Mercavalor, S.V., S.A.	Madrid	Securities company	20.00	--	1,558	9,684	24,226	827	7,327
Espiga Capital Inversión, S.C.R. de R.S., S.A.	Madrid	Venture capital	8.40	0.75	6,824	88,062	88,350	382	1,840
Espiga Capital Inversión II, S.C.R. de R.S. S.A.	Madrid	Venture capital	6.37	--	1,052	5,273	4,604	33	116

This Appendix forms an integral part of Note 1.e) to the consolidated annual accounts for 2011, in conjunction with which it should be read.

(Free translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

### **Appendix III**

<b>NAME</b>	<b>COMPANY</b>	<b>ACTIVITY</b>	<b>% OWNERSHIP</b>	<b>POSITION</b>
Mr. José Luis García Palacios	CAJA RURAL DEL SUR, S.C.C.	Credit institution	Less than 0.1%	Chairman
Mr. José Luis García-Lomas Hernández	CAJA RURAL DE JAÉN, S.C.C.	Credit institution	Less than 0.1%	Chairman
Mr. Bruno Catalán Sebastián	NUEVA CAJA RURAL DE ARAGÓN, S.C.C.	Credit institution	Less than 0.75%	Chairman
	OTHER	Credit institutions	Less than 0.1%	None
Mr. Antonio Abelló Dalmases	CAJA RURAL DE CASTELLÓN, S.C.C.V.	Credit institution	Less than 0.1%	General manager
Mr. José Antonio Alayeto Aguarón	NUEVA CAJA RURAL DE ARAGÓN, S.C.C.	Credit institution	Less than 0.1%	Vice-chairman
Mr. Ignacio Arrieta del Valle	CAJA RURAL DE NAVARRA, S.C.C	Credit institution	Less than 0.1%	General manager
Mr. Nicanor Bascañana Sánchez	CAJA RURAL CENTRAL, S.C.C.	Credit institution	Less than 0.1%	Chairman
	OTHER	Credit institutions	Less than 0.1%	None
Mr. Luis Esteban Chalmovsky	DZ BANK	Credit institution	--	Managing director. Head of cooperative banking division
Mr. Carlos de la Sierra Torrijos	CAJA RURAL DE ALBACETE, CIUDAD REAL Y CUENCA, S.C.C.	Credit institution	Less than 0.1%	Vice-chairman
Mr. Luis Díaz Zarco	CAJA RURAL DE ALBACETE, CIUDAD REAL Y CUENCA, S.C.C.	Credit institution	Less than 0.1%	Chairman
Mr. Eduardo Ferrer Perales	CAJA RURAL DEL MEDITERRANEO, S.C.C.	Credit institution	Less than 0.1%	Chairman
Mr. Cipriano García Rodríguez	CAJA RURAL DE ZAMORA, C.C.	Credit institution	Less than 0.1%	General manager
	OTHER	Credit institutions	Less than 0.1%	None
Mr. Pedro García Romera	CAJA RURAL DE BURGOS, S.C.C.	Credit institution	Less than 0.1%	Chairman
	OTHER	Credit institutions	Less than 0.1%	None
Mr. Juan Antonio Gisbert García	CAJA RURAL DEL MEDITERRANEO, S.C.C.	Credit institution	Less than 0.1%	General manager
	OTHER	Credit institutions	Less than 0.1%	None
Mr. Andrés Gómez Mora	CAJA RURAL DE CASTILLA LA MANCHA, S.C.C.	Credit institution	Less than 0.55%	Chairman
Mr. Carlos Martínez Izquierdo	CAJA RURAL DE SORIA, S.C.C.	Credit institution	Less than 0.1%	Chairman
Mr. Fernando Palacios González	CAJA RURAL DE ALMENDRALEJO, S.C.C.	Credit institution	Less than 1%	General manager
Mr. Dimas Rodríguez Rute	CAJA RURAL DE GRANADA, S.C.C.	Credit institution	Less than 0.1%	General manager
Ms. Dagmar Werner	DZ BANK	Credit institution	--	Head of Structured Trade and Commodity Finance

This Appendix forms an integral part of Note 4 to the consolidated annual accounts for 2011, in conjunction with which it should be read.

(Free translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

## Directors' Report

This directors' report summarises the activity carried out by the Banco Cooperativo Español, S.A. Group from 1 January to 31 December 2011, the Bank's twenty-first year since its incorporation in July 1990.

### **Economic environment**

According to the International Monetary Fund (IMF), world growth prospects worsened whilst risks intensified sharply during the last quarter of 2011 following the renewed threat of the eurozone crisis.

Activity remained relatively robust throughout the third quarter, with global GDP expanding at an annualised rate of 3.5%. The updated WEO projections see global activity decelerating but not collapsing.

According to the projections, most advanced economies will avoid falling back into a recession, while activity in emerging and developing economies will slow from a high pace. However, this is predicated on the assumption that in the Euro area, policymakers intensify efforts to address the crisis. As a result, sovereign bond premiums will stabilise near current levels and start to normalise in early 2013. Also, policies will succeed in limiting deleveraging by Euro area banks. Credit and investment in the Euro area will contract only modestly, with limited financial and trade spillovers to other regions.

Overall, activity in the advanced economies is now projected to expand by 1.5% on average during 2012–13. These growth rates are too sluggish to make a major dent in very high unemployment.

The eurozone economy is now expected to go into a mild recession in 2012. The sharp downward revision of 1.5 percentage points relative to the September 2011 World Economic Outlook is in line with the improved performance of sovereign bonds, the effects of the deleveraging of banks in the real economy and the impact of the new fiscal consolidation policies announced by eurozone governments.

With only limited policy room, growth in most other advanced economies will also be lower, mainly due to adverse spillovers from the Euro area via trade and financial channels that exacerbate the effects of existing weaknesses.

For the United States, the growth impact of such spillovers will be broadly offset by stronger underlying domestic demand dynamics in 2012. Nonetheless, activity will slow from the pace reached during the second half of 2011, as higher risk aversion tightens financial conditions and fiscal policy turns more contractionary.

During 2012–13, growth in emerging and developing economies is expected to average 5.75%—a significant slowdown from the 6.75% growth registered during 2010–11. This reflects the deterioration in the external environment, as well as the slowdown in domestic demand in key emerging economies. Despite a substantial downward revision of 0.75 percentage point, developing Asia is still projected to grow most rapidly at 7.5% on average during 2012–13. Economic activity in the Middle East and North Africa is expected to accelerate in 2012-13, driven mainly by the recovery in Libya and the continued strong performance of other oil exporters.

But most oil-importing countries in the region face muted growth prospects due to longer-than-expected political transitions and an adverse external environment. The impact of the global slowdown on sub-Saharan Africa has to date been limited to a few countries—most notably, South Africa—and the region's output is expected to expand by around 5.5% in 2012.

The adverse spillover effects are expected to be largest for central and eastern Europe, given the region's strong trade and financial linkages with the Euro area economies. The impact on other regions is expected to be relatively mild, as macroeconomic policy easing is expected to largely offset the effects of slowing demand from advanced economies and rising global risk aversion.

For many emerging and developing economies, the strength of the forecasts also reflects relatively high commodity prices. Commodity prices generally declined in 2011, in response to weaker global demand.

Oil prices, however, have held up in recent months, largely because of supply developments. Moreover, geopolitical risks to oil prices have risen again. These risks are expected to remain elevated for some time, and oil prices will ease only marginally in 2012 despite less favourable prospects for global activity.

For non-oil commodities, improving supply conditions and slowing global demand are expected to cause further price declines.

Global consumer price inflation is projected to ease as demand softens and commodity prices stabilise or recede.

Sovereign spreads are expected to rise temporarily. Increased concerns about fiscal sustainability will force a more front-loaded fiscal consolidation, which will depress near-term demand and growth.

Another downside risk arises from insufficient progress in developing medium-term fiscal consolidation plans in the United States and Japan. A more immediate risk is that an accident-prone political economy will lead to excessive fiscal tightening in the near term in the United States.

In key emerging economies, risks relate to the possibility of a hard landing, especially in the context of uncertain (possibly slowing) potential output.

The current environment—characterised by fragile financial systems, high public deficits and debt, and interest rates close to the zero bound—provides fertile ground for self-perpetuating pessimism and the propagation of adverse shocks, the most critical of which is a worsening of the crisis in the Euro area.

In this setting, there are three requirements for a more resilient recovery: sustained but gradual adjustment; ample liquidity and easy monetary policy, mainly in advanced economies; and restored confidence in policymakers' ability to act.



Fiscal adjustment. In the near term, sufficient fiscal adjustment is in motion in most advanced economies. Countries should let automatic stabilisers operate freely for as long as they can readily finance higher deficits.

Liquidity. While fiscal consolidation proceeds in the advanced economies, monetary policy should continue to support growth, as long as inflation expectations remain anchored and unemployment stays high. If downside risks to growth materialise, further monetary stimulus—including through quantitative easing—may well be necessary.

Bank deleveraging. To break the adverse loops between weak growth and deteriorating bank balance sheets, more capital needs to be injected into the Euro area banks (including from public sources) and supervisors must do whatever possible to avoid excessively fast deleveraging that could lead to a devastating credit crunch. Individual countries under pressure may well require recourse to Euro-wide resources to facilitate bank recapitalisation.

Financial adjustment. Easy funding in the short-term must be coupled with continued progress to repair and reform financial systems.

Collective action can help set the global economy on a more robust growth trajectory by fostering global demand rebalancing. In many advanced economies, notably those with external deficits, the deleveraging of households is set to continue for some time. Structural reforms to boost potential output—including measures to reform labour and product markets and strengthen economies' resilience to population aging—can lower but not obviate the need for deleveraging.

Achieving more resilient global growth in this setting will require that economies with strong household balance sheets and external positions eliminate distortions that weigh on domestic demand.

Depending on the precise challenges facing these economies, actions could usefully focus on building more market-oriented exchange systems, improving social safety nets and pension, health care, and education systems; strengthening financial sectors; and improving the business environment for private investment.

## **Business performance in 2011**

### ***a) Balance sheet***

- Total assets increased by 52.7% to Euros 15,886,806 thousand.
- At 31 December 2011 loans and advances to other debtors stood at Euros 410,367 thousand, up 14.7% compared to 31 December 2010.
- Deposits from other creditors grew by 14.8% to Euros 1,803,547 thousand.
- Deposits from credit institutions and central banks rose 73.2% to Euros 9,963,767 thousand.
- Debt securities including bonds rose by 39.2% to Euros 3,427,631 thousand, due to the issue carried out in 2011.
- Shareholders' equity rose by 3.0% to Euros 300,201 thousand

### ***b) Income statement***

- The interest margin was Euros 39,225 thousand, representing growth of 31.3% on 2010.
- The gross margin increased by 12.9% to Euros 55,650 thousand due to the performance of the various components of this margin: interest (as mentioned previously), net fees and commissions (up 7.2%), gains on financial assets and financial liabilities and exchange differences (down 61.9% in 2011) and the share of profit of entities accounted for using the equity method (Euros 128 thousand in 2011, and Euros 458 thousand in 2010). Other operating income net of other operating expenses fell by 18.4% to Euros 2,357 thousand.
- Administrative and personnel expenses were contained, recording a decrease of 2.5% to stand at Euros 22,684 thousand. Depreciation and amortisation totalled Euros 1,661 thousand, 4.2% down on 2010. The sum of provisions and impairment losses on assets increased to Euros 6,174 thousand (up 46.9%). Consequently, profit on operating activities stood at Euros 25,131 thousand, 25% up on 2010.
- Profit attributed to the Group amounted to Euros 17,625 thousand, 18.7% higher than in 2010.

## **Risk management**

The primary goal of the Group's risk management is to define the action plans necessary to maximise the Bank's performance by taking on optimum levels of risk and ensuring consistency with established objectives and strategies.

## **Credit risk**

Credit risk is the risk of one party to a contract that meets the definition of a financial instrument ceasing to comply with its obligations, resulting in a financial loss for the other party.

Credit risk therefore represents the risk of loss assumed by the Bank in the event that a customer or any counterparty fails to comply with its contractual payment obligations. This risk is inherent in traditional products of banking entities (loans, credit facilities, financial guarantees extended, etc.), as well as in other types of financial assets (fixed-income securities of the Group, derivatives, etc.).

Credit risk affects financial assets carried at amortised cost and assets recognised at fair value in the consolidated financial statements. The Bank applies the same credit risk control policies and procedures to these financial assets irrespective of the recognition criteria used.

The Bank's credit risk control policies and objectives have been approved by the board of directors. The Risk Committee, together with the Assets and Liabilities Committee, is in charge of implementing the Bank's risk policies that enable compliance with the objectives set by the board. The risk control unit (under the General Audit and Risks Department and, therefore, independent of the business units in charge of implementing policies defined by the Entity) is responsible for establishing the control procedures required to continuously monitor the levels of risk assumed by the Entity as well as strict compliance with the objectives set by the Bank with respect to credit risks. Together with the Internal Audit Department (under the Internal Audit Committee), the risk control unit also monitors compliance with the Bank's risk control policies, methods and procedures, ensuring that these are sufficient, implemented effectively and reviewed regularly, and providing the information required by higher-level governing bodies to implement the necessary corrective measures, where applicable.

The control unit monitors, on an ongoing basis, risk concentration levels, the default rate and the different warning systems in place that enable it to keep an eye on credit risk trends at all times. Any deviations from the forecast performance of any of these parameters are analysed to determine the causes. Once the causes of these deviations are known, they are analysed by the control unit which submits the corresponding reports to the Bank's management bodies so that the necessary corrective measures may be taken; for example, defining or correcting established control mechanisms which may not have functioned satisfactorily, or amending policies and limits agreed by the Bank. In particular, a more exhaustive analysis will be performed of operations which, for different reasons, have resulted in payment delays or defaults, to determine the effectiveness of the hedges contracted by the entity, in order to take any necessary measures to improve the Bank's acceptance policies and credit risk analysis mechanisms.

## Market risk

Market risk management is carried out on a two-tier basis:

- a) Positions derived from trading activity, which includes portfolios held to benefit from gains on short-term price variations
- b) Balance sheet positions, namely financial instruments and portfolios which are generally used to manage the overall risk structure, as well as structural fixed-income positions which are accrued in the margin

The basic functions of the risk analysis and control unit include measuring, controlling and monitoring market risks, evaluating exposure and adapting that exposure to the limits assigned, as well as contrasting, implementing and maintaining tools.

The market risk limit structure is based on the value at risk (VaR) calculation, stop-loss limits, comparative tests and stress-testing and limits on the size of positions.

Management of this risk is geared towards limiting losses on positions stemming from adverse changes in market prices. Potential losses are estimated using a value at risk model, which is the main control and measuring tool employed in trading operations.

VaR is calculated using the parametric model, with a 99% confidence level for a time period of one day. Value at risk is obtained using historical or Monte Carlo simulation for those portfolios or unusual products with special characteristics for which the covariations model cannot be used.

VaR is calculated centrally on a daily basis for the treasury and capital market activity as a whole, irrespective of the nature of the portfolios.

The objectives of this risk valuation methodology are:

- To establish a benchmark for defining the structure of limits
- To provide the Group with a unique and standard multi-level measure of market risk, and to provide the regulator with a global measure of market risk assumed by the Entity.

In addition to monitoring market risk, the risk control tools are also complemented by warning systems called stop-loss orders. The reason behind establishing warning systems is to limit maximum trading strategy losses to the desired level by automatically closing positions where allowable losses have been exceeded.

The measurement and control of market risk are complemented by contrast tests which involve comparing the theoretical generation of daily profits and losses under the assumption that positions had remained unchanged, i.e. in the absence of daily trading and using the estimates created by the risk model. Back-testing is used to determine whether the number of times losses exceed estimated VaR is consistent with the expected results according to the 99% confidence level applied in the model. The application of this technique shows that risk measurements fall within generally accepted validation standards.

To further supplement market risk measurement and control, stress estimates are performed in order to quantify the maximum decline in value of a portfolio when faced with extreme risk factor movements. Stress-testing analysis includes the application of historical financial market crisis scenarios as well as extreme values of market variables.

The market risk limit structure is completed with specific limits to the size of positions on certain operations individually approved, analysed and monitored by the Bank's Assets and Liabilities Committee.

### **Interest rate risk**

Interest rate risk on the overall balance sheet is measured using the gap calculation and the sensitivity of the financial margin and net worth to interest rate fluctuations.

- The interest rate gap is based on analyses of variations in the maturities or repricing profile of different bundles of assets and liabilities over various time intervals.
- Financial margin sensitivity is estimated by projecting the financial margin to twelve months using the expected interest rate scenario and certain behaviour of the balance sheet bundles.
- Net worth sensitivity provides an overview of the long-term interest rate risk assumed by the Entity. Through the concept of duration, the effect of interest rate fluctuations on the economic value of the Entity can be approximated.

To manage interest rate risk, the Assets and Liabilities Committee analyses the overall time difference between maturity and repricing of assets and liabilities. In the case of liabilities with no contractual maturity date, assumptions based on the historical stability of these balances are used.

Each month the financial margin over a 12-month period is simulated under certain scenarios, such as growth of each balance sheet item, spread renewal assumptions, repricing periods for each type of operation, as well as different interest rate scenarios.

Interest rate risk is also analysed considering the economic value, measured as the effect of changes in the interest rate on the present value of equity, discounting expected future flows.

### **Counterparty risk**

Control of counterparty risk is carried out in real time using an integrated system which allows the line of credit available with any counterparty, in any product and period and for each market area, to be known at any given time.

Lines of credit are approved following established authorisation procedures, as are any instances when credit limits are surpassed.

Counterparty risk is measured using the present value of each position plus the estimated increase in market value until maturity. Future variations in market prices are based on a hypothetical worst-case scenario considering the term of the operation and the risk factors to which the operation is exposed.

With respect to counterparty risk of derivative positions, credit risk is offset on positions where the counterparty is a financial entity that is party to the financial operations framework agreement, which allows parties to offset positions with negative market values against positions with positive market values in the same entity. At 31 December 2011 offset agreements have been implemented with 58 entities (62 in 2010).

The risk analysis unit continuously monitors the level of credit risk concentration by country, sector or counterparty. The Bank's Assets and Liabilities Committee reviews the appropriate exposure limits in order to adequately manage the level of credit risk concentration.

### **Liquidity risk**

The Assets and Liabilities Committee monitors the maturity of assets and liabilities and, in light of their nature, maintains high levels of liquidity.

The methods used for controlling liquidity are the liquidity gap and liquidity ratios. The committee regularly carries out supplementary stress testing to determine the liquidity structure the Entity would maintain when exposed to scenarios that are likely to cause liquidity crises.

The liquidity gap provides information on cash inflows and outflows in order to detect timing differences between collections and payments. Behavioural criteria and assumptions have been established for unknown contractual maturities.

Two parameters have also been set for controlling liquidity risk:

- The short-term liquidity ratio. Control of this ratio ensures that there is no excessive short-term leveraging, and the analysis covers a 30-day period.
- The liquidity ratio measures the relationship between liquid assets and total callable liabilities.

### **Treasury shares**

No transactions were carried out with treasury shares in 2011.

### **Research and development**

The Group has continued to develop technological applications to save costs, increase the quality of the services rendered to our customers and prepare ourselves to face new requirements to update technological and functional areas. The main work carried out has allowed the Group to continue with its policy to make the most of resources, leading to improved efficiency and the streamlining of processes.

## **Forecast**

In 2012, the Bank will design and launch new areas of business, allowing it to enhance its market presence and that of the shareholder rural savings banks, reinforce the control of different activities and improve the quality of services rendered.

## **Information required by article 116 bis of the Securities Market Law**

- a) Capital structure, including securities not traded on a European Community regulated market, indicating, where applicable, the various share classes and, for each class, the rights and obligations conferred and the percentage of share capital represented.

The share capital of the Bank is represented by 1,514,297 registered shares of Euros 60.10 par value each, subscribed and fully paid up and with the same rights and obligations. No minimum number of shares is required to attend and vote at the annual general meetings. The shareholder structure comprises 68 Spanish credit cooperatives and a German bank.

- b) Restrictions on the transfer of securities;

In the event that all or part of a shareholder's shares are sold or disposed of, a preferential right will be extended, and the following criteria and restrictions will apply:

When the shareholder in question is an entity legally incorporated in Spain as a rural savings bank or credit cooperative, a special first preferential acquisition right is extended to the remaining shareholders which, when the procedure foreseen in this article commences, also meet the requirements to be considered a rural savings bank or credit cooperative. If none of the other rural savings banks or credit cooperatives exercise their preferential acquisition right or, having exercised some of these rights, there are surplus shares, these will be subject to a second preferential acquisition right for the remaining company shareholders and, finally, for the company itself.

The regulations for the exercise of preferential rights are explained in article 8 of the Bank's articles of association.

- c) Significant direct and indirect equity investments;

Details of the Entity's most significant shareholders at the 2011 year end are as follows:

<b>Tax ID number</b>	<b>Shareholder name</b>	<b>% ownership</b>
	DZ Bank	12.022
F-31021611	Caja Rural de Navarra	9.776
F-99320848	Nueva Caja Rural de Aragón	8.809
F-18009274	Caja Rural de Granada	7.027
F-91119065	Caja Rural del Sur	6.429
F-46028064	Caja Rural del Mediterráneo, Ruralcaja	6.240
F-45755220	Caja Rural de Albacete, Ciudad Real y Cuenca	5.770
F-46028064	Caja Rural de Castilla la Mancha	5.000

d) Details of restrictions on voting rights

There are no restrictions on voting rights.

e) Shareholder agreements

There are no shareholder agreements.

f) Regulations concerning the appointment and replacement of board members and amendments to the company's articles of association.

Board members hold their positions for a period of four years, and may be re-elected indefinitely. Any board member whose appointment is related to a position held in a shareholder company (if this position has had a determining role in his appointment) should relinquish his place on the board of directors upon request from any shareholder when the aforementioned relationship ceases to exist.

When electing and re-electing board members, the holders of shares that are voluntarily pooled in accordance with article 243 of the revised Spanish Companies Act (formerly article 137 of the Spanish Companies Act), and which represent share capital equal to or in excess of that obtained by dividing total share capital by the number of members of the board of directors, will be entitled to appoint members who, exceeding whole fractions, are deducted from the corresponding proportion. Shares grouped together in this manner will have no impact on the votes of the remaining board members.

At their ordinary or extraordinary general meeting, shareholders may validly agree to any amendment to the articles of association, provided that at the first session shareholders holding at least 50% of subscribed share capital with voting rights are present or represented. At the second call only twenty-five percent of the aforementioned capital is required.

When shareholders representing less than 50% of subscribed share capital with voting rights are present or represented, the agreements mentioned in the preceding section may only be validly adopted with the favourable vote of two-thirds of the share capital with voting rights present or represented at the general meeting.

g) Powers of the board members, in particular those concerning the issue or redemption of shares

The board members have no such powers.

h) Significant company agreements that come into force or are altered or terminated in the event of a change in control of the company as a result of a public share offering, and details of the related impact, unless the disclosure of such information is seriously damaging for the company. This exception does not apply when the company is legally obliged to make this information public.

No significant agreements exist.



- i) Agreements between the company and its directors, management or employees involving compensation for improper dismissal or when the employment relationship is terminated due to a public share offering.

The legal and conventional effects that may be derived from the termination of the service relationship that links Bank personnel with the entity are not standard, but logically vary depending on the personnel in question, the role or position held by the employee, the type of contract entered into with the entity, the regulations governing the working relationship and a number of other factors. However, the following general scenarios can be distinguished:

Employees: in the case of employees linked to the Bank through a common working relationship (practically all entity personnel), in general terms the employment contracts linking these employees to the entity do not contain any indemnity clause for termination of the working relationship. Consequently, employees will be entitled to the termination benefit stipulated by employment legislation for the particular cause for termination of the contract.

There are certain cases of employees with a common labour relationship whose employment contract recognises the right to severance pay in the event of termination of employment for certain specific causes, usually only for improper dismissal. The amount of the severance pay is normally based on the employee's gross annual fixed salary at the date of termination of the contract.

Senior management: in the case of personnel linked to the Bank via a special senior management employment relationship (special senior management contracts governed by Royal Decree 1382/1995), the right to severance pay upon termination of employment for certain specific reasons is recognised. The amount of the severance pay for senior management is based on professional circumstances and the relevance and responsibility of the position held within the entity.

(Free translation from the original in Spanish. In the event of discrepancy,  
the Spanish-language version prevails.)

OTHER ENTITIES THAT ISSUE SECURITIES ADMITTED TO  
TRADING ON OFFICIAL SECONDARY MARKETS, OTHER THAN  
SAVINGS BANKS

APPENDIX II

ISSUER IDENTIFICATION DATA	YEAR	2011
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Tax id number: **A-79.496.055**

Company:  
  
**BANCO COOPERATIVO ESPAÑOL, S.A.**

Registered offices:  
  
**C/ Virgen de los Peligros 4**

This corporate governance report has been prepared in accordance with article 116 of Securities Market Law 24/1988 of 28 July 1988, Spanish Ministry of Economy Order ECO/3772/2003 of 26 December 2003 and Spanish National Securities Market Commission Circular 1/2004 of 17 March 2004. The content and structure of this document fully comply with the model included in Appendix II of aforementioned Circular 1/2004.

## **A OWNERSHIP STRUCTURE**

### **A.1 Provide details of the entity's most significant shareholders at year end:**

Tax ID number	Shareholder name	% ownership
	DZ Bank	12.022
F-31021611	Caja Rural de Navarra	9.776
F-99320848	Nueva Caja Rural de Aragón	8.809
F-18009274	Caja Rural de Granada	7.027
F-91119065	Caja Rural del Sur	6.429
F-46028064	Caja Rural del Mediterráneo, Ruralcaja	6.240
F-45755220	Caja Rural de Albacete, Ciudad Real y Cuenca	5.770
F-46028064	Caja Rural de Castilla la Mancha	5.000

### **A.2. Indicate, where applicable, relationships of a family, business, contractual or corporate nature with the significant shareholders, to the best of the entity's knowledge, unless they are irrelevant or derived from ordinary business activity.**

Tax ID number	Name	Type of relationship	Brief description

### **A.3. Indicate, where applicable, relationships of a business, contractual or corporate nature between the significant shareholders and the entity, unless they are irrelevant or derived from ordinary business activity.**

Tax ID number	Name	Type of relationship	Brief description

## **B ADMINISTRATIVE STRUCTURE OF THE ENTITY**

### **B.1. Board of directors or governing body**

**B.1.1. Provide details of the maximum and minimum number of members of the board of directors or governing body according to the articles of association:**

Maximum board/governing body members	20
Minimum board/governing body members	10

**B.1.2. Complete the following table on the members of the board of directors or governing body, and their positions:**

**MEMBERS OF THE BOARD OF DIRECTORS/GOVERNING BODY**

At 31 December 2011 there are 19 appointed board members.

Member tax ID number	Name of the board/governing body member	Date of latest appointment	Position
29.255.590-G	Mr. José Luis García Palacios	27/05/2009	Ordinary member
03.714.588-L	Mr. José Luis García-Lomas Hernández	27/05/2009	Ordinary member
72.868.002-T	Mr. Carlos Martínez Izquierdo	27/05/2009	Ordinary member
04.492.942-F	Mr. Carlos de la Sierra Torrijos	27/05/2009	Ordinary member
21870038-M	Mr. Nicanor Bascuñana Sánchez	27/05/2009	Ordinary member
17.418.568-R	Mr. Bruno Catalán Sebastián	27/05/2009	Ordinary member
16.221.514-M	Mr. Ignacio Arrieta del Valle	27/05/2009	Ordinary member
03.698.055-T	Mr. Andrés Gómez Mora	27/05/2009	Proprietary member
70.711.411-G	Mr. Luis Díaz Zarco	27/05/2009	Proprietary member
	Mr. Luis Esteban Chalmovsky	27/05/2009	Proprietary member
9.167.990 Y	Mr. Fernando Palacios González	27/05/2009	Proprietary member
18.892.466-J	Mr. Antonio Abelló Dalmases	27/05/2009	Proprietary member
73.067.461-A	Mr. José Antonio Alayeto Aguarón	27/05/2009	Ordinary member
20.702.997-F	Mr. Eduardo Ferrer Perales	27/05/2009	Ordinary member
16.761.254-G	Mr. Pedro García Romera	27/05/2009	Ordinary member
24.216.235-H	Mr. Dimas Rodríguez Rute	27/05/2009	Ordinary member
21.377.445-A	Mr. Juan Antonio Gisbert García	27/05/2009	Ordinary member
11.716.359-K	Mr. Cipriano García Rodríguez	27/05/2009	Ordinary member
	Ms. Dagmar Werner	30/06/2011	Proprietary member

**B.1.3. Identify, where applicable, the members of the board of directors or governing body who also hold director or managerial positions in other group entities:**

Member tax ID number	Name of the board/governing body member	Name of the group entity	Tax ID of the group entity	Position

**B.1.4. Complete the following table detailing aggregate remuneration accrued by the members of the board of directors/governing body during the year:**

Remuneration	Thousands of Euros	
	Individual	Group
Fixed remuneration	-	
Variable remuneration	-	
Allowances	171	
Other remuneration	-	
<b>TOTAL</b>	171	

**B.1.5. Identify any members of senior management who are not executive members of the board of directors or governing body, and include details of total remuneration accrued during the year:**

For the purposes of preparing this report, senior management is deemed to comprise the 11 members of the Bank's steering committee, considered to be key management personnel within the Group.

Tax ID number	Name	Position
5.227.458-H	Mr. Javier Petit Asumendi	General manager
50.300.773-A	Mr. Ignacio Benlloch Fernández Cuesta	Corporate banking director
10.595.270-K	Mr. José Gómez Díaz	Private banking director
11.727.816-R	Mr. Ignacio de Castro Sánchez	Risk director and financial controller
51.622.948-T	Mr. Joaquín Carrillo Sánchez	Organisation director
2.699.646-K	Mr. Javier Moreno Rumbao	Studies director
682.268-L	Mr. Juan Luis Coghen Alberdingk-Thijm	Commercial director
1.806.275-Q	Mr. Francisco de Pablos Gómez	Treasury director
7.512.778-N	Ms. Ana San José Martín	HR director
44.352.963-Q	Mr. Antonio Mudarra Esquina	International area director
36.066.124-P	Mr. Ramón Carballás Varela	Legal advisory director

Total senior management remuneration (thousands of Euros)	1,988
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In 2011 senior management personnel received an extraordinary one-off variable remuneration payment amounting to Euros 686 thousand for 2007 to 2010.

**B.1.6. Indicate whether the articles of association or regulations governing the board specify a limit to the term of service for members of the board of directors or governing body:**

YE

NO

Maximum term (in years)	
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**B.1.7. Indicate whether the individual or consolidated annual accounts presented for approval by the board of directors or governing body have been previously certified.**

YE

NO

**Indicate, where applicable, the person(s) who certified the entity's individual and consolidated annual accounts for authorisation by the board of directors or governing body:**

Tax ID number	Name	Position

**B.1.8. Explain, where applicable, the mechanisms established by the board of directors or governing body to ensure that the individual and consolidated annual accounts authorised by the former are presented to the shareholders (or equivalent body) at their general meeting with an unqualified auditors' opinion.**

The code of good governance stipulates that the board of directors will endeavour to prepare the annual accounts in such a way as to ensure that an unqualified auditors' opinion is issued. Nevertheless, when the board considers that it must uphold its criteria, it will publicly explain the content and scope of the discrepancy.

The following mechanisms are in place:

1. The Bank's internal services are to prepare the annual accounts in a clear manner, presenting fairly the company's equity, financial position and results, and correctly applying all the accounting principles applicable to banks to the financial and accounting information therein.
2. The code of good governance of the board of directors stipulates that an audit committee must be created, with responsibilities including the following:
  - To propose the appointment of the auditor, the contracting conditions, the scope of the professional mandate and, where applicable, their revocation or non-renovation
  - To review the Bank's accounts, and monitor compliance with legal requirements and the correct application of generally accepted accounting principles;
  - To serve as a communication channel between the board of directors and the auditors, evaluating the results of each audit and management team responses to the auditors' recommendations, and mediating in the event of discrepancies with regard to the accounting principles and criteria applied in the preparation of the financial statements.
3. Supervision of compliance with the audit contract, ensuring that the opinion on the annual accounts and the key content of the audit report are prepared in a clear and precise manner.

The committee may obtain any information or documentation deemed necessary to carry out its functions, as well as involving the auditors, advisors or any other independent or Bank professionals.

Since its incorporation the Bank has never been subject to a qualified audit opinion.

**B.1.9. Is the secretary of the board of directors or governing body also a member of the board?**

YE

NO

**B.1.10. Specify any mechanisms in place to preserve the independence of the auditor, financial analysts, investment banks and ratings agencies.**

The functions entrusted to the Audit Committee include monitoring the independence of the auditors of the Bank's accounts and compliance with contracting conditions.

The board of directors' code of good governance stipulates that the board and the Audit Committee must supervise situations that may give rise to independence risks concerning external auditors, and that the board of directors should refrain from contracting audit firms whose total fees exceed 5% of their total income for the prior year.

The Audit Committee must also review financial, economic and management information on the Bank issued to third parties (Bank of Spain, the Spanish National Securities Market Commission, shareholders, investors, etc.), as well as any memo or report received from the aforementioned third parties.

The committee regulations stipulate that its members must apply criteria and actions that are independent from the rest of the organisation, perform their work with the maximum diligence and professional competency, and maintain strict confidentiality.

**B.2. Committees of the board of directors or governing body**

**B.2.1. List the governing bodies**

Name of the body	No. of members	Functions
Audit Committee	4	See point B.2.3.
Remuneration Committee	4	See point B.2.3.

**B.2.2. Provide details of the committees of the board of directors or governing body, and the members thereof**

**EXECUTIVE OR DELEGATE COMMITTEE**

Tax ID number	Name	Position

### AUDIT COMMITTEE

Tax ID number	Name	Position
29.255.590-G	Mr. José Luis García Palacios	Chairman
03.714.588-L	Mr. José Luis García-Lomas Hernández	Member
	Mr. Luis Esteban Chalmovsky	Member
21.377.445-A	Mr. Juan Antonio Gisbert García	Member

### REMUNERATION COMMITTEE

Tax ID number	Name	Position
29.255.590-G	Mr. José Luis García Palacios	Chairman
03.714.588-L	Mr. José Luis García-Lomas Hernández	Member
	Mr. Luis Esteban Chalmovsky	Member
21.377.445-A	Mr. Juan Antonio Gisbert García	Member

### STRATEGY AND INVESTMENT COMMITTEE

Tax ID number	Name	Position

### \_\_\_\_\_ COMMITTEE

Tax ID number	Name	Position

**B.2.3. Describe the regulations concerning organisation and functions, as well as the responsibilities allocated to each of the committees of the board of directors or governing body. Where applicable, the powers of the managing director should also be described.**

#### Audit Committee

The Audit Committee is an internal body created within the Bank's board of directors for consultation and information purposes, with the information, advisory and proposal-related powers falling within its areas of activity, but no executive functions.

The scope of the committee's work encompasses the following areas:

- The sufficiency, adequacy and correct functioning of the Bank's internal control and assessment system, and compliance with the legal requirements that may be adopted by the board of directors with regard to committee-related matters. Particular attention is paid to ensuring that the internal codes of ethics and conduct comply with regulatory requirements, and are suitable for the entity.
- Auditor activity
- The Bank's economic and financial information for third parties.



Notwithstanding any other capacities assigned by the board of directors, the Audit Committee has the following basic responsibilities:

- 1) To approve the orientation, plans and proposals relating to the internal audit department, ensuring that activity is mainly focused on risk that is relevant for the Bank.
- 2) To evaluate the compliance level of internal audit plans and the implementation of their recommendations, supervising the appointment and replacement of the person in charge of these plans.
- 3) To ensure that internal audit has the sufficient resources and professional qualifications required to successfully operate.
- 4) To supervise that relevant risks of any nature that affect the achievement of the Bank's corporate objectives are reasonably identified, measured and controlled.
- 5) To ensure compliance with legislation, internal regulations, the code of conduct and all other provisions that regulate the Bank's activity.
- 6) To maintain ethical standards within the organisation, investigate any incidents of irregular or unusual conduct and conflicts of interest among employees, and initiate the relevant investigations in the event of third-party claims against the Entity.
- 7) To examine projects related to codes of conduct and amendments thereto, and to issue an opinion prior to the approval of proposals by the Bank's corporate bodies.
- 8) To advise and propose to the Bank's board of directors the appointment or replacement of the auditors of the Bank's accounts, for approval by the shareholders.
- 9) To monitor the independence of the auditors and compliance with contracting conditions.
- 10) To review the content of audit reports and serve as a channel for communication between the board of directors and the Bank's auditors.
- 11) To evaluate the results of each audit and supervise management team responses to the auditors' recommendations.
- 12) To review financial, economic and management information relating to the Bank for third parties (Bank of Spain, Spanish National Securities Market Commission, shareholders, investors, etc.), as well as any communication or reports received from the aforementioned parties.
- 13) To supervise compliance with legal requirements and the correct application of generally accepted accounting principles with regard to the Bank's annual accounts and directors' report.
- 14) To evaluate any management proposals concerning changes to accounting practices and policies.

### **Remuneration Committee**

The remuneration committee was created on 30 November 2011 as an internal body within the Bank's board of directors, with executive functions and decision-making powers within its areas of activity. All members of the remuneration committee are directors.

The principal duties of the remuneration committee are as follows:

- 1) To approve the items and system for payment within the Entity's general remuneration framework.
- 2) To approve the remuneration policy and basic contractual conditions for senior executives.
- 3) To monitor remuneration of those employees receiving significant remuneration whose professional activities expose the Entity to significant risk, based on proportionality principles in line with the size, internal organisation, nature and scope of the Entity's activity.
- 4) To monitor remuneration of personnel in charge of risk, audit, internal control and legislative compliance functions.
- 5) To supervise evaluation of the remuneration policy applied, at least annually, so as to verify whether the remuneration guidelines and procedures adopted by the committee are followed.
- 6) To issue and submit to the board of directors an annual report on the directors' remuneration policy.
- 7) To ensure observance of the remuneration policy established at the Bank and transparency in remuneration and inclusion of necessary information in the corresponding reports (notes to the annual accounts, corporate governance report, information of prudential relevance document).
- 8) To report to the board on the implementation and correct application of the policy.

#### **B.2.4. Indicate the number of audit committee meetings held during the year:**

Number of meetings	3
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#### **B.2.5. If there is an appointments committee, indicate whether all its members are external board members or members of the governing body.**

YH  NO

### **C RELATED TRANSACTIONS**

#### **C.1. Provide details of relevant transactions that involve a transfer of resources or obligations between the entity or group entities and the entity's most significant shareholders.**

Tax ID number of the most significant shareholder	Name of the most significant shareholder	Tax ID number of the entity or group entity	Name of the group entity	Nature of the relationship	Type of transaction	Amount (thousands of Euros)

**C.2. Provide details of relevant transactions that involve a transfer of resources or obligations between the entity or group entities and the directors, management or members of the governing body of the entity:**

Tax ID number of the most significant shareholder	Name of the most significant shareholder	Tax ID number of the entity or group entity	Name of the group entity	Nature of the relationship	Type of transaction	Amount (thousands of Euros)

**C.3. Provide details of relevant transactions with other group entities, provided that these are not eliminated when preparing the consolidated financial statements and do not form part of the entity's normal business activity:**

Tax ID number	Name of group entity	Brief description of the transaction	Amount (thousands of Euros)

**C.4. Identify any conflicts of interest affecting members of the entity's board of directors or governing body, pursuant to article 127.3 of the Spanish Companies Act.**

No board member has reported any conflict of interest.

**C.5. Provide details of the mechanisms in place to detect, determine and resolve possible conflicts of interest between the entity or the group and the members of the board of directors or governing body or the entity's management.**

Article 26 of the board of directors' code of good governance states:

- 1) "Contracts signed or obligations assumed by the Bank (not included in the rendering of services pursuant to its statutory activity) relating to members of the board of directors, management or the relatives thereof to the second degree of consanguinity or affinity, will not be considered valid unless prior approval is granted by the shareholders at their general meeting. The individuals subject to the situation of conflict in question will not be permitted to take part in this vote. Shareholder authorisation will not be necessary when these relationships are inherent to the position of shareholder.

- 2) Agreements made by the board of directors or, if applicable, the delegate committee, concerning transactions or services for members of the board of directors, the delegate committee or general management, or the relations thereof within the limits stipulated in the preceding section, must be clearly included in the agenda for the meeting and approved by the favourable vote of the majority of board members present.
- 3) If the beneficiary of the transactions or services is a board member (or relative thereof as stipulated above), the board member will be considered as subject to a conflict of interests, and will not be allowed to participate in any deliberations or voting concerning this matter, making himself absent from the meeting for the time it takes to deal with this point on the agenda.
- 4) Following the vote and once the results have been announced, the minutes should include any reservations or discrepancies with regard to the agreement adopted.
- 5) The conditions laid out in the preceding paragraphs will also be applicable when incorporating, suspending, modifying, renewing or terminating the Bank's rights or obligations with entities in which the aforementioned individuals or their family members are employers, board members, directors, senior management, advisors or shareholders with a capital interest equal to or exceeding 5%.
- 6) The conditions laid out in paragraphs 2, 3 and 4 will also be applicable when considering the hiring of a person related to a Bank board member or director up to the second degree of consanguinity or affinity as a manager or employee on a temporary or permanent contract. In any event, candidates must be contracted considering their qualities and the characteristics of the position to be covered, with no special treatment being given due to the individual's relationship with a Bank board member or director."

## D

### **RISK CONTROL SYSTEMS**

#### **D.1. General description of the risk policy of the company and/or group, detailing and evaluating the risks covered by the system and supporting the adequacy of the systems with regard to each type of risk.**

The activities carried out by Banco Cooperativo involve the assumption of certain risks, which should be controlled and managed so that the Bank constantly has the support of control systems that are adequate for the level of risk assumed.

A set of basic principles has been defined as a guideline for the management and control of the risks assumed by the Bank as a result of its activity, including but not limited to the following:

- Active participation in and supervision of the Company's governing bodies. The board of directors actively participates in the approval of general business strategies, and defines the policies for assuming and managing risk, ensuring that the appropriate risk policies, controls and monitoring systems are in place and that all lines of authority are clearly defined.
- General internal control environment. This is manifested through a risk management culture which, driven by the board of directors, is diffused through all levels of the organisation, clearly defining the objectives that avoid risks being taken or unsuitable positions adopted due to a lack of suitable organisation, procedures or control systems.
- Selection of adequate risk measurement methodologies. The Bank has adequate risk-management methodologies to enable the various risk factors to which it is exposed to be identified.

- Evaluation, analysis and monitoring of the risks assumed. The identification, quantification, control and ongoing monitoring of risks allows a relationship to be established between the profitability obtained through the transactions carried out and the risks assumed.

The most significant risks affecting the Group's activity can be classified into the following categories:

- Credit risk
- Market risk
- Interest rate risk
- Counterparty risk
- Liquidity risk
- Operational risk

**D.2. Indicate the control systems implemented to evaluate, mitigate or reduce the main risks faced by the company and its group.**

**Credit risk**

The most senior decision-making body with regard to credit risk is the board of directors, with delegated powers for this purpose, including:

- establishment of strategic risk policies, evaluation of performance and introduction of any corrective measures deemed necessary in each case; and
- sanctions relating to any considerations not encompassed by the powers of the remaining decision-making bodies.

The board has delegated part of its powers to the risk committee (up to a certain risk volume per borrower), which is formed by the general manager, the global risk management director, the credit risk director and the director of the area proposing acceptance of the transaction.

The Bank's credit risk management area forms part of the global risk management unit. The objective of this area is to design, implement and maintain credit risk measurement systems, as well as enforcing and focusing the use of these systems and ensuring that decisions taken with regard to these measurements consider their quality. As stipulated by the regulator, this area is independent from the risk-generating areas, thereby guaranteeing the objectivity of the measurement criteria and the absence of any distortion that may arise from commercial considerations.

In accordance with the requirements of the New Basel Capital Accord, credit risk measurement is based on the existence of internal rating and scoring models that predict the probability of non-compliance with the various areas of risk exposure that affect the loans and receivables portfolio, also allowing the credit rating of transactions and/or counterparties to be placed in order on a master risk scale.

**Market risk**

The Assets and Liabilities Committee is responsible for managing and controlling the risks incurred in the different areas of the Bank. This committee is currently formed by the general manager, the treasury director, the capital markets director, the risk director, the head of studies and the head of the market risk analysis and control unit (a unit that reports to risk management).

This committee is a flexible and specialised body, which oversees compliance with established policies and monitors the different areas of the market more frequently.

The committee's main duties and responsibilities are as follows:

- Approve risk policies and general risk management procedures
- Approve market, credit and liquidity risk measurement and analysis methodologies.
- Design the risk limit structure
- Monitor the level of compliance with risk management policies
- Review and recommend investment strategies

Market risk management is carried out on a two-tier basis:

- Positions derived from trading activity, which includes portfolios held to benefit from gains on short-term price variations
- Balance sheet positions, namely financial instruments and portfolios which are generally used to manage the overall risk structure, as well as structural fixed-income positions which are accrued in the margin

The basic functions of the market risk analysis and control unit include measuring, controlling and monitoring market risks, evaluating exposure and adapting that exposure to the limits assigned, as well as contrasting, implementing and maintaining tools.

The market risk limit structure is based on the value at risk (VaR) calculation, stop-loss limits, comparative tests and stress-testing and limits on the size of positions.

Management of this risk is geared towards limiting losses on positions stemming from adverse changes in market prices. Potential losses are estimated using a value at risk model, which is the main control and measuring tool employed in trading operations.

VaR is calculated using the parametric model, with a 99% confidence level for a time period of one day. Value at risk is obtained using historical or Monte Carlo simulation for those portfolios or unusual products with special characteristics for which the covariations model cannot be used.

VaR is calculated centrally on a daily basis for the treasury and capital market activity as a whole, irrespective of the nature of the portfolios.

The objectives of this risk valuation methodology are:

- To establish a benchmark for defining the structure of limits
- To provide the Group with a unique and standard multi-level measure of market risk, and to provide the regulator with a global measure of market risk assumed by the Entity.

In addition to monitoring market risk, the risk control tools are also complemented by warning systems called stop-loss orders. The reason behind establishing warning systems is to limit maximum trading strategy losses to the desired level by automatically closing positions where allowable losses have been exceeded.

The measurement and control of market risk are complemented by contrast tests which involve comparing the theoretical generation of daily profits and losses under the assumption that positions had remained unchanged, i.e. in the absence of daily trading and using the estimates created by the risk model. Back-testing is used to determine whether the number of times losses exceed estimated VaR is consistent with the expected results according to the 99% confidence level applied in the model. The application of this technique shows that risk measurements fall within generally accepted validation standards.

To further supplement market risk measurement and control, stress estimates are performed in order to quantify the maximum decline in value of a portfolio when faced with extreme risk factor movements. Stress-testing analysis includes the application of historical financial market crisis scenarios as well as extreme values of market variables.

The market risk limit structure is completed with specific limits to the size of positions on certain operations individually approved, analysed and monitored by the Assets and Liabilities Committee.

### **Interest rate risk**

Interest rate risk on the overall balance sheet is measured using the gap calculation and the sensitivity of the financial margin and net worth to interest rate fluctuations.

- The interest rate gap is based on analyses of variations in the maturities or repricing profile of different bundles of assets and liabilities over various time intervals.
- Financial margin sensitivity is estimated by projecting the financial margin to twelve months using the expected interest rate scenario and certain behaviour of the balance sheet bundles.
- Net worth sensitivity provides an overview of the long-term interest rate risk assumed by the Entity. Through the concept of duration, the effect of interest rate fluctuations on the economic value of the Entity can be approximated.

To manage interest rate risk, the Assets and Liabilities Committee analyses the overall time difference between maturity and repricing of assets and liabilities. In the case of liabilities with no contractual maturity date, assumptions based on the historical stability of these balances are used.

Each month the financial margin over a 12-month period is simulated under certain scenarios, such as growth of each balance sheet item, spread renewal assumptions, repricing periods for each type of operation, as well as different interest rate scenarios.

Interest rate risk is also analysed considering the economic value, measured as the effect of changes in the interest rate on the present value of equity, discounting expected future flows.

### **Counterparty risk**

Control of counterparty risk is carried out in real time using an integrated system which allows the line of credit available with any counterparty, in any product and period and for each market area, to be known at any given time.

Lines of credit are approved following established authorisation procedures, as are any instances when credit limits are surpassed.

Counterparty risk is measured using the present value of each position plus the estimated increase in market value until maturity. Future variations in market prices are based on a hypothetical worst-case scenario considering the term of the operation and the risk factors to which the operation is exposed.

The risk analysis unit continuously monitors the level of credit risk concentration by country, sector or counterparty. The Assets and Liabilities Committee reviews the appropriate exposure limits in order to adequately manage the level of credit risk concentration.

### **Liquidity risk**

The Assets and Liabilities Committee monitors the maturity of assets and liabilities and, in light of their nature, maintains high levels of liquidity.

The methods used for controlling liquidity are the liquidity gap and liquidity ratios. The committee regularly carries out supplementary stress testing to determine the liquidity structure the Entity would maintain when exposed to scenarios that are likely to cause liquidity crises.

The liquidity gap provides information on cash inflows and outflows in order to detect timing differences between collections and payments. Behavioural criteria and assumptions have been established for unknown contractual maturities.

Two parameters have also been set for controlling liquidity risk:

- The short-term liquidity ratio. Control of this ratio ensures that there is no excessive short-term leveraging, and the analysis covers a 30-day period.
- The liquidity ratio measures the relationship between liquid assets and total callable liabilities.

### **Operational risk**

The Bank is aware of the strategic importance of adequate operational risk management and control, and is in the process of implementing the techniques required to adopt the standard operational risk method, which will also allow foundations to be laid for the future implementation of advanced models (advanced measurement approach).

The Group's main operational risk objectives are as follows:

- To detect current and potential risks so that management decision-making can be prioritised.
- To continually improve control processes and systems so that any risks that may arise can be minimised.
- To raise awareness within the organisation concerning the level and nature of operational loss events.

#### **Operational risk measurement procedures and systems**

Work is currently underway to implement the following qualitative methodologies proposed by Basel:

- Operational risk inventory and description of existing controls.
- Self-assessment questionnaire to measure the Entity's exposure to the aforementioned risks and evaluate the associated controls.
- Creation of a database of losses arising from operational risk events.
- Identification and capture of the most significant Key Risk Indicators (KRI) which have the greatest correlation with the potential risk and the impact thereof.



**D.3. If any of the risks affecting the company and/or its group have materialised, identify the circumstances involved and if the established control systems have functioned.**

As mentioned in the preceding section, the activity carried out by Banco Cooperativo involves the assumption of certain risks, which should be correctly managed and controlled so as to ensure that the Bank always has the support of control systems suitable for the risk level assumed.

Exposure to other risks is limited, control systems have functioned correctly and no special situations have arisen which, due to their magnitude, involved the assumption of risks exceeding the limits for the management and control thereof.

**D.4. Indicate whether there is a committee or other governing body responsible for establishing and supervising these control tools, and detail their functions.**

As mentioned in section D.1, the board of directors and risk committee participate actively in the approval of business strategies and are responsible for defining risk assumption policies, ensuring that the appropriate policies, controls and systems exist.

The main function of the Audit Committee is to support the board of directors in its duties of monitoring internal controls and the independence of the external auditor, through regular review of the process for preparing financial information.

**E GENERAL MEETING OF THE SHAREHOLDERS OR EQUIVALENT BODY**

**E.1. List the quorum for the valid constitution of the general meeting of the shareholders or equivalent body, as established by the articles of association. Describe any differences between this process and that established in the Spanish Companies Act or any other applicable legislation.**

Article 15 of the articles of association states:

“Both the ordinary and extraordinary general shareholders’ meeting will be validly constituted at the first call when the shareholders present or represented hold at least fifty percent of subscribed share capital with voting rights. At the second call the meeting will be valid when the shareholders present or represented hold at least fifteen percent of share capital with voting rights.

In order for the shareholders at their ordinary or extraordinary general meeting to validly agree the issue of bonds, a share capital increase/decrease, the transformation, merger, spin-off or winding-up of the company or, in general, any amendment to the articles of association, the shareholders present or represented at the first call must hold at least fifty percent of subscribed capital with voting rights. At the second call only twenty-five percent of the aforementioned capital is required.

When shareholders representing less than 50% of subscribed share capital with voting rights are present or represented, the agreements mentioned in the preceding section may only be validly adopted with the favourable vote of two-thirds of the share capital with voting rights present or represented at the general meeting”.

**E.2. Explain the system for adopting corporate agreements. Describe any differences compared to the minimum system foreseen in the Spanish Companies Act or any other applicable legislation.**

Article 17 of the articles of association states:

“The position of Chairman and Secretary for the Annual General Meetings will be held by the individuals who occupy these positions within the Board of Directors. In the event of absence, the Chairman and Secretary will be elected by those in attendance at the meeting.

The Chairman will lead the deliberations, passing the floor (in order) to all those shareholders who have requested so in writing, followed by those who present verbal requests.

Each of the points on the agenda will be subject to a separate vote.

Each share confers its holder the right to one vote.

At the General Shareholders' Meeting agreements will be adopted by a majority vote from the shareholders present or represented. Nevertheless, agreements concerning the issue of bonds, share capital increases or decreases, the transformation, merger, spin-off or winding-up of the Company, and in general any amendment to the articles of association, will require the quorum stipulated in article 15, paragraph 2, of the aforementioned articles of association. Voting rights may not be exercised by shareholders who default on payment of unpaid shareholder contributions.”

**E.3. Provide details of the rights of shareholders or equivalent body with regard to the general meeting**

- Right to attend and vote in General Meetings (article 7 of the articles of association).
- Each share entitles the holder to one voting right (article 17 of the articles of association).
- Should a group of shareholders representing at least one-twentieth of share capital with voting rights request that the board of directors convene an extraordinary general meeting, submitting the issues to be dealt with, the meeting must be convened pursuant to the revised Spanish Companies Act (article 14 of the articles of association).
- All shareholders may attend the general meetings in person or through a designated representative (whether a shareholder or not). Representation must be submitted separately in writing for each general meeting. In all cases the terms of article 107 of the Spanish Companies Act (article 16 of the articles of association) will apply.

**E.4. Briefly outline the agreements adopted by the shareholders or equivalent body at their annual general meetings during the year referred to in this report, and the percentage of votes with which these agreements were adopted.**

The only shareholders' meeting held in 2011 took place on 30 June 2011. This meeting was both ordinary and extraordinary in nature and 95.72% of the Bank's share capital attended, of which 95.64% was represented by the 60 shareholders attending in person, while 0.08% of the share capital was represented by 1 proxy. The following agreements were discussed and adopted:

**1** The individual and consolidated **annual accounts for 2010** were unanimously approved as was the management of the board of directors for that year and the distribution of profit for the year as follows: Euros 1,533,356.59 to the legal reserve, Euros 4,800,209.35 to the voluntary reserve, and the distribution of a dividend of Euros 9,000,000.

**2 Renewal of Auditors**

It was unanimously agreed that KPMG AUDITORES, S.L. would continue to be the auditor of Banco Cooperativo Español, S.A. and its subsidiaries, for a period of one year from 1 January 2011 until 31 December 2011.

### **3 Appointment of board members**

Ms. Dagmar Werner was appointed as a new director to replace Mr. Wolfgang Kirsch, through the exercise of the right to group shares (first grouping) as foreseen in article 243 of the revised Spanish Companies Act (previously article 137 of the Spanish Companies Act).

### **4 Empowerment of the board of directors to increase share capital to a maximum of half the company's current share capital by virtue of article 297 of the revised Spanish Companies Act approved by Legislative Royal Decree 1/2010**

The shareholders unanimously approved the empowerment of the board of directors to increase share capital one or more times through the issue of new shares, up to an agreed amount, at times and for amounts decided by the board, without prior consultation of the shareholders, up to half the company's share capital at the time of this authorisation. Share capital increases must be made through monetary contributions within a maximum period of five years from the date of the shareholders' meeting. This empowerment was carried out in accordance with article 2 of the revised Spanish Companies Act (previously article 153 of the Spanish Companies Act) and article 5 of the Bank's articles of association).

### **5 Authorisation of the board of directors to issue ordinary or subordinate non-convertible promissory notes and bonds, with or without guarantee, preference shares, mortgage bonds and investments, mortgage transfer certificates, or any other fixed-income securities, in Euros or any other foreign currency, at fixed or floating rates, for a maximum legal period of five years.**

Unanimous approval.

### **6 Requests and questions**

There were no requests or questions.

### **7 Reading and approval of the minutes, or appointment of representatives to do so**

The representatives for approving the minutes were unanimously appointed.

## **E.5. Indicate the address and access to corporate governance content on your website**

The Bank's website is:

[www.bancocooperativo.es](http://www.bancocooperativo.es) or alternatively [www.ruralvia.com](http://www.ruralvia.com)

On the home page go to "**Institutional information**".

Enter the section entitled "**The Bank**".

The 2011 "**Corporate Governance Report**" is published in the "**Regulatory Compliance**" chapter of this section.

## **E.6. Indicate if meetings have been held with the various syndicates (if applicable) of holders of securities issued by the entity, the subject of the meetings held in the year referred to in this report and the main agreements adopted.**

There are no syndicates of holders of securities issued by the Entity (ordinary fixed-rate treasury bonds under state guarantee).

**F****LEVEL OF COMPLIANCE WITH CORPORATE GOVERNANCE RECOMMENDATIONS**

**Indicate the entity's level of compliance with existing corporate governance recommendations or, if applicable, the failure to comply with such recommendations.**

**Should none of these recommendations be complied with, explain the recommendations, regulations, practices or criteria that apply to the entity.**

In March 2003 the Bank's board of directors approved a Code of Good Governance, which incorporated the Olivencia Committee and Aldama Commission recommendations. In March 2007 the aforementioned Code was amended, bringing it into line with the Unified Code of Good Governance approved by the Spanish National Securities Market Commission.

This aim of this Code of Good Governance was to serve as a set of honourable and professional guidelines for the members of the Bank's board of directors, complementing the legal and statutory regulations that govern the directors' activity, establishing standards for conduct and ethical principles to safeguard the interests of the Bank and its shareholders, customers and employees.

The Code aims to provide shareholders and stakeholders of the Bank with an overview of how the board members are expected to act with regard to:

- Specific principles for action
- The mission of the board of directors
- The principles and obligations that inspire board member actions
- Board member duties
- The relationship between the board of directors and the surrounding environment

The board of directors aims to ensure that these conduct and good governance standards are extended and applied to all the Bank's professional activities and practices, at all functional levels. The conduct standards stipulated in this Code for the board members are applicable (if compatible) to the Bank's directors.

The different sections of the Code of Good Governance regulate the following issues:

**Principles of good governance****1. Strict separation between administration and management**

The core mission of the board of directors comprises the general functions of representation, administration, management and control of the company, as well as responsibility for reviewing and focusing corporate strategy, the most significant action plans, risk policies, annual budgets and plans, establishing objectives, monitoring implementation and compliance therewith within the corporate environment, and delegating the Company's ordinary management to its executive bodies and the management team.

**2. Composition and appointment of board members**

The board of directors must have a sufficient number of members to ensure it can operate, and its composition must consider the share capital structure, endeavouring to include the various shareholder sensitivities and ensuring that the candidates proposed are individuals with recognised solvency, competence and experience. In 2005 the number of board members was increased to 20.

### **3. Board committees.**

- To strengthen and increase the efficiency of the board's functions, specialist committees may be created to diversify tasks and ensure that, for relevant matters which do not need to be directly taken to the board, all proposals and agreements initially pass through a specialist body which can filter and report on its decisions, thereby strengthening the objectivity of and reflection on Group agreements.
- The only two committees that have been incorporated in this respect are the Audit Committee, created in April 2002, and the Remuneration Committee, created in November 2011.

### **4. Frequency of board meetings.**

The board of directors should hold an ordinary session as often as required to closely follow the actions of the management team and adopt all related decisions. The board met on a total of 11 occasions in 2011.

### **Functions inherent to the position of board member**

Board members must carry out their roles with the diligence of an orderly businessperson and a loyal representative, as well as having the following obligations and duties:

#### **1. Diligence duty and the authority to report and examine**

- Board members are obliged to attend the meetings of corporate bodies and the board committees of which they form part, participating in the deliberations, discussions and debates that take place.
- The Board members must have sufficient information to form an opinion on the issues relating to the Bank's corporate bodies, and may suggest to the board of directors that external experts are called upon to assist in matters submitted for consideration due to their complexity or significance, as deemed necessary.

#### **2. Confidentiality obligations**

Board members are to ensure that the deliberations of the board of directors and the committees to which they belong remain confidential, as well as any other information to which they have had access when carrying out their duties, which will be exclusively used for this purpose and protected with due diligence. This confidentiality obligation will remain in force once the individuals concerned are no longer members of the board.

#### **3. Ethical duties and standards for conduct**

In all their actions the Board members must behave in an ethical manner with regard to the regulatory requirements applicable to all those who hold administration responsibilities within mercantile companies, particularly financial institutions, always basing their actions on professional, efficient and responsible principles.

#### **4. Obligations relating to non-competition and abstention and information in cases of conflict of interests**

- Board members must abstain from attending and intervening in cases which may give rise to a conflict of interests with the Company, and must make themselves absent from any deliberations by the corporate bodies of which they form part concerning matters in which they may have a direct or indirect interest. Board members must also refrain from carrying out personal, professional or commercial transactions with the Company or Group companies other than normal banking operations, unless these are submitted to a contracting procedure to ensure transparency, involving competing offers at market prices.

- Board members must not hold a direct or indirect interest in businesses or companies in which the Bank or Group companies hold an interest, unless that interest was acquired prior to incorporation into the board of directors or before the Group acquired its interest, or when the companies in question are listed on the national or international stock exchanges, or when otherwise authorised by the board of directors.

**5. Obligation to refrain from using corporate assets or taking advantage of business opportunities**

Board members must not take advantage of their position within the Company to their own benefit or indirectly or directly take advantage of business opportunities of which they have gained knowledge due to their role as members of the Bank's board of directors.

**6. Incompatibilities**

When carrying out their role, board members will be subject to general standards on incompatibility, particularly those applicable to senior management within the banking industry.

**G**

**OTHER INFORMATION OF INTEREST**

**If there are any principles or aspects relating to the good governance practices applied by your entity that have not been included in this report, please provide details below.**

None.

**In this section you may include any other information, clarification or details related to prior sections of the report, provided that they are relevant and do not repeat information already contained herein.**

**Please specifically indicate whether the entity is subject to corporate governance legislation other than that prevailing in Spain. If so, include all information that the entity is obliged to supply, other than that required by this report.**

Banco Cooperativo Español, S.A. is not subject to corporate governance legislation other than that prevailing in Spain.

**This annual corporate governance report was unanimously approved by the Entity's board of directors on 28 March 2012.**

(Free translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

**BANCO COOPERATIVO ESPAÑOL, S.A.**  
**APPENDIX TO THE ANNUAL CORPORATE GOVERNANCE REPORT FOR 2011**

**INTERNAL RISK MANAGEMENT AND CONTROL SYSTEMS  
RELATING TO THE REPORTING PROCEDURES FOR FINANCIAL  
INFORMATION (SCIIF)**

This appendix was prepared using the content of the guide for preparing the description of the Internal Control over Financial Reporting (ICFR) published by the Spanish Securities Market Commission (CNMV) in June 2010.

**THE ENTITY'S CONTROL ENVIRONMENT**

**1. Which bodies and/or functions are responsible for: (i) the existence and regular updating of a suitable, effective ICFR; (ii) its implementation; and (iii) its monitoring.**

- The board of directors assumes ultimate responsibility for the existence and updating of a suitable, effective ICFR.
- The Audit Committee is responsible for supervising ICFR, including control over the preparation and presentation process, compliance with legislative requirements, sufficient definition of the consolidated group and correct application of accounting criteria. The Audit Committee will be supported by internal audit when supervising ICFR.
- The general audit department is responsible for the design, implementation and operation of ICFR. The department identifies the risks to preparing financial information, draws up documentation describing the flow charts of activities and controls, and is responsible for the implementing and carrying out ICFR.

The following is established in article 33 of the Code of Good Governance with respect to the Bank's board of directors:

**Article 33 General public relations**

- 1) *The board of directors shall adopt the measures necessary to ensure that annual financial information, or six-monthly, quarterly or any other information that should be prudentially made available to the public, is prepared in line with the same professional principles, criteria and practices and is equally reliable as the annual accounts. To comply with the latter, information is reviewed by the Audit Committee.*
- 2) *The board of directors shall include information on the Bank's governance regulations and the degree of Compliance with Code of Good Governance in its annual public documentation.*

As stipulated in article 6 of its Rules, the duties of the Audit Committee, within the board of directors, include:

## **Article 6 Duties relating to the preparation of financial and economic information**

*The principal duties of the committee are:*

- 1) To review financial, economic and management information relating to the Bank for third parties (Bank of Spain, Spanish National Securities Market Commission, shareholders, investors, etc.), as well as any communication or reports received from the aforementioned parties.
- 2) To supervise compliance with legal requirements and the correct application of generally accepted accounting principles with regard to the Bank's annual accounts and directors' report.

### **2. Which departments and/or mechanisms are in charge of: (i) the design and review of the organisational structure; (ii) defining clear lines of responsibility and authority, with an appropriate distribution of tasks and functions; and (iii) deploying procedures so that this structure is communicated effectively throughout the entity, with particular regard to the financial reporting process.**

General management is responsible for reviewing the organisational structure, which is carried out through human resource management who, based on the needs of the Banco Cooperativo Español Group, analyse and adapt the structure of operating departments, offices and operational departments, as well as defining and assigning functions entrusted to the various members of each department and line of business.

Detailed descriptions have been prepared of the positions, including a diagram of the corporate structure with the positions, definitions of the functions, missions and corresponding professional behaviour and requirements.

Any relevant modifications of the organisational structure are approved by the General Manager and announced through internal communications via corporate electronic mail and on the intranet, accessible by all Banco Cooperativo Español Group professionals. The Group's intranet contains the latest version of the corporate structure diagram.

The majority of the Bank's activity and business areas also have operating procedure manuals for the corresponding tasks. These manuals are also available to all Group employees on the company intranet.

### **3. Does the entity have in place the following components, especially in connection with the financial reporting process:**

- **Code of conduct, approving body, dissemination and instruction, principles and values covered (stating whether it makes specific reference to record keeping and financial reporting), body in charge of investigating breaches and proposing corrective or disciplinary action.**
- **'Whistle-blowing' channel, for the reporting to the audit committee of any irregularities of a financial or accounting nature, as well as breaches of the code of conduct and malpractice within the organisation, stating whether reports made through this channel are confidential.**
- **Training and refresher courses for personnel involved in preparing and reviewing financial information or evaluating ICFR, which address, at least, accounting rules, auditing, internal control and risk management.**

All Banco Cooperativo Español Group employees are familiar with the code of conduct for management and employees, which provides action guidelines based on professional ethics and the obligation to know and strictly comply with the regulations applicable to the Bank.



In line with the recommendations made by the supervisor, specific reference to record keeping and financial reporting is expected to be included.

Although there is no formal specific 'whistle-blowing' channel or other channel to directly report irregularities of a financial or accounting nature to the Audit Committee in complete confidence, the aforementioned code of conduct for management and employees explicitly describes the options available to employees for reporting irregular or unethical acts (including those that are financial or accounting in nature), which guarantee confidentiality.

### **Reporting Unethical or Fraudulent Acts**

*Any employees aware of irregular or unethical acts by Company personnel are required to report these activities to the Entity immediately.*

*In addition to the immediate superior, who should be the first point of contact, the Bank has certain employees to whom these acts should be reported. The Director of the Area to which the employee belongs, or the head of human resources, are the most appropriate individuals to whom these concerns should be addressed.*

*All reports of this matter shall be investigated immediately in a confidential manner.*

*The Bank shall take no reprisal of any type against employees reporting incidents of this nature.*

The Audit Committee's duties relating to internal control system and compliance, as stipulated in article 4 of its Rules, include:

(...)

5) *To ensure compliance with legislation, internal regulations, the code of conduct and all other provisions that regulate the Bank's activity.*

6) *To maintain ethical standards within the organisation, investigate any incidents of irregular or unusual conduct and conflicts of interest among employees, and initiate the relevant investigations in the event of third-party claims against the Entity.*

7) *To examine projects related to codes of conduct and amendments thereto, and to issue an opinion prior to the approval of proposals by the Bank's corporate bodies.*

The Entity has a SAP-integrated professional development system which includes definitions of the duties and technical knowledge of each position. All Banco Cooperativo Español Group professionals are evaluated once a year and an action plan is drawn up which includes measures to improve areas in which weaknesses are detected, specifically training initiatives.

The training unit, which is part of human resources, has prepared a training plan which includes attendance and online courses, which are accessible by all Banco Cooperativo Español Group employees.

All units involved in preparing financial information have received financial reporting training and also receive ongoing refresher courses as changes to regulation are made, which cover first-time application in the year and approved or substantially enacted legislation which will affect future years.

To emphasise the importance of ICFR, human resources, together with the general audit department and internal audit, are expected to prepare an ad-hoc training plan, with regular updates from personnel involved in preparing and reviewing financial information and evaluating ICFR, which address, at least, accounting rules, auditing, internal control and risk management.

The code of conduct for employees states:

## **Awareness of and Compliance with Prevailing Standards**

*All Bank employees are required to be familiar and comply with prevailing standards at all times.*

### **RISK ASSESSMENT IN FINANCIAL REPORTING**

#### **4. What are the main characteristics of the risk identification process, including risks of error or fraud, stating whether:**

- **The process exists and is documented.**
- **The process covers all financial reporting objectives, (existence and occurrence; completeness; valuation; presentation, disclosure and comparability; and rights and obligations), is updated and with what frequency.**
- **A specific process is in place to define the consolidated group, with reference to the possible existence of complex corporate structures, special purpose vehicles, holding companies, etc.**
- **The process addresses other types of risk (operational, technological, financial, legal, reputational, environment, etc.) insofar as they may affect the financial statements.**
- **Which of the entity's governing bodies is responsible for overseeing the process.**

Several internal documents currently explain the instructions and specific regulation for certain risk-related matters or issues in connection with preparing financial information. A manual is currently being prepared to cover the objectives of control on the effectiveness of transactions, the reliability of financial information and compliance with laws and other applicable regulation.

The aim of this project, led by the general audit department, is to list all risks to relevant processes and activities in financial reporting within one operating procedures manual. This analysis will be carried out on a quantitative materiality basis of the line items in the consolidated financial statements of the Banco Cooperativo Español Group. A qualitative analysis will also be carried out considering matters such as whether the processes are automatic, whether transactions are standard, accounting complexity, the need for estimates, etc.

Nonetheless:

- The corporate structure of the Banco Cooperativo Español Group is straightforward and comprises, in addition to the Bank, six companies which together represent less than 1% of the consolidated Group's assets. There are no complex corporate structures or special purpose vehicles.
- Accounting information used as a basis for preparing the financial statements is captured from highly automated processes. The majority of transactions are recorded automatically and the corresponding information is generated by a related process for appropriate accounting recording. The design and subsequent updating of the accounting entries associated with the transactions is carried out by the accounting department within the general audit department. No other area is authorised to interfere in this process. As a result, the system ensures that:
  - All acts and any other events included in the financial information effectively occurred and were recorded at the appropriate time.
  - The information reflects all transactions, acts and other events affecting the Entity.

- All transactions are recognised and measured in accordance with accounting regulations.
- Transactions are classified, presented and disclosed pursuant to applicable legislation.
- The internal audit area oversees the financial reporting process and the effectiveness of the controls in place to ensure it is correctly issued.

## CONTROL ACTIVITIES

### **5. Documentation and flow charts of activities and controls (including those addressing the risk of fraud) for each type of transaction that may materially affect the financial statements, including procedures for the closing of accounts and for the separate review of critical judgements, estimates, evaluations and projections.**

Banco Cooperativo Español has implemented an action plan to draw up formal, standard documentation on the Group's relevant areas and processes which in any case include the closing of accounts, consolidation, critical judgements, estimates and projections, etc.

Once the relevant areas/processes have been defined, general audit management prepares a detailed description of the existing and new controls established to minimise the risks detected. Each relevant process is divided into subprocesses, for which the corresponding existing risks, controls, unit and individual in charge of executing control are identified.

Banco Cooperativo Español has put in place controls on the closing of accounts and review process of critical judgements, estimates and projections for the following processes and transactions, that may materially affect the financial statements:

- Impairment losses on certain assets
- The assumptions used in the actuarial calculation of post-employment benefit liabilities and commitments
- The useful lives of tangible and intangible assets
- The measurement of goodwill arising on consolidation
- The fair value of certain financial assets not quoted on official markets
- Estimates used in the calculation of other provisions
- Calculation of income tax and deferred tax assets and liabilities

### **6. Internal control policies and procedures for IT systems (including secure access, control of changes, system operation, continuity and segregation of duties) giving support to key company processes regarding the preparation and publication of financial information.**

The systems department, which forms part of the organisation area, has put in place sufficient security protocols, including access control to each system.

The Banco Cooperativo Español Group's core banking computer applications were designed to comply with CMMI standards, allowing the IT systems developed to be operated as planned, thereby minimising errors when generating financial information.

As regards system operation, the Banco Cooperativo Español Group has drawn up a system operation plan which, inter alia, incorporates three IT support centres located elsewhere to replace the main centre in the event of a contingency:

- One technology centre is dedicated to core banking, SWIFT, treasury back office and private banking.

- An alternative work centre is specifically to provide support to treasury and capital market activities, so that market operators and the control and support areas of these activities can continue to function in the event of any contingencies in the building in which they currently work.
- Another centre is for alternative positions, with duplicate systems for remaining operations.

Furthermore, key personnel may work by accessing the Group's IT systems outside the office from any location with a secure internet connection.

The Banco Cooperativo Español Group has a daily back-up system, whereby one copy is saved on the Group's own host and another is saved at a separate IT centre. The entire back-up is regularly reviewed.

**7. Internal control policies and procedures for overseeing the management of outsourced activities, and of the appraisal, calculation or valuation services commissioned from independent experts, when these may materially affect the financial statements.**

The rural savings banks with shares in Banco Cooperativo have incorporated a number of companies (including the Bank) to improve efficiency and achieve certain economies of scale. One of these companies is the technology company Rural Servicios Informáticos, SC, which, like the Bank, renders IT management services to its and the Bank's shareholders. A common, centralised IT management and application platform is used to render these services, which includes software for accounting recording processes of operations and preparing financial information.

The Banco Cooperativo Español Group regularly reviews which activities relating to the preparation of financial information are outsourced and, if so required, the general audit department establishes control procedures to verify the reasonableness of the information received.

The Banco Cooperativo Español Group contracts independent third parties to obtain certain valuations, calculations and estimates, such as asset appraisals, actuarial calculations, etc., used to prepare the individual and consolidated financial statements disclosed to the markets.

The Group currently has monitoring and review procedures in place for outsourced activities and calculations and appraisals by independent experts which are relevant to generating financial information. These monitoring procedures are subject to review so as to expressly verify the degree of compliance with ICFR specifications and consistency with best market practices.

The procedures address the following aspects:

- Formal appointment of those in charge of carrying out various actions.
- Analysis of various proposals prior to outsourcing.
- Monitoring and review of the information generated or service provided.
  - In the case of outsourced activities, request of regular reports, involvement of internal audit in plans, any requirements to be audited by third parties, regular review of training and accreditation of the expert.
  - Controls are in place to review the validity of the information provided from appraisals by external experts, and the training and accreditation of the expert are regularly reviewed.

The Bank evaluates estimates internally. The competence, independence, validation of methods and reasonableness of the assumptions used are verified for all third parties with which the Group works on certain specific matters.

**8. Procedures for reviewing and authorising the financial information and description of ICFR to be disclosed to the markets, stating who is responsible in each case.**

The general audit department prepares the public financial information disclosed to the markets in accordance with applicable regulations, and executes the controls in place to ensure consistency between public information and the consolidated financial statements of the Banco Cooperativo Español.

The Audit Committee is also involved in the review process and reports its conclusions on the financial information to the board of directors. As stipulated in article 6 of its rules, the duties of the Audit Committee include:

*To review financial, economic and management information relating to the Bank for third parties (Bank of Spain, Spanish National Securities Market Commission, shareholders, investors, etc.), as well as any communication or reports received from the aforementioned parties.*

The annual financial statements are audited, and external auditors issue their audit opinion and report directly to the Audit Committee on the review process carried out.

## **INFORMATION AND COMMUNICATION**

**9. A specific function in charge of defining and maintaining accounting policies (accounting policies area or department) and settling doubts or disputes over their interpretation, which is in regular communication with the team in charge of operations.**

The general audit department is responsible for defining and maintaining the accounting policies applicable to operations carried out by the parent company and subsidiaries of the Banco Cooperativo Español Group. New regulations are analysed by this department, who subsequently give instructions as to their implementation in the IT systems.

**10. A manual of accounting policies regularly updated and communicated to all the entity's operating units.**

Although the Group does not yet have a comprehensive manual of accounting policies, but instead bases its policies on Bank of Spain Circulars (Circular 4/2004 and subsequent amendments) and international accounting principles and standards (EU-IFRS), documents detailing the accounting policies to be followed for certain significant activities and operations are available to the general audit department.

The Audit Committee is also involved in determining the accounting standards and principles to be applied to the Group. As stipulated in article 3 of its Rules, the duties of the Audit Committee include:

*“To evaluate any management proposals concerning changes to accounting practices and policies.”*

Accounting guidelines and standards for Group subsidiaries are established by the general audit department, based on homogeneous criteria and formats that facilitate preparation of the Group's consolidated financial information.

**11. Mechanisms in standard format for the capture and preparation of financial information, which are applied and used in all units within the entity or group, and support its main financial statements and accompanying notes as well as disclosures concerning ICFR.**

The consolidation process and preparation of financial information are carried out centrally.

The Group's IT applications are grouped into a multi-fold management model which, in line with the IT system structure necessary for a bank, provides the following types of services:

- general IT systems, which provide information for heads of areas or units.
- management systems, which facilitate information on the monitoring and control of the business.
- operational systems, which cover the entire life cycle of products, contracts and customers.
- structural systems, which support data common to all applications and services for their operation. All systems relating to accounting and economic data are included in those systems listed above.

One of the key objectives of this model is to provide the systems with the IT program infrastructure required to manage and subsequently record all operations performed in the accounting records, as well as provide the means necessary to access and consult supporting data.

Applications do not generate accounting entries; instead, information on transactions is sent to an accounting model template, which presents the entries and movements to be recorded for each operation. Entries and movements are designed, authorised and updated by the general audit department.

Certain applications that do not use the procedure described above instead contain their own accounting ledgers and directly transfer data to general accounting records through movements to the accounts. As a result, the accounting entries are defined within the applications.

This accounting infrastructure generates the processes necessary to prepare, report and store all regulatory and internal financial reporting, which is permanently under the supervision and control of the general audit department.

In view of its simplicity, the consolidation process is carried out once a month using an office application. However, certain information verification and control procedures have been implemented to ensure that intra-group items are identified and eliminated on consolidation. To guarantee the quality and integrity of the information, the consolidation tool is also configured to make the adjustments to eliminate investment-equity and intra-group operations, which are generated automatically in accordance with the validations defined in the system.

## **MONITORING**

**12. State if the entity has an internal audit function whose competencies include supporting the Audit Committee in its role of monitoring the internal control system, including ICFR.**

The Banco Cooperativo Español Group has an internal audit unit, which provides support to the Audit Committee in its monitoring of ICFR. An annual plan has been drawn up to this effect, which describes the activities and tests to be carried out, based on the reasonableness analysis of the process to identify the relevant activities/processes in preparing financial information.

Internal audit reports the results of its review and submits recommendations for improvement directly to the Audit Committee.

**13. Whether the entity has a discussion procedure whereby the auditor (pursuant to TAS), the internal audit function and other experts can report any significant internal control weaknesses encountered during their review of the financial statements or other assignments, to the entity's**

**senior management and its audit committee or board of directors. State also whether the entity has an action plan to correct or mitigate the weaknesses found.**

Each year the auditor issues a report with recommendations and details of the internal control weaknesses detected during the review of the accounts to the Audit Committee. This report is passed on to the affected units/areas, which are responsible for proposing measures to improve the weaknesses observed.

The Audit Committee Rules state:

#### **Article 5 Functions relating to the Audit of Accounts**

*The principal duties of the committee are:*

- 1) *To advise and propose to the Bank's board of directors the appointment or replacement of the auditors of the Bank's accounts, for approval by the shareholders.*
- 2) *To monitor the independence of the auditors and compliance with contracting conditions.*
- 3) *To review the content of audit reports and serve as a channel for communication between the board of directors and the Bank's auditors.*
- 4) *To evaluate the results of each audit and supervise management team responses to the auditors' recommendations.*

#### **Article 20 Relationship with the Auditor**

*The Committee shall propose the Auditor.*

- 1) *The Committee shall follow up on the recommendations proposed for the Auditor and may require their assistance when deemed necessary.*
- 2) *To supervise compliance with legal requirements and the correct application of generally accepted accounting principles with regard to the Bank's annual accounts and directors' report.*

**14. Describe the scope of the ICFR assessment conducted in the year and the procedure for the person in charge to communicate its findings. State also whether the entity has an action plan specifying corrective measures for any detected, and whether it has taken stock of their potential impact on its financial information**

The Audit Committee Rules state:

#### **Article 19 Relations with Internal Audit**

- 1) *The committee shall be aware of and give recommendations on the appointment or replacement of the Head of the Internal Audit Department.*
- 2) *The Committee shall guide and supervise internal audit activities through approval of the Annual Plan and monitor their recommendations. Management shall continue to be functionally dependent on the committee.*
- 3) *In addition to the duties related to the function, Internal Audit shall act as the normal channel of communication between the Committee and the rest of the Entity.*

The audit plan includes a review of the areas relevant to the financial statements and the key controls over these material areas.

If weaknesses or areas of improvement are detected in the course of an audit review, an action plan is proposed and agreed upon with the corresponding area. Those responsible and a time frame for implementation are also defined. The audit department monitors compliance with these action plans.

The annual internal audit plan foresees an ICFR review and annual report containing the conclusions on and any recommendations of the review, addressed to the Audit Committee.

**15. Describe the ICFR monitoring activities undertaken by the audit committee.**

The internal audit department reports the results of the verification and validation work carried out, and corresponding action plans, to the Audit Committee on a regular basis. Similarly, work carried out by the external auditor or any other independent expert is also submitted to the Audit Committee.

Evidence of the planning and results of activities carried out is provided in the minutes to the Audit Committee meetings.

**16. State whether the ICFR information supplied to the market has been reviewed by the external auditor, in which case the corresponding report should be attached. Otherwise, explain the reasons for the absence of this review.**

Certain ICFR matters are currently being finalised through an implementation plan which is expected to be completed during 2012. Consequently, Banco Cooperativo decided to not submit the ICFR for review by the external auditor in 2011.

In 2012 the Group shall evaluate whether an audit be carried out of the ICFR information to be disclosed to the markets.



(Free translation from the original in Spanish. In the event of discrepancy,  
the Spanish-language version prevails.)

**APPROVAL BY THE BOARD OF DIRECTORS OF THE CONSOLIDATED  
ANNUAL ACCOUNTS FOR 2011 OF THE  
BANCO COOPERATIVO ESPAÑOL, S.A. GROUP**

In accordance with article 253 of the revised Spanish Companies Act, the members of the board of directors of Banco Cooperativo Español, S.A., whose names are provided below, subscribe to and countersign these consolidated annual accounts for the year ended 31 December 2011 of the consolidated Banco Cooperativo Español, S.A. Group, which were authorised for issue at the board of directors' meeting held on 28 March 2012 in Madrid and comprise the consolidated balance sheet, consolidated income statement, consolidated statement of recognised income and expense, consolidated statement of total changes in equity, consolidated statement of cash flows, notes thereto comprising 40 pages (pages 7 to 86) and three appendices (pages 87 to 95), as well as a consolidated directors' report of 7 pages (pages 96 to 107), and an appendix incorporating the corporate governance report of 18 pages (pages 108 to 141).

All pages have been initialled by the secretary and this last page signed by the directors.

Madrid, 28 March 2012

Mr. José Luis García Palacios  
- Chairman -

Mr. José Luis García-Lomas Hernández  
- First Vice-chairman -

Mr. Bruno Catalán Sebastián  
- Second Vice-chairman -

Mr. Antonio Abelló Dalmases  
- Director -

Mr. José Antonio Alayeto Aguarón  
- Director -

Mr. Ignacio Arrieta del Valle  
- Director -

Mr. Nicanor Bascuñana Sánchez  
- Director -

Dr. Luis Esteban Chalmovsky  
- Director -

Mr. Carlos de la Sierra Torrijos  
- Director -

Mr. Luis Díaz Zarco  
- Director -

Mr. Eduardo Ferrer Perales  
- Director -

Mr. Cipriano García Rodríguez  
- Director -

Mr. Pedro García Romera  
- Director -

Mr. Juan Antonio Gisbert García  
- Director -

Mr. Andrés Gómez Mora  
- Director -

Mr. Carlos Martínez Izquierdo  
- Director -

Mr. Fernando Palacios González  
- Director -

Mr. Dimas Rodríguez Rute  
- Director -

Ms. Dagmar Werner  
- Director -